



THE HOUSEHOLD SECTOR IN DSGE MODELS

Ivan Frankovic, May 25th 2018

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SIGNIFICANCE OF THE HOUSEHOLD SECTOR

Mechanisms

- Determines the response of consumption in DSGE models (50% Consumption-to-GDP share in Norway)
- Important in the determination of wages and (un)employment
- Numerous fiscal policy mechanisms operate through households

Modeling approaches

- Failure of the standard household modeling approach (representative agent)
- Large diversity of other possible modeling approaches

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STANDARD MODELING APPROACH: THE REPRESENTATIVE AGENT

- Agents in the model follow optimal plans:
 - Maximize lifetime expected utility subject to a budget constraint
 - Lifetime is infinite
- Consider increase in government expenditures
 - Present value of household tax liabilities increases (irrespective of financing type)
 - Negative wealth effect: Households feel poorer
 - Consumption and leisure decline

$$U = E_0 \sum_{t=0}^{\infty} \beta^t u(C_t, N_t)$$

$$C_t + I_t = (1 - \tau_t)Y_t + TR_t$$

Baxter and King (1993)

- Three problems
 1. Consumption declines after fiscal stimulus
 2. Financing type does not matter (Ricardian equivalence)
 3. Consumption follows Euler equation

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1. FISCAL EFFECTS — EMPIRICAL EVIDENCE

- Regardless of identification approach, VAR studies report an **increase in output** as a result of a positive government shock → **in line with rep. agent framework**
- Evidence on the response of consumption are mixed. However the literature seems to assign more credibility to studies finding a **positive response of consumption**.
 - **in conflict with the rep. agent framework**
 - **Consumption Puzzle** (see e.g. Hebous 2011)

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2. RICARDIAN EQUIVALENCE

- In rep. agent models: **Ricardian Equivalence** holds
- Definition by Barro (1974) : “fiscal effects involving changes in the relative amounts of tax and debt finance for a given amount of public expenditure would have no effect on aggregate demand, interest rates, and capital formation”
- However timing of tax and debt finance matters in real world
- Solving consumption puzzle \neq breaking Ricardian Equivalence

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3. EULER EQUATION

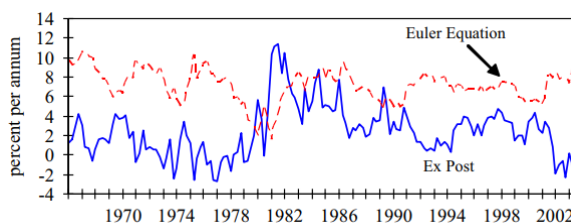
Euler Equation for the rep. agent problem

$$\frac{C_{t+1}}{C_t} = \beta R_t$$

Consumption change over time is governed by real interest rate:

- Higher interest rate \rightarrow Consumption is postponed to the future

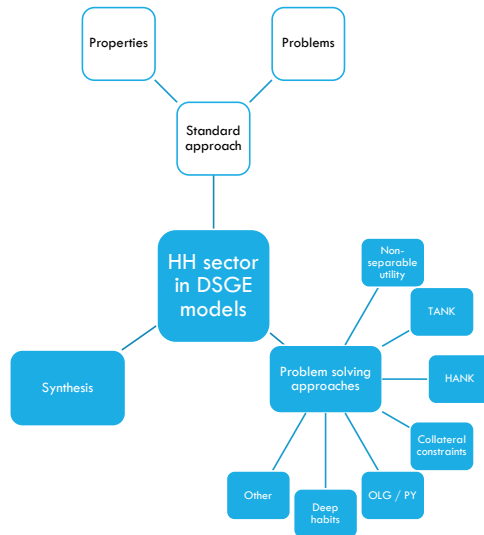
However, Euler equation does not hold empirically (Canzoneri et al. 2007)



Graph: Federal Funds Rate, Interest Rate implied by Euler equation
 \rightarrow Correlation is negative

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STRUCTURE OF THE PRESENTATION



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NON-SEPARABLE UTILITY FUNCTIONS

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NON-SEPARABLE UTILITY FUNCTION

- Utility function: additive-separable vs. non-separable:

$$u(C_t, N_t) = f_1(C_t) + f_2(N_t) = \frac{C_t^{1-\sigma}}{1-\sigma} - \frac{N_t^{1+\psi}}{1+\psi}$$

$$u(C_t, N_t) = f(C_t, N_t) = \frac{1}{1-\sigma} \left(C_t - \frac{N_t^{1+\psi}}{1+\psi} \right)^{1-\sigma}$$

- Consumption puzzle can be resolved within representative agent framework when non-separable utility function is used

(Linnemann 2006, Bilbiie 2008/10, Monacelli and Perotti 2008/10)

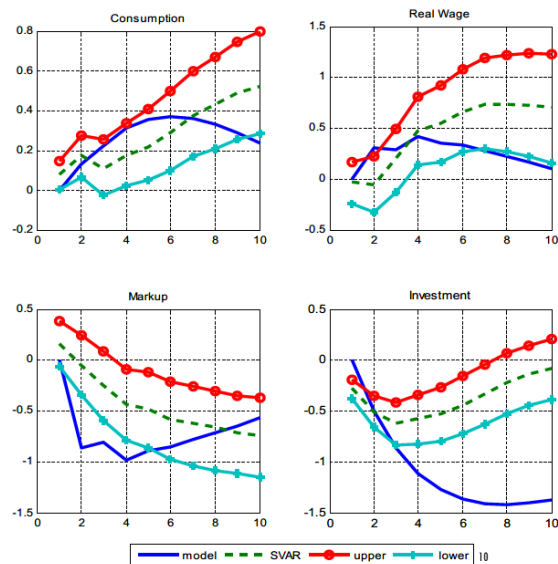
- Basic intuition for non-separable util. fn.:
 - Fiscal spending induces a negative wealth effect, hours supplied increase
 - If $U_{c,h} = 0$ (add-separable), marginal utility of consumption remains unchanged if hours increase
 - If $U_{c,h} > 0$ (non-separable), marginal utility of consumption increases if hours increase
- In NK DSGE models labor supply increases due to increase in real wages
 - Marg. Utility of consumption increases
 - Consumption increases

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NON-SEPARABLE UTILITY FUNCTION – FISCAL POLICY

- Monacelli and Perotti 2008 overcome consumption puzzle using non-separable utility function (where wealth effect on labor supply is very weak)

- Drawbacks
 - Ricardian Equivalence still holds
 - Technical “story” to why consumption increases after fiscal expansion



TWO AGENT NEW KEYNSIAN MODELS (TANK)

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TWO AGENT NK MODEL

- Include two types of households

1. Rep. agent households as in the standard approach
2. Rule-of-thumb (RoT, aka Hand-to-Mouth) households consuming all their current income:

$$P_t C_t^r = W_t P_t N_t^r - P_t T_t^r$$

Consumption
Income net of taxation

Gali et al. (2007) interpretation of RoT:
myopia, lack of access to capital markets,
ignorance of intertemporal trading
opportunities

(Log-lin.) aggregate consumption
equation then becomes

$$c_t = \underbrace{\Theta_n n_t - \Theta_\tau t_t^r}_{\text{Component stemming from RoT households:}} - \underbrace{\sigma \sum_{k=0}^{\infty} E_t \{r_{t+k} - \pi_{t+k+1}\}}_{\text{Component stemming from rep. agent}}$$

Component stemming from RoT
households:

- Term's importance increases with the share of RoT
- depends positively on labor supply and negatively on taxes

Component stemming from rep.
agent

- Term's importance decreases with the share of RoT
- Permanent income theory

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TANK II

TANK DSGE Model

- overcomes Ricardian equivalence; solves the consumption puzzle for high enough share of RoT households; improves fit of Euler consumption equation

Drawback: Empirical conflicts

1. Empirical studies usually find a share of 30% behaving in RoT fashion (Kaplan and Violante 2005)
2. Estimating the RoT share within DSGE – Models also yields around 30% (Coenen and Straub 2005)

Potential improvement by Lopez-Salido and Rabani (2007):

- RoT households and non-separable utility function reinforce each other with respect to overcoming the consumption puzzle
- Non-separable utility function decreases the estimated share of RoT households and model fit improves

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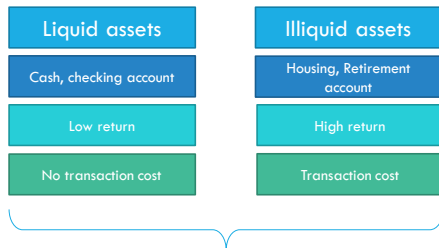
HETEROGENEOUS AGENT NEW KEYNESIAN MODELS (HANK)

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TWO ASSET MODEL

Kaplan and Violante (2014)

- Develop model with idiosyncratic earnings and two assets



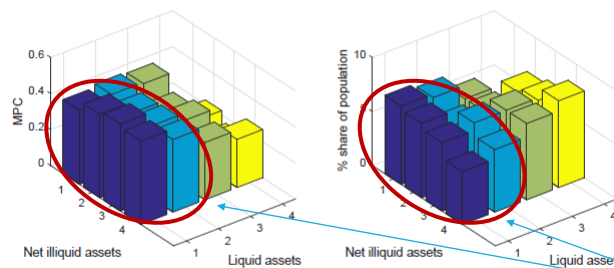
Individual income history generates wealth distribution in the model

- Individual with low level of liquid assets have high marginal propensity to consume out of transitory income (current consumption tracks current income)
- Holds also for those with high level of illiquid assets (Wealthy Hand-to-Mouth)
- Those wealthy Hand-to-mouth agents do not use illiquid assets due to transaction cost → no consumption smoothing, permanent income hypothesis breaks down

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FAGERENG, HOLM AND NATVIK (2016)

Figure 4: Heterogeneous consumption responses. Quartiles of liquid and net illiquid assets



Notes: Controls include time-fixed effects, $income_{t-1}$, age, age², family size, family size² and no. of children under 18. Estimation method: OLS. Total N: 266,263.

Those with low level of liquid assets exhibit high MPC **irrespective of the level of illiquid assets!**

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COMPARING TANK WITH HANK

TANK	HANK	
opposed to rep. agent model: existence of a fraction of agents with a high MPC → consumption follows current income		Common features
Debortoli and Gali (2017): TANK and HANK predictions are similar for responses to aggregate shocks (monetary and non-monetary)		
High MPC assumed	High MPC endogenous model outcome; dispersion of MPCs across households	Differences
Share of HtM agents exogenous	Share of HtM agents subject to economic dynamics	
Risk to become constrained not present	Precautionary savings	
No wealthy agents with high MPC	Realistic income distribution	

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CHALLENGES OF THE HANK FRAMEWORK

- HANK framework is mathematically and technically much more involved
- HANK framework potentially in conflict with other important model components (wage-setting)
- Operation on frontier of economic science → fewer resources to rely on, higher operational risk for the modeling project
- Higher analytical burden on model maintainers and users
- Higher computational burden affects feasibility of estimation

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COLLATERAL CONSTRAINTS

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COLLATERAL-CONSTRAINED HOUSEHOLDS

- Model economy populated by patient and impatient households
(Kiyotaki and Moore 1997, Iacoviello 2005)
- Utility derived from consumption, leisure and housing stock
- Housing stock also serves as store of wealth against which can be borrowed
- Patient households save → they lend to borrowers and own production capital
- Impatient households borrow, using housing as collateral
 - Collateral constraint can be always binding → Individuals spend whole current income (partly on housing to store wealth)
 - OR Collateral constraint can be occasionally binding

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COLLATERAL-CONSTRAINED HOUSEHOLDS AND FISCAL POLICY

Articles by Iacoviello and co-authors do not look at fiscal policy, however:

- Plattimur (2016) / Andres et al. (2015, 2017) show fiscal expansion is particularly effective when collateral constraints are met
 - When collateral constraints are met, individuals consume less than they would if they could borrow more; Higher disposable income will result in higher consumption (similar to RoT households)
 - When collateral constraints are slack, higher disposable income will not affect the optimal level of consumption strongly
- Possible to combine Ricardian, RoT households and collateral-constrained household in one model (QUEST III, Andres et al. 2017)
- However, Rule-of-Thumb households response to fiscal expansion much higher than for collateral constrained
- Drawbacks:
 - Cannot overcome the consumption puzzle
 - Effect of fiscal policy is sensitive to form of utility function (Bermpeoglou 2015)

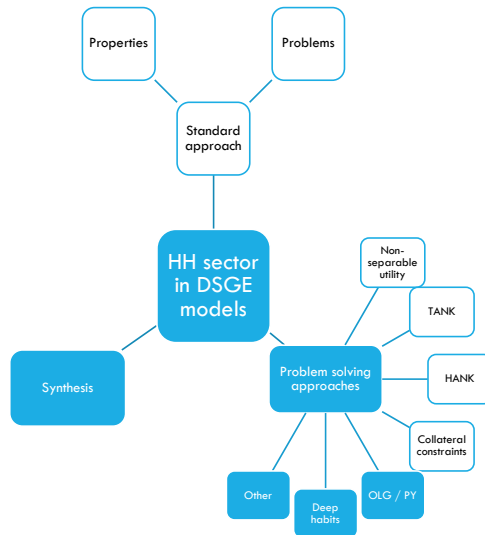
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“HANK – LITE APPROACH”

- Andres et al. (2017) present a model with 6 types of households
 - Ricardian households
 - poor and wealthy HtM agents
 - highly and weakly leveraged borrowers
 - indebted households
- Shares are identified using US micro data
- captures heterogeneity across households with respect to balance sheets and MPCs
- successfully breaks Ricardian Equivalence and solves consumption puzzle
- No aggregate consumption equation – However, consumption tracks income for some household types
- Allows for distributional analysis (wealth inequality)
- Technically less involved than HANK

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STRUCTURE OF THE PRESENTATION



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PERPETUAL YOUTH AND OLG

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PERPETUAL YOUTH

- Individuals have a constant probability to die
 - Financial wealth is discounted at the market interest rate; Human wealth is discounted at the market interest rate + mortality rate
 - **Agents thus discount future tax liabilities at a higher rate than the market interest rate because they attach a significant probability to not becoming responsible for them**
 - successfully overcomes the consumption puzzle and Ricardian equivalence, improves Euler equation

Drawbacks

- Results of PY framework very similar to simpler TANK framework (Kumhof and Laxton 2007, 2009)
- Constant probability to die needs to be large (around 15 years of Life expectancy); reinterpretation as planning horizon problematic due to assumption of annuity markets

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REALISTIC OVERLAPPING GENERATIONS

- Difference to Perpetual Youth: Mortality rate is not constant
- Not much literature on DSGE models and overlapping generations
- If so, studies have a very long-term focus (and are deterministic)
 - Analysis of long-run budget sustainability, demographic change, pension systems
- Danish project DREAM attempts combining OLG with DSGE components

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SUPERFICIAL AND DEEP HABITS

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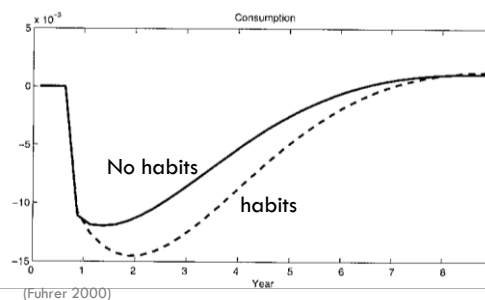
SUPERFICIAL HABITS

- Utility from consumption in period t depends on consumption in period $t-1$

$$u(C_t, N_t) = \frac{(C_t - hC_{t-1})^{1-\sigma}}{1-\sigma} - \frac{N_t^{1+\psi}}{1+\psi}$$

- Individuals now smooth
 - not only the **level of consumption** across periods
 - but also the **change of consumption** across periods
- Superficial habits do not break Ricardian equivalence, nor solve the consumption puzzle, nor improve fit of Euler equation

Response of consumption to shocks is then hump-shaped with peak response several quarters after the innovation → more in line with empirical responses



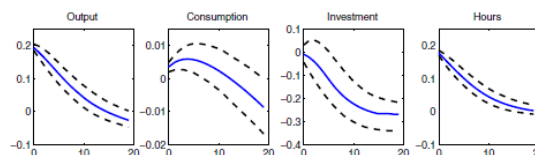
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DEEP HABITS

- Continuum of differentiated goods in the economy
- Habits are formed for each differentiated good separately
- Firms take into account that today's price decisions will affect future demand
- Firms reduce markups to build customer base when incomes are high / aggregate demand is high

- Model can overcome consumption puzzle

(Ravn et al. 2006, Zubairy 2010 / 2014)



- However, Jacob (2015): consumption multiplier becomes very small for realistic values of price stickiness (stickiness prevents firms to exploit habits)

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OTHER APPROACHES

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PUBLIC – PRIVATE COMPLEMENTARITY

Consumer preferences depend on government spending (Bouakez and Rebei 2007)

$$\tilde{C}_t = [\phi C_t^{(v-1)/v} + (1 - \phi)G_t^{(v-1)/v}]^{v/(v-1)}$$

- if private and public consumption are complements, government spending increases the marginal utility of consumption → consumption possibly rises
- used by Swedish policy analysis model (KI)
- Problem: Difficult to estimate complementarity

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IMPROVING THE FIT OF EULER EQUATION – 1

In Benes et al. (2014) agents face an ad-hoc penalty cost for deviations of consumption from current income

$$D_t + P_{K,t} \sum K_t^i - \sum L_t^i - R_{t-1} D_{t-1} - R_{K,t} P_{K,t-1} \sum K_{t-1}^i + \sum R_{L,t-1}^i L_{t-1}^i - W_t N_t \left(1 - \frac{1}{2} \xi_W \Omega_{W,t}^2\right) + \underbrace{P_{C,t} C_t \left(1 + \frac{1}{2} \xi_C \Omega_{C,t}^2\right)}_{\text{Consumption with current income effect}} + P_t I_t \left(1 + \frac{1}{2} \xi_I \Omega_{I,t}^2\right) - P_{K,t} I_t - \bar{\Gamma}_t = 0,$$

Penalty cost enters aggregate consumption equation -> by varying penalty term, consumption and current income can be linked to each other to an arbitrarily high degree

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IMPROVING THE FIT OF EULER EQUATION – 2

Following the Danish DREAM Project: Introduce banking sector

Household

- earn a rate of return **lower than the interbank rate** for positive assets (deposits)
- for negative assets (loans), the bank charges interest **higher than the interbank rate**

- The larger this interest spread → The less attractive is consumption smoothing
→ Consumption tracks current income more closely relative to what Euler equation implies

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SYNTHESIS – WHICH APPROACH TO
CHOOSE?

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	Ricardian Equivalence	Improved Euler Equation	Consumption puzzle solved	Analytical burden	Comments
Representative Agent	Yes	No	No	Low	<ul style="list-style-type: none"> - at odds with empirical findings - Only useful as starting point
Non-separable utility	Yes	Yes	Yes	Low - Medium	<ul style="list-style-type: none"> - Counter-intuitive, technical story - However, could be productively combined with other modeling approaches
TANK	No	Yes	Yes	Low-Medium	<ul style="list-style-type: none"> - Attractive due to simplicity - Solves all three issues - In conflict with Data / Story partly flawed
HANK	No	Yes	Yes	High	<ul style="list-style-type: none"> - Allows analysis of inequality - More realistic "story" - High mathematical and technical challenges
HANK lite	No	Yes	Yes	Medium	<ul style="list-style-type: none"> - Helps overcome calibration issues regarding TANK - Introduces rich heterogeneity while technical requirements are much lower relative to HANK - Fiscal shock effects depend on utility form
Perpetual Youth	No	Yes	Yes	Medium	<ul style="list-style-type: none"> - Analytical burden higher than with TANK - Story flawed (time horizon vs. death)
Deep Habits	Yes	No	Yes	Medium	<ul style="list-style-type: none"> - Story is quite involved, but empirically supported - Problematic with sticky prices

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APPENDIX

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QUEST III – EXTENSION WITH CREDIT CONSTRAINED HOUSEHOLDS

Consider three types of Households

1. Ricardian Households
2. Liquidity-constrained households (aka rule-of-thumb, hand to mouth)
3. Credit-constrained households (aka collateral constraint)

Fiscal multiplier of Model with 1 2 3 >
Fiscal multiplier of Model with 1 2 >
Fiscal multiplier of Model with 1

Assumption of Shares

1) 0.3 – 2) 0.4 – 3) 0.3

2 is based on estimates of RoT HH in Europe

The remaining allocation between 1 and 3 is arbitrary and influences results directly

Credit-constrained HH increase consumption on impact of fiscal policy shock (but less so than RoT).

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HETEROGENEOUS AGENT NEW KEYNESIAN MODELS

Monetary Policy in HANK Models – Kaplan Moll Violante (2017)

- Introduce into a traditional NK DSGE models (infinitely lived) households that have access to liquid and illiquid assets a la Kaplan & Violante (2014)
 - Important differences to RANK models arise when analyzing monetary policy effects
- I. Intertemporal substitution effect: Matters strongly in RANK as the Euler equation directly links interest rate with aggregate consumption
In HANK, HtM households are barely affected by interest rate change
 - II. General equilibrium effects: Rather small in RANK but most important in HANK
 - III. Fiscal policy response to monetary policy shock matters strongly in HANK

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PERPETUAL YOUTH – UTILITY FUNCTION

Carton (2012) Aggregation among cohorts is intractable without restrictions on the utility function -> 2 Types

Allows for a decreasing labor endowment with age

$$U(C, L) = (1 - \kappa) \log(C) + \kappa \log(\bar{L} - L)$$

As used in Blanchard (1985), Kumhof & Laxton (2007/09), di Giorgio et al. (2015)

- Avoids negative labor supply for very old
- Could potentially solve real exchange rate problem

$$U(C, L) = \log(C - V[L])$$

Ascari & Rankin (2007)

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SUPERFICIAL HABITS

Superficial Habits: Habits are formed at the composite good level

Period utility function of composite consumption minus habit stock and hours

$$E_0 \sum_{t=0}^{\infty} \beta^t U(x_t^{c,j} - b^C s_{t-1}^C, h_t^j)$$

Continuum of consumption goods $i \in [0, 1]$

$$x_t^{c,j} = \left[\int_0^1 (c_{it}^j)^{1-\frac{1}{\eta}} di \right]^{1/(1-\frac{1}{\eta})}$$

Composite consumption is CES aggregate across all differentiated consumption goods $i \in [0, 1]$

$$s_t^C = x_t^c$$

$$s_t^C = \rho^C s_{t-1}^C + (1 - \rho^C) x_t^c$$

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DEEP HABITS

Habits are formed at the single good type level

$$E_0 \sum_{t=0}^{\infty} \beta^t U(x_t^{c,j}, h_t^j)$$

$$x_t^{c,j} = \left[\int_0^1 (c_{it}^j - b^c s_{it-1}^C)^{1-\frac{1}{\eta}} di \right]^{1/(1-\frac{1}{\eta})}$$

$$s_{it}^C = c_{it}$$

$$s_{it}^C = \rho^c s_{it-1}^C + (1 - \rho^C) c_{it}$$

Period utility function of composite consumption good and hours

Continuum of consumption goods $i \in [0,1]$

Effective consumption of good i = actual consumption – habit stock for good i

Composite consumption is CES aggregate across all differentiated consumption goods $i \in [0,1]$

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COMPARING DEEP AND SUPERFICIAL HABITS

Deep Habits: Habits are formed at the single good level

$$E_0 \sum_{t=0}^{\infty} \beta^t U(x_t^{c,j}, h_t^j)$$

$$x_t^{c,j} = \left[\int_0^1 (c_{it}^j - b^c s_{it-1}^C)^{1-\frac{1}{\eta}} di \right]^{1/(1-\frac{1}{\eta})}$$

$$s_{it}^C = c_{it}$$

$$s_{it}^C = \rho^c s_{it-1}^C + (1 - \rho^C) c_{it}$$

Superficial Habits: Habits are formed at the composite good level

$$E_0 \sum_{t=0}^{\infty} \beta^t U(x_t^{c,j} - b^C s_{t-1}^C, h_t^j)$$

$$x_t^{c,j} = \left[\int_0^1 (c_{it}^j)^{1-\frac{1}{\eta}} di \right]^{1/(1-\frac{1}{\eta})}$$

$$s_t^C = x_t^c$$

$$s_t^C = \rho^c s_{t-1}^C + (1 - \rho^C) x_t^c$$

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DEEP HABITS

- Continuum of differentiated goods in the economy
- Habits are formed for each differentiated good separately
- Gives rise to the following consumption demand function

$$c_{it}^j = \underbrace{\left(\frac{P_{it}}{P_t}\right)^{-\eta} x_t^{c,j}}_{\text{Price-elastic component, depends on aggregate demand}} + \underbrace{b^c s_{it-1}^C}_{\text{Price-inelastic component, depends on habit stock}}$$

Price-elastic component,
depends on aggregate
demand

Price-inelastic component,
depends on habit stock

Mechanism for fiscal expansion

- Increase in aggregate demand increases the share of price-elastic component
- Firms take into account that today's price decisions will affect future demand
- Firms reduce markups to build customer base when aggregate demand is high
- counter-cyclical markups