

The Norwegian Shipowners' Association

- An industry and employer organization
- 140 member companies
- Active in all shipping segments

#### NORWAY'S MARITIME CLUSTER

# 100 000 JOBS VALUE CREATION 150 BILL. NOK YEARLY



# Main segments











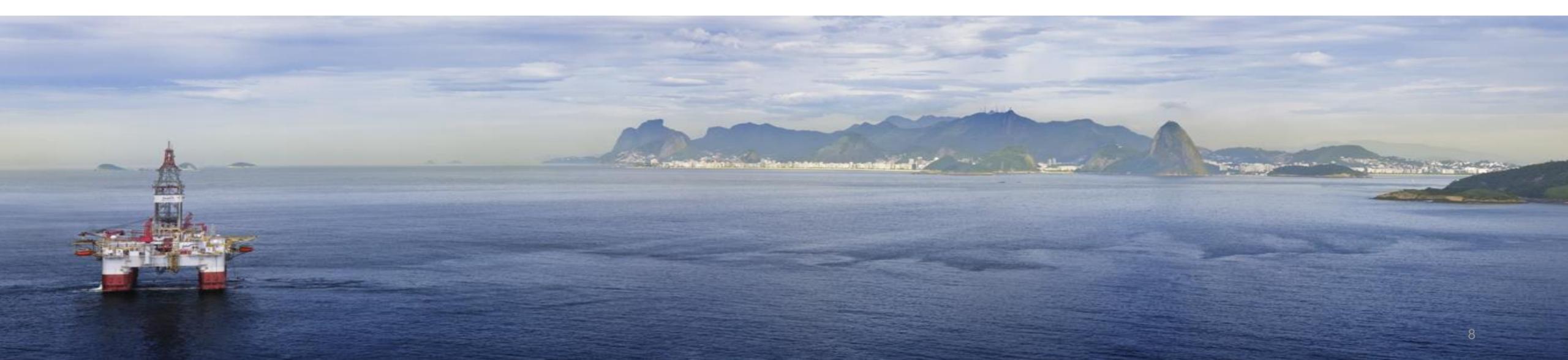
#### FROM THE BARENTS SEA....

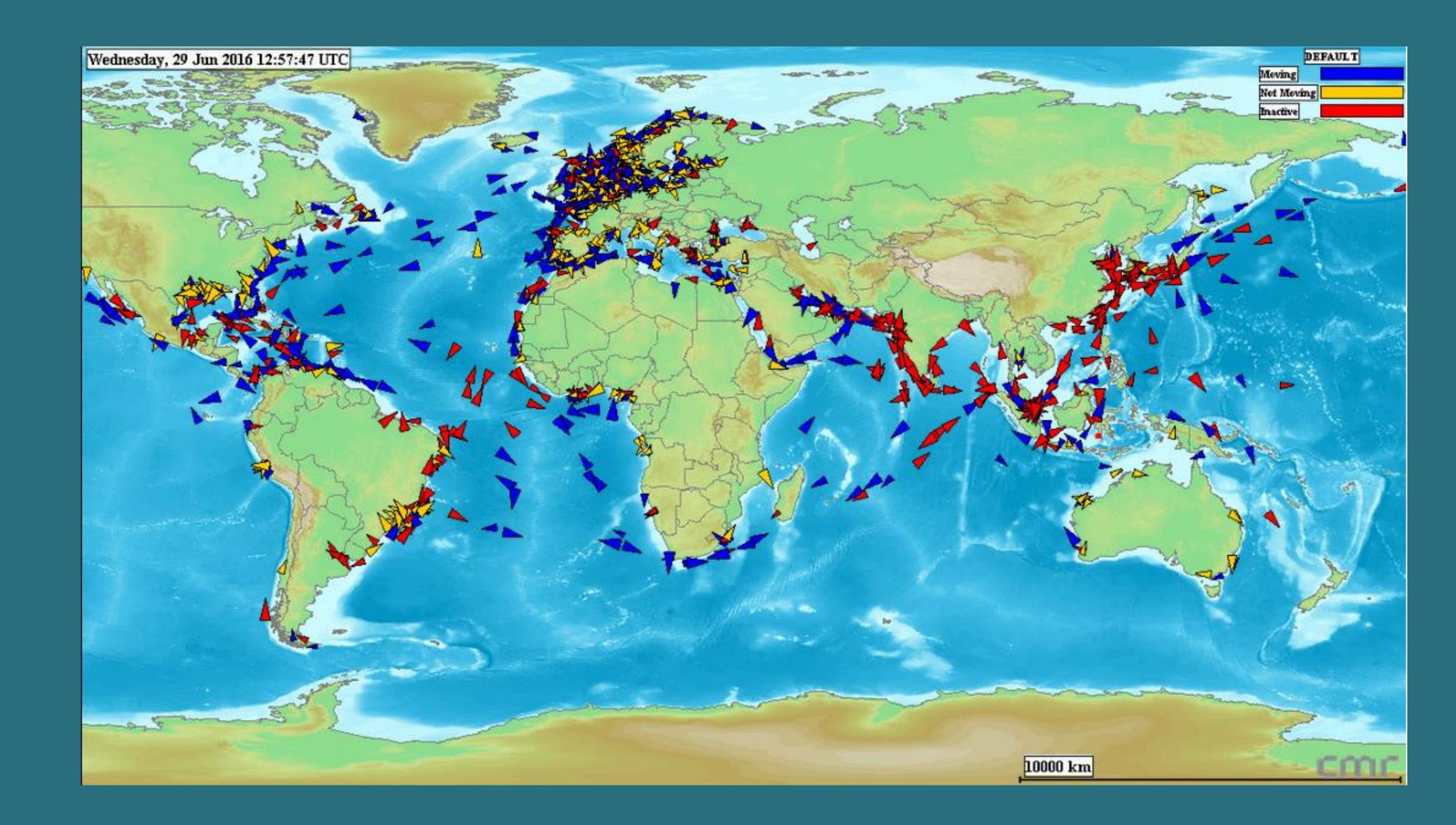
Oil and gas resources in harsh regions that require high end technologies and specialised competence



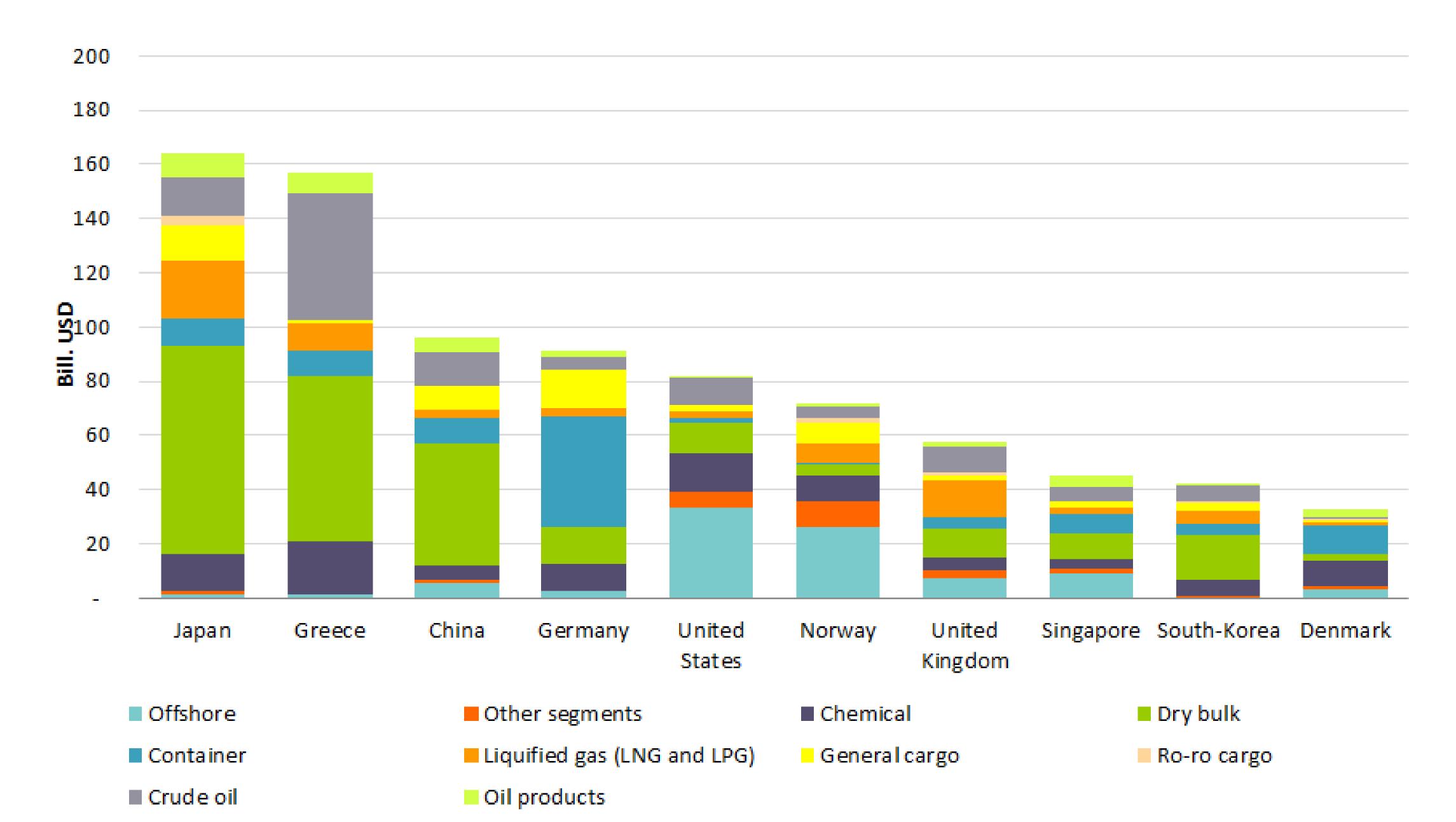
#### ...TO BRASIL

Norwegian offshore companies collect more than 50% of their revenues from foreign shelves





Top 10 merchant fleets of the world by market value in bill. USD by segments as of 2015











#### The offshore value chain

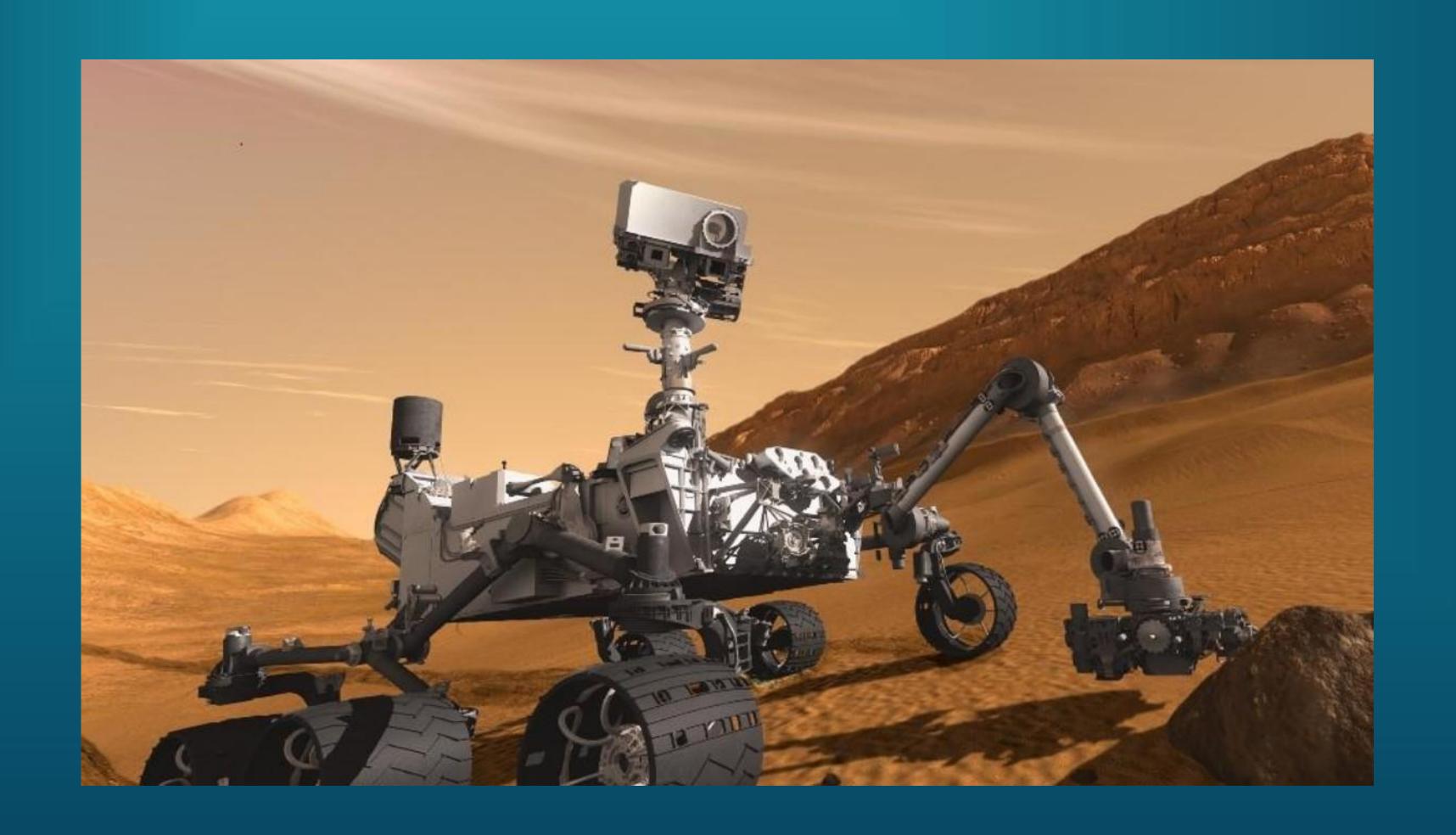


# 1 = 13





Source: Solstad Offshore and RS Platou





## The international platform















Regional rules hinder efficiency

A global level playing field prevents "race to the bottom"

Globale standards implemented by Coastal and Flag States:

IMO (1948) – Safety and Environmental standards

ILO (1919) - Sosial standards

WTO/GATS (1995) –
Market access
Non-discrimination

**New Free Trade Agreements** 

### EU as driver for a global approach Member States`role

Agreement / Signature

Ratification

Uniform compliance

### www.rederi.no

