# Investment Cost Effectiveness Analysis 2015

## **Government Pension Fund Norway**



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#### 5 Total cost and benchmark cost

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## **Key takeaways**

#### Value added

• Your 10-year net value added was 1.0%. This was above the Global median of 0.1% and above the peer median of 0.1%.

#### Cost

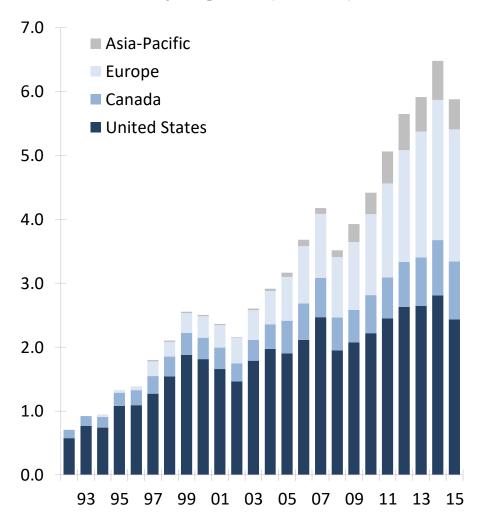
- Your investment cost of 8.5 bps was below your benchmark cost of 16.0 bps. This suggests that your fund was low cost compared to your peers.
- Your fund was low cost primarily because you had a lower cost implementation style.
- Your 10-year performance placed in the positive value added, low cost quadrant of the cost effectiveness chart.

# This benchmarking report compares your cost and return performance to the 293 funds in CEM's extensive pension database.

- 162 U.S. funds participate with assets totaling €2.4 trillion.
- 72 Canadian funds participate with assets totaling €909 billion.
- 52 European funds participate with aggregate assets of €2.1 trillion. Included are funds from the Netherlands, Norway, Sweden, Finland, Ireland, Denmark and the U.K.
- 7 Asia-Pacific funds participate with aggregate assets of €472 billion. Included are funds from Australia, New Zealand, China and South Korea.

The most meaningful comparisons for your returns and value added are to the Global universe.

#### **Participating assets (€ trillions)**



The most valuable comparisons for cost performance are to your custom peer group because size impacts costs.

## **Peer group for Government Pension Fund Norway**

- 16 global sponsors from €12 billion to €68 billion
- Median size of €42 billion versus your €21 billion
- Median size of internal equity program €11 billion versus your €12 billion
- 3 Canadian funds, 6 European funds and 7 U.S. funds make up the Global peer group.
- In the report there are also comparisons to CEM's Global database of participants.

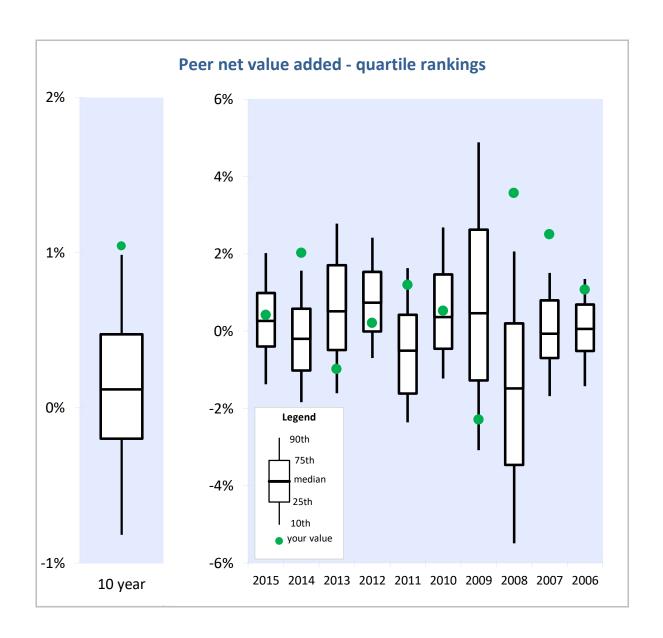
# Net value added is the component of total return from active management. Your 10-year net value added was 1.0%.

Net value added equals total net return minus policy return.

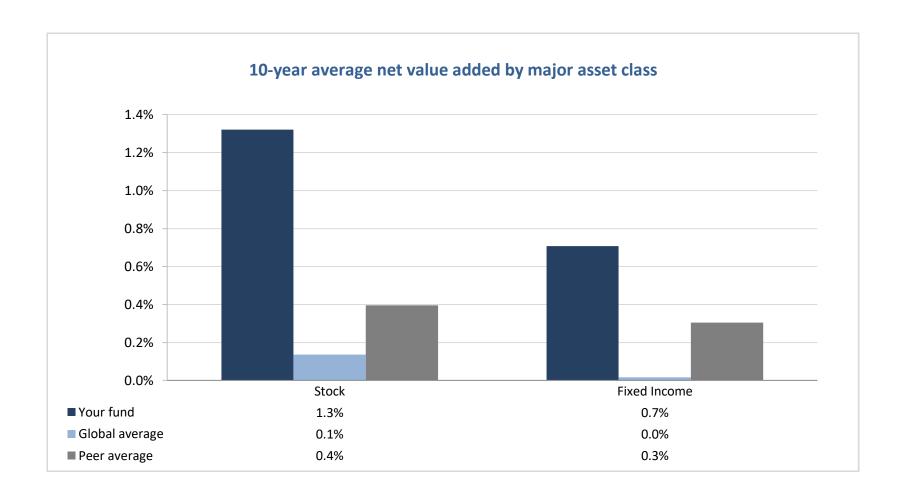
Value added for Government Pension Fund Norway

	Net	Policy	Net value
Year	Return	Return	Added
2015	6.9%	6.5%	0.4%
2014	10.6%	8.6%	2.0%
2013	15.6%	16.6%	(1.0%)
2012	12.1%	11.9%	0.2%
2011	(4.0%)	(5.2%)	1.2%
2010	15.2%	14.7%	0.5%
2009	33.4%	35.7%	(2.3%)
2008	(25.2%)	(28.8%)	3.6%
2007	9.8%	7.3%	2.5%
2006	11.1%	10.0%	1.1%
10-year	7.5%	6.5%	1.0%

Your 10-year net value added of 1.0% compares to a median of 0.1% for your peers and 0.1% for the Global universe.



# You had positive 10-year net value added in Euro Stock, EAFE Stock, Stock and Fixed Income.



## Your investment costs were €17.5 million or 8.5 basis points in 2015.

Asset management costs by	In	ternal		External			
asset class and style (€000s)	Active	Overseeing	Passive	Passive Active Per			
		of external	fees	base fees	fees	Tota	al
Stock	7,910					7,910	
Fixed Income	6,353					6,353	
Total excluding private asset perf		14,263	6.9bp				
Oversight, custodial and other o	osts <sup>1</sup>						
Oversight of the fund						1,721	
Trustee & custodial						763	
Consulting and performance mea	suremen	t				71	
Audit						267	
Other						400	
Total oversight, custodial & other	costs					3,222	1.6bp
Total investment costs (excl. tran	e fees)	17,485	8.5bp				

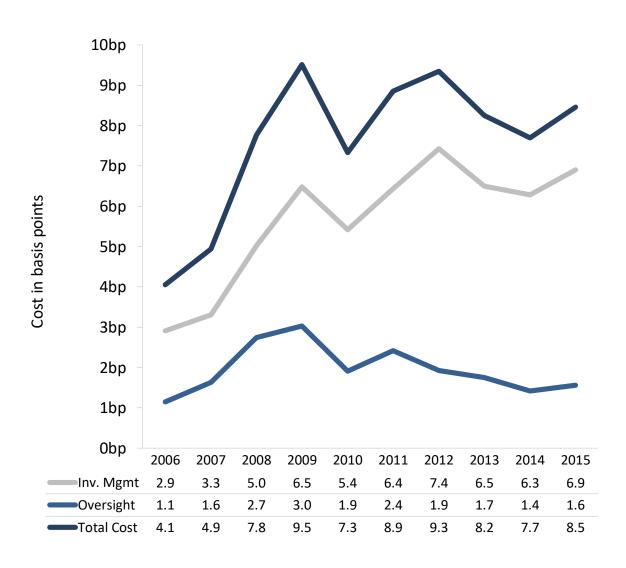
Footnotes
Total cost excludes
carry/performance fees for
real estate, infrastructure,
natural resources and private
equity. Performance fees are
included for the public market
asset classes and hedge funds.

<sup>1</sup> Excludes non-investment
costs, such as benefit
insurance premiums and
preparing cheques for
retirees.

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## Your costs increased between 2006 and 2015.



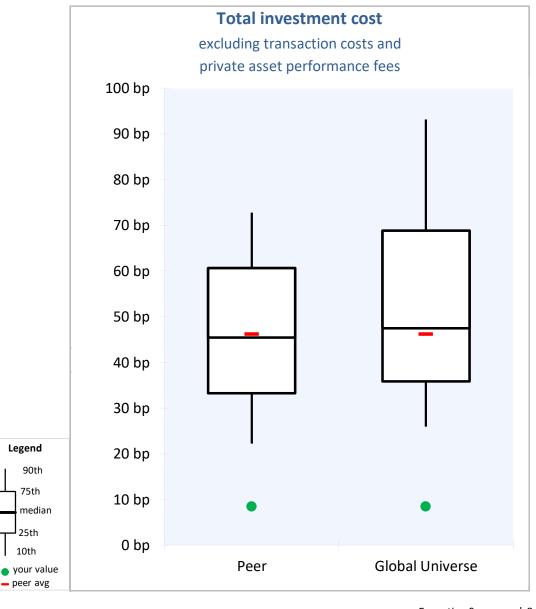


## Your 2015 total investment cost of 8.5 bps was the lowest of the peers and was substantially below the peer median of 45.5 bps.

Differences in total investment cost are often caused by two factors that are often outside of management's control:

- Asset mix, particularly holdings of the highest cost asset classes: real estate (excl REITS), infrastructure, hedge funds and private equity. These high cost assets equaled 0% of your fund's assets at the end of 2015 versus a peer average of 21%.
- Fund size. Bigger funds have advantages of scale.

Therefore, to assess whether your costs are high or low given your unique asset mix and size, CEM calculates a benchmark cost for your fund. This analysis is shown on the following page.



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Legend

90th

25th

10th

peer avg

# Benchmark cost analysis suggests that, after adjusting for fund size and asset mix, your fund was low cost by 7.6 basis points in 2015.

Your benchmark cost is an estimate of what your cost would be given your actual asset mix and the median costs that your peers pay for similar services. It represents the cost your peers would incur if they had your actual asset mix.

Your total cost of 8.5 bp was below your benchmark cost of 16.0 bp. Thus, your cost savings was 7.6 bp.

#### Your cost versus benchmark

	€000s	basis points
Your total investment cost	17,485	8.5 bp
Your benchmark cost	33,143	16.0 bp
Your excess cost	(15,658)	(7.6) bp

# Your fund was low cost in 2015 primarily because you had a lower cost implementation style.

### Reasons for your low cost status

	Excess C (Saving	
	€000s	bps
Lower cost implementation style		
<ul> <li>Less external active management (more lower cost passive and internal)</li> </ul>	(14,914)	(7.2)
<ul> <li>Less overlays</li> </ul>	(1,177)	(0.6)
<ul> <li>Other style differences</li> </ul>	1,961	0.9
	(14,131)	(6.8)
2. Paying less than peers for similar services		
Internal investment management costs	(483)	(0.2)
<ul> <li>Oversight, custodial &amp; other costs</li> </ul>	(1,045)	(0.5)
	(1,527)	(0.7)
Total savings	(15,658)	(7.6)

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# Differences in cost performance are often caused by differences in implementation style.

Implementation style is defined as the way in which your fund implements asset allocation. It includes internal, external, active, passive and fund of funds styles.

The greatest cost impact is usually caused by differences in the use of:

- External active management because it tends to be much more expensive than internal or passive management. You used less external active management than your peers (your 0% versus 30% for your peers).
- Within external active holdings, fund of funds usage because it is more expensive than direct fund investment.

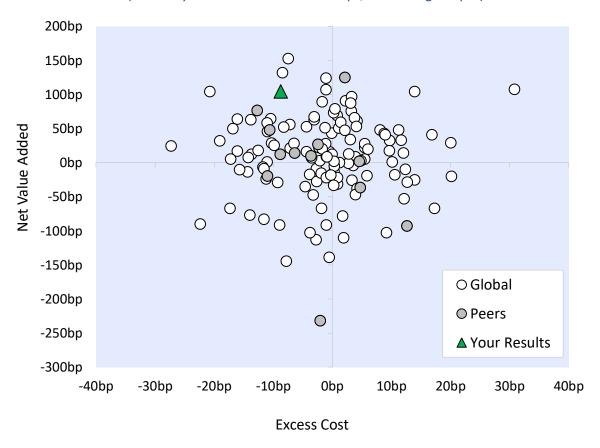
#### Implementation style<sup>1</sup> 100% 90% 80% 70% 60% 50% 40% 30% 20% 10% 0% Your Fund **Global Funds** Peers ■ Internal passive 1% 11% 4% Internal active 12% 99% 56% External passive 0% 4% 18% ■ External active 0% 67% 30%

1. The graph above does not take into consideration the impact of derivatives.

# Your 10-year performance placed in the positive value added, low cost quadrant of the cost effectiveness chart.

## 10-year net value added versus excess cost

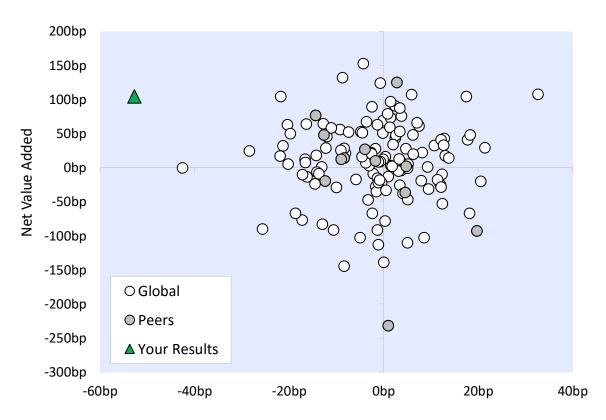
(Your 10-year: net value added 104 bps, cost savings 9 bps 1)



<sup>1.</sup> Your 10-year cost savings of 9 basis points is the average of your cost savings for the past 10 years.

## 10-year net value added versus excess cost as a percentage of benchmark cost

### 10-year net value added versus excess cost as a % of benchmark cost



Excess Cost as a % of benchmark cost

## 2

## Research and Trends

Net value added	
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## The region with the highest net value added was Europe.

### Value added by region<sup>1</sup> (period ending December 31, 2015)

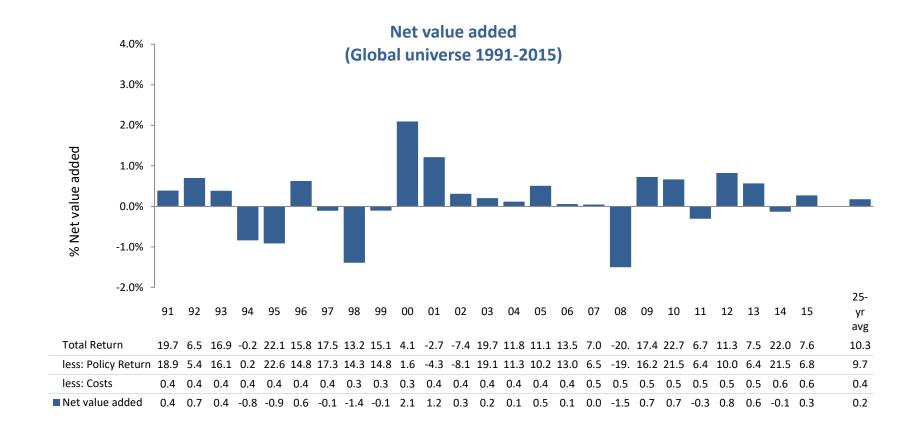
		U.S.	Canadian	European	Asia-Pacific
	All funds	funds	funds	funds	funds
	25-year	25-year	25-year	22-year²	16-year²
	average³	average <sup>3</sup>	average <sup>3</sup>	average³	average <sup>3</sup>
Total return	10.34%	11.01%	9.29%	8.56%	7.94%
- Policy return	9.74%	10.34%	8.76%	7.81%	7.61%
- Costs	<u>0.43%</u>	<u>0.47%</u>	<u>0.37%</u>	0.31%	<u>0.48%</u>
= Net value added	0.18%	0.19%	0.16%	0.45%	-0.15%
# of annual observations	7,677	4,255	2,360	927	118
Median fund size (€ billion)	6.7	8.0	2.9	16.6	29.2

<sup>1.</sup> Only regions with more than four participating funds are separately disclosed. Funds from regions with fewer than four participating funds are included in Global/ All Funds.

<sup>2.</sup> The shorter time periods for European and Asia-Pacific funds reflect the dates that CEM started collecting data in those regions.

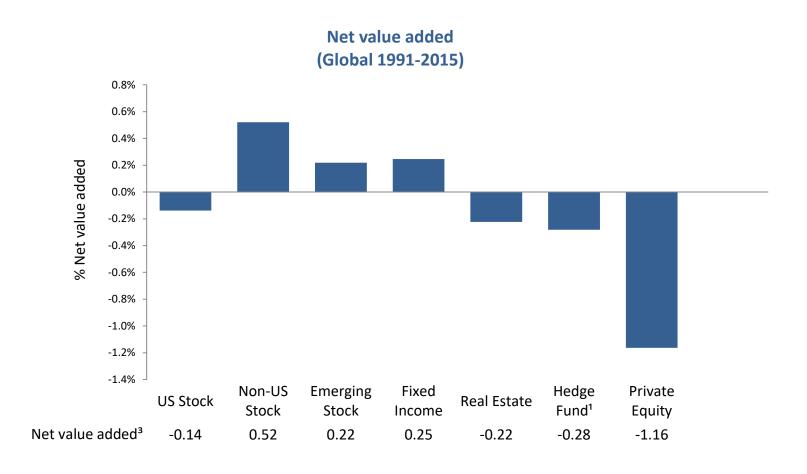
<sup>3.</sup> Averages are the arithmetic average of annual averages.

## In the Global universe, net value added averaged 0.2% over the past 25 years **ending 2015.**



Value added analysis is based on 7,677 annual fund total performance observations from the CEM Global universe for the 25-year period ending 2015. The 25-year average is an arithmetic average of the annual averages.

## The asset class that had the highest net value added in the Global universe over the past 25 years was Non-US Stock.



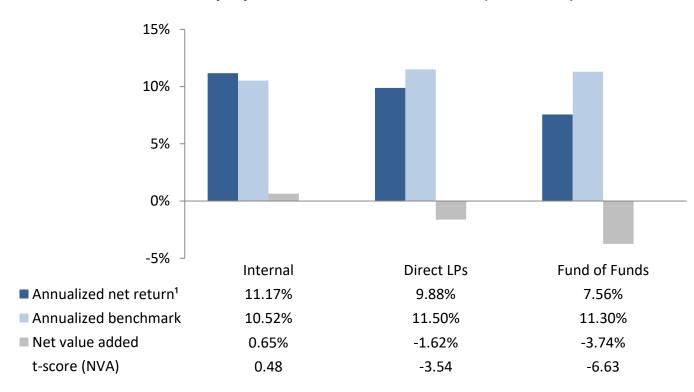
<sup>1.</sup> Hedge Fund gross value added performance reflect data for the 16 year period from 2000 to 2015.

<sup>2.</sup> The net value added calculation for private equity uses the average benchmark of all Global participants.

<sup>3.</sup> Value added analysis is from 7,677 annual fund performance observations from the CEM Global universe for the 25-year period ending 2015. Value added reflects the asset weighted value added of all mandates in each asset category including indexed holdings. Averages shown above are the arithmetic average of the annual averages of all observations of funds with holdings in the asset category for each year.

## Costs matter - Lower cost internal investment in private equity outperformed direct LPs. Direct LPs outperformed fund of funds.



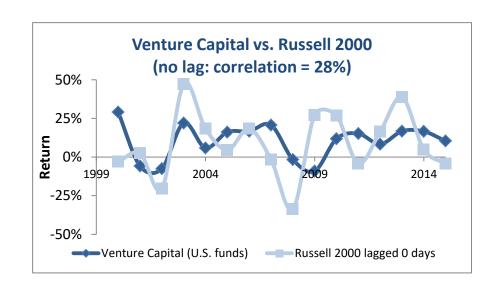


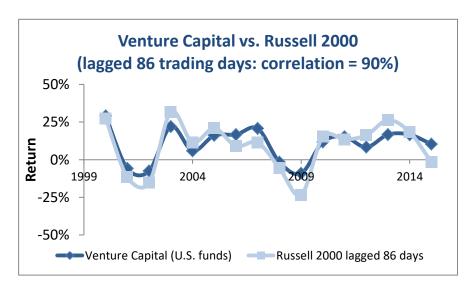
<sup>1.</sup> Private equity performance by investment style research was updated on July 1 2016. Net value added has dropped by a significant margin since the original reseach which covered 1996-2012 due to the 2013 bull market in small cap equities which is the basis of the benchmark. 2. To compare the performance of private equity implementation styles over long periods, Monte Carlo simulations were used to capture differences in risk between styles. For details, see "How Implementation Style and Costs Affect Private Equity Performance", Alex Beath, Chris Flynn, and Jody MacIntosh, International Journal of Pension Management pp. 50, vol. 7, issue 1, Spring 2014.

## Private equity benchmarks used by most funds are flawed.

A high proportion of the benchmarks used for illiquid assets by participants in the CEM universe are flawed. Flaws include:

- Timing mismatches due to lagged reporting. For example, as the graphs on the right demonstrate, reported venture capital returns clearly lag the returns of stock indices. Yet most funds that use stock indices to benchmark their private equity do not use lagged benchmarks. The result is substantial noise when interpreting performance. For example, for 2009 the Russell 2000 index return was 27.2% versus -23.4% if lagged 86 trading days. Thus if a fund earned the average reported venture capital return for 2008 of -1.6%, they would have mistakenly believed that their value added from venture capital was -28.8% using the un-lagged benchmarks versus 21.8% using the same benchmark lagged to matched the average 86 day reporting lag of venture capital funds.
- Un-investable peer-based benchmarks. Peer based benchmarks reflect the reporting lags in peer portfolios so they have much better correlations than un-lagged investable benchmarks. But their relationship statistics are not as good as for lagged investable benchmarks.
- Aspirational premiums (i.e., benchmark + 2%). Premiums cannot be achieved passively, and evidence suggests that a fund has to be substantially better than average to attain them. More importantly, when comparing performance to other funds, they need to be excluded to ensure a level playing field.





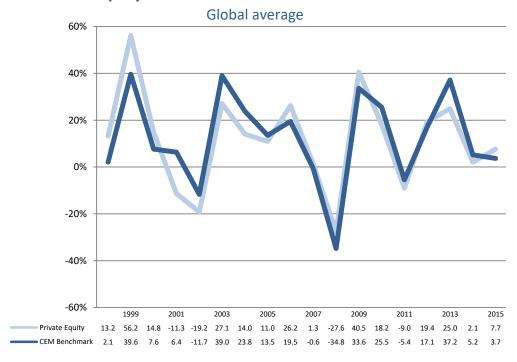
## To enable fairer comparisons, CEM uses default private equity benchmarks.

Benchmarks used for private equity by most participants in the CEM universe are flawed (see previous page). So to enable fairer comparisons, CEM replaced the reported private equity benchmarks of all funds except yours with defaults. The defaults are:

- Investable. They are comprised of lagged small cap benchmarks.
- Custom lagged for each participant. Different portfolios had different lags. CEM estimated the lag on private equity portfolios by comparing annual private equity returns to public market proxies with 1 day of lag, 2 days of lag, 3 days of lag, etc. At some number of days lag, correlation between the two series is maximized. The median lag was 101 trading days (i.e., approximately 142 calendar days or 4.7 calendar months)
- Regional mix adjusted based on the average estimated mix of regions in private equity portfolios for a given country.

The result is the default benchmarks are superior to most self-reported benchmarks. Correlations improve to a median of 84% for the default benchmarks versus 48% for self-reported benchmarks. Other statistics such as volatility were also much better.

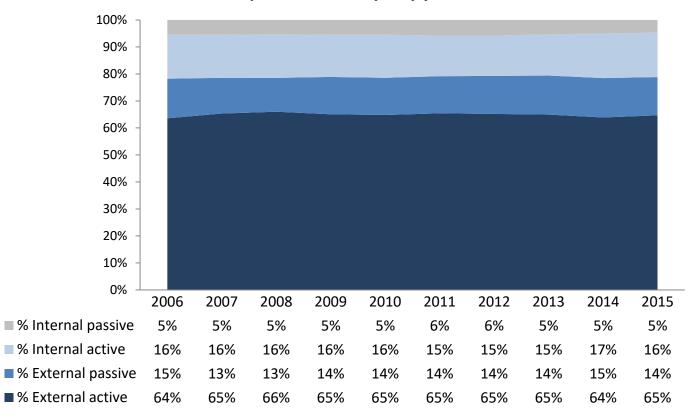
#### Private equity returns versus default benchmark returns<sup>1</sup>



1. To enable better comparison between lagged returns and lagged benchmarks, lags have been removed from both. See "Asset allocation and fund performance of defined benefit pension funds in the United States, 1998-2014" by Alexander D. Beath and Chris Flynn for details.

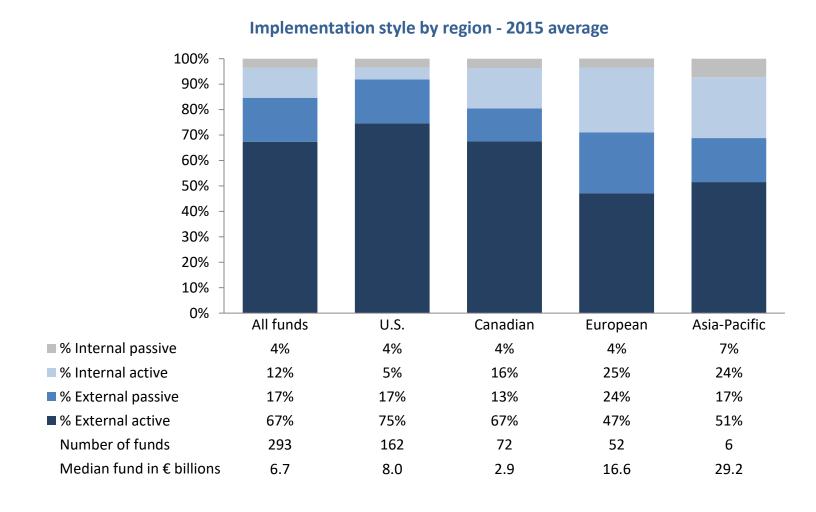
## For global plans, external active management increased from 64% to 65% over the past 10 years.



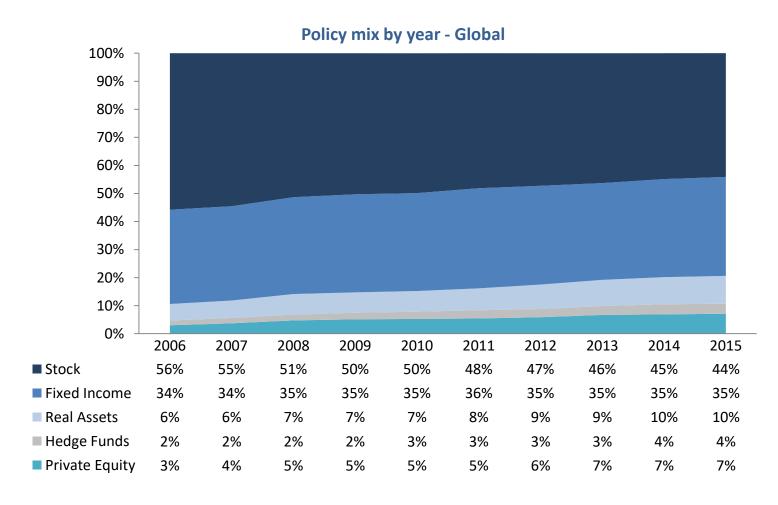


<sup>•</sup> This analysis is based on 124 global funds with 10 consecutive years of data.

## European funds have less externally managed active assets than funds in most other regions.

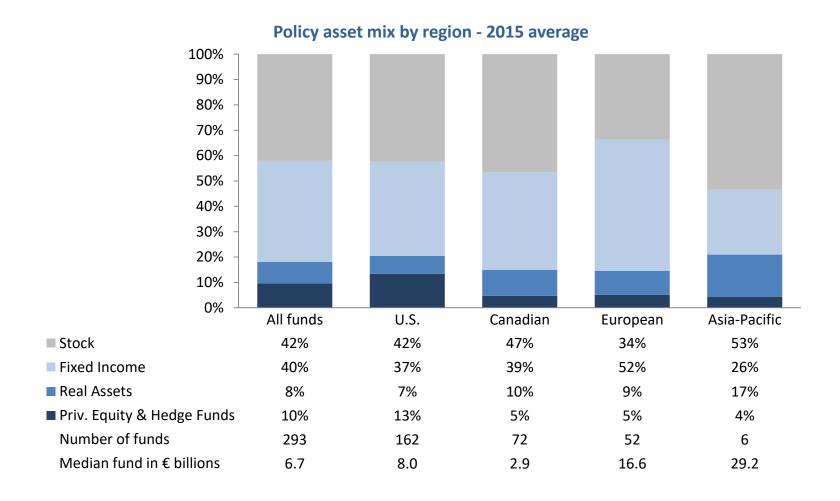


## For Global plans, combined policy weights for real assets, private equity and hedge funds increased from 10.6% in 2006 to 20.6% in 2015.



<sup>•</sup> This analysis is based on 124 global funds with 10 consecutive years of data.

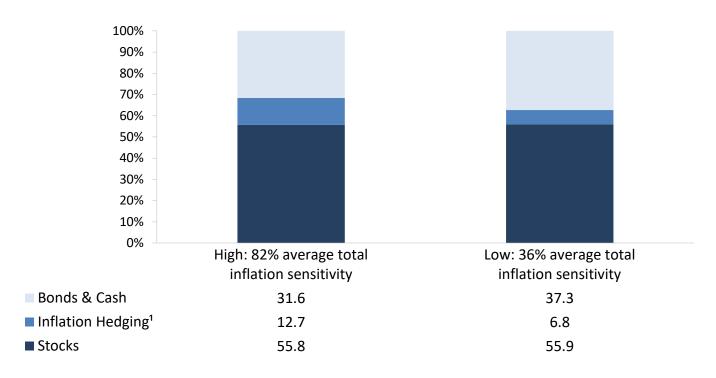
## European funds have more fixed income.



## Impact of inflation sensitivity on policy asset mix decisions

One would expect plans with more inflation sensitivity to have more inflation hedging assets and fewer nominal bonds than plans with less inflation sensitivity. Although this is true, the difference is small: inflation hedging assets represent 12.7% of assets at plans with high inflation sensitivity versus 6.8% at plans with lower inflation sensitivity.

Average policy asset mix: Plans with above vs. below average inflation sensitivity

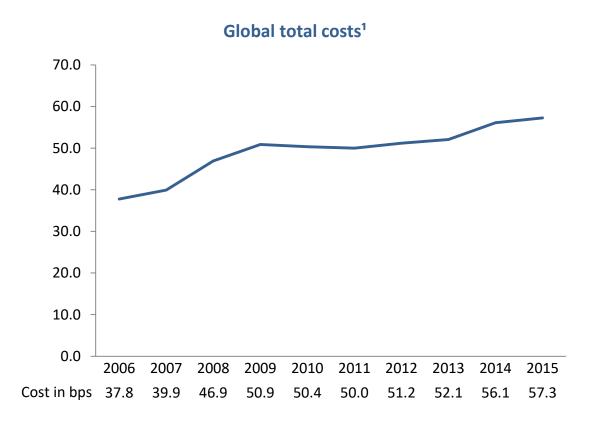


<sup>1.</sup> Inflation hedge assets include inflation-indexed bonds, commodities, real estate & REITs, infrastructure and natural resources.

## Global fund costs have grown by 19 basis points on average over the last 10 years.

#### Reasons for the increase in costs include:

- Allocation to the more expensive asset classes - hedge funds, real assets and private equity-increased from 5% to 9% on average.
- Use of the most expensive implementation style, external active management, increased from 64% to 65% on average.



<sup>1.</sup> This analysis is based on 124 global funds with 10 consecutive years of data.

## 3

# **Description of peer group and universe**

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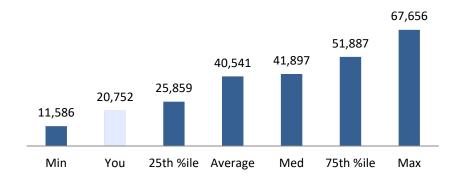
#### Peer group

Your peer group is comprised of 16 global funds, with assets ranging from €11.6 billion to €67.7 billion versus your €20.8 billion. The median size is €41.9 billion.

Size is the primary criteria for choosing your peer group, because size greatly impacts how much you pay for services. Generally, the larger your fund, the smaller your unit operating costs (i.e., the economies of scale impact).

#### **Peer group for Government Pension Fund Norway**

#### Total fund assets (€ millions) - you versus peers

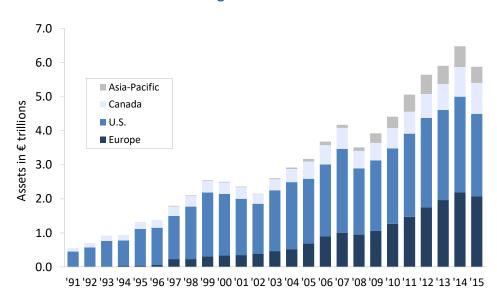


### **CEM** global universe

CEM has been providing investment benchmarking solutions since 1991. The 2015 survey universe is comprised of 293 funds representing €5.9 trillion in assets. The breakdown by region is as follows:

- 162 U.S. pension funds with aggregate assets of €2.4 trillion.
- 72 Canadian pension funds with aggregate assets of €909 billion.
- 52 European pension funds with aggregate assets of €2.1 trillion. Included are funds from The Netherlands, Norway, Sweden, Finland, Denmark, Switzerland and the UK.
- 7 Asia-Pacific pension funds with aggregate assets of €472 billion.

#### **CEM** global universe



#### **Universe subsets**

CEM's global survey universe is comprised of 293 funds with total assets of €5.9 trillion. Your fund's returns and costs are compared to the following two subsets of the global universe:

- Peers Your peer group is comprised of 16 Global funds ranging in size from €11.6 €67.7 billion. The peer median of €41.9 billion compares to your €20.8 billion.
- Global The global universe is comprised of 293 funds ranging in size from €0.1 €783.2 billion. The median fund is €4.7 billion.

#### Universe subsets by number of funds and assets

			Global	by type		Global by Country							
									Asia-				
	Peer group <sup>1</sup>	Corp.	Public	Other	Total	U.S.	Canada	Europe	Pacific	Total			
# of funds													
2015	16	143	97	50	293	162	72	52	7	293			
2014	16	163	198	52	414	174	88	143	9	414			
2013	16	183	193	60	438	190	89	152	7	438			
2012	16	188	199	57	445	201	88	144	12	445			
2011	16	197	113	71	382	205	88	77	12	382			
# of funds	with_												
<u>uninterrup</u>	ted data for:												
1 yr	16	143	97	50	290	162	72	52	7	293			
2 yrs	16	130	91	40	261	148	67	42	5	262			
3 yrs	16	121	86	38	245	136	63	41	5	245			
4 yrs	16	109	85	32	226	131	59	31	5	226			
5 yrs	16	102	79	30	211	127	53	26	5	211			
6 yrs	15	94	75	29	198	119	52	23	4	198			
Total asset	s (€ billions)												
2015	649	936	4,107	823	5,881	2,431	909	2,070	472	5,881			
2014	643	1,124	4,590	768	6,482	2,809	867	2,195	612	6,482			
2013	592	1,052	4,590	670	5,912	2,646	761	1,966	539	5,912			
2012	563	1,058	3,977	562	5,647	2,629	704	1,749	565	5,647			
2011	515	1,054	3,447	517	5,062	2,446	644	1,472	501	5,062			
2015 asset	distribution												
(€ billions)	_												
Avg	40.5	6.5	42.3	16.5	20.1	15.0	12.6	39.8	67.4	20.1			
Max	67.7				783.2					783.2			
75th %ile	51.9				14.1					14.1			
Median	41.9				4.7					4.7			
25th %ile	25.9				1.6					1.6			
Min	11.6				0.1					0.1			

<sup>1.</sup> Peer group statistics are for your 2015 peer group only as your peer group may have included different funds in prior years.

## Implementation style, actual mix and policy mix by universe subset

## Implementation style, actual mix and policy mix - 2015 (as a % of year-end assets)

				Global	by type		Global by Country						
	Your	Peer								Asia-			
	fund	group	Corp.	Public	Other	Total	U.S.	Canada	Europe	Pacific	Total		
<u>Implementation</u> s	<u>style</u>												
External active	0.0	28.9	72.4	55.7	57.0	64.4	70.8	66.2	44.0	47.8	64.4		
Fund of funds	0.0	0.9	3.3	2.6	2.8	3.0	3.8	1.3	3.0	1.6	3.0		
External passive	0.0	3.6	16.8	16.3	22.0	17.3	17.2	12.9	24.0	14.8	17.3		
Internal active	99.5	56.1	5.2	19.5	15.2	11.7	4.7	15.9	25.5	28.9	11.7		
Internal passive	0.5	<u>10.5</u>	2.3	<u>6.0</u>	<u>3.1</u>	<u>3.6</u>	<u>3.5</u>	<u>3.7</u>	<u>3.5</u>	<u>6.9</u>	<u>3.6</u>		
Total	100.0	100.1	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0		
_													
Actual asset mix													
Stock	59.2	39.1	38.6	47.4	37.6	41.5	41.6	46.9	33.7	42.9	41.5		
Fixed income	40.8	34.3	45.5	29.7	44.3	40.0	37.6	37.4	52.3	32.3	40.0		
Global TAA	0.0	3.9	2.1	1.6	0.9	1.7	2.5	1.0	0.3	1.3	1.7		
Real assets	0.0	11.5	5.6	11.2	11.2	8.4	7.1	10.1	8.7	17.8	8.4		
Hedge funds	0.0	4.2	4.6	3.9	2.6	4.0	5.6	1.8	2.1	1.7	4.0		
Private equity	<u>0.0</u>	<u>7.1</u>	<u>3.5</u>	<u>6.2</u>	<u>3.4</u>	<u>4.4</u>	<u>5.5</u>	<u>2.9</u>	<u>2.8</u>	<u>4.0</u>	<u>4.4</u>		
Total	100.0	100.1	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0		
Policy asset mix													
Stock	59.5	41.1	39.0	48.0	38.4	42.0	42.3	46.5	33.8	50.4	42.0		
Fixed income	40.5	34.6	45.7	29.6	43.4	39.9	37.2	38.5	51.6	30.0	39.9		
Global TAA	0.0	4.6	2.0	1.5	1.0	1.6	2.4	1.1	0.3	0.9	1.6		
Real assets	0.0	10.4	5.5	11.4	11.8	8.5	7.1	10.2	9.5	15.1	8.5		
Hedge funds	0.0	2.3	4.2	2.8	2.0	3.3	4.9	1.0	1.9	0.2	3.3		
Private equity	0.0	<u>7.0</u>	3.7	6.6	<u>3.4</u>	4.6	6.1	2.6	<u>2.9</u>	<u>3.5</u>	<u>4.6</u>		
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0		

## Implementation style, actual mix and policy mix trends

### Implementation style, actual mix and policy mix - 2011 to 2015

(as a % of year-end assets)

		Yo	our fun	ıd			Pee	r avera	ige <sup>1</sup>			Glob	al aver	age <sup>1</sup>	
	2015	2014	2013	2012	2011	2015	2014	2013	2012	2011	2015	2014	2013	2012	2011
<u>Implementation</u>	style														
External active	0.0	0.0	0.0	0.0	0.0	29.8	30.4	29.2	30.2	30.3	66.1	65.0	65.9	65.9	65.9
External passive	0.0	0.0	0.0	0.0	0.0	3.6	3.9	3.7	5.9	6.0	16.8	17.2	17.2	17.4	17.2
Internal active	99.5	99.3	99.5	98.8	100.0	56.1	55.3	56.2	54.7	54.4	12.9	13.3	12.1	11.9	12.0
Internal passive	<u>0.5</u>	0.7	<u>0.5</u>	<u>1.2</u>	0.0	<u>10.5</u>	<u>10.4</u>	<u>10.9</u>	<u>9.2</u>	<u>9.3</u>	<u>4.2</u>	<u>4.4</u>	<u>4.9</u>	<u>4.8</u>	<u>4.8</u>
Total	100.0	100.0	100.0	100.0	100.0	100.1	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Actual asset mix															
Stock	59.2	57.7	62.6	62.5	60.7	39.1	40.4	41.4	42.3	44.1	40.8	41.9	44.5	43.4	43.9
Fixed income	40.8	42.3	37.4	37.5	39.3	34.3	34.5	34.8	37.5	36.8	38.6	38.9	36.6	38.2	38.2
Global TAA	0.0	0.0	0.0	0.0	0.0	3.9	3.6	2.7	8.0	0.5	2.2	2.2	2.0	1.8	1.6
Real assets	0.0	0.0	0.0	0.0	0.0	11.5	10.2	10.9	9.5	9.1	8.7	8.0	7.9	7.9	7.3
Hedge funds	0.0	0.0	0.0	0.0	0.0	4.2	4.3	3.4	2.7	2.3	4.7	4.4	4.2	3.8	3.9
Private equity	0.0	0.0	0.0	0.0	0.0	<u>7.1</u>	<u>6.9</u>	<u>6.9</u>	<u>7.2</u>	<u>7.4</u>	<u>5.0</u>	<u>4.7</u>	<u>4.7</u>	<u>4.9</u>	<u>5.0</u>
Total	100.0	100.0	100.0	100.0	100.0	100.1	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Policy asset mix															
Stock	59.5	58.1	62.8	62.4	60.7	41.1	41.6	42.6	45.1	45.2	41.3	41.8	43.6	44.9	45.8
Fixed income	40.5	41.9	37.2	37.6	39.3	34.6	34.7	35.4	37.1	37.5	38.8	38.7	37.6	37.6	37.5
Global TAA	0.0	0.0	0.0	0.0	0.0	4.6	4.3	4.0	0.2	0.4	2.1	2.0	2.0	1.6	1.5
Real assets	0.0	0.0	0.0	0.0	0.0	10.4	9.7	9.5	9.4	9.4	8.7	8.5	8.2	7.8	7.1
Hedge funds	0.0	0.0	0.0	0.0	0.0	2.3	2.7	1.8	1.5	1.2	4.0	4.0	3.6	3.3	3.4
Private equity	0.0	0.0	0.0	0.0	0.0	<u>7.0</u>	7.0	<u>6.8</u>	<u>6.6</u>	<u>6.5</u>	<u>5.2</u>	<u>5.0</u>	<u>5.0</u>	4.8	<u>4.6</u>
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.2	100.0	100.0	100.0	100.0	100.0

<sup>1.</sup> Trends are based on the 211 Global and 16 peer funds with 5 consecutive years of data ending 2015.

## Implementation style by asset class

Implementation style impacts your costs, because external active management tends to be more expensive than internal or passive (or indexed) management and fund-of-funds usage is more expensive than direct fund investment.

### Implementation style by asset class - 2015

(as a % of average assets)

Matival   Mat			Yo	ur func	l %	% Pee				ge %		Global average %				
Stock - U.S.         Stock - LAFE         0.0         0.0 10.0 10.0 10.0 0.0 10.0 0.0 10.0 0.0		Е	xterna		Internal		Е	xterna		Inte	rnal	Е	xterna		Inte	rnal
Stock - EAFE		Active	FOFs	Index	Active	Index	Active	FOFs	Index	Active	Index	Active	FOFs	Index	Active	Index
Stock - ACWIKUS.         67.4         67.4         67.4         67.5         67.5         67.5         67.5         67.5         67.5         67.5         67.5         67.5         67.5         1.0         67.5         1.0         67.5         1.0         67.5         1.0         67.5         1.0         67.5         1.0         67.5         1.0         67.5         1.0         67.5         1.0         67.5         1.0         67.5         1.0         67.5         1.0         67.5         1.0         67.5         1.0         1.0         1.0         0.0         0.0         0.0         0.0         2.3         2.7         57.5         1.0         1.0         1.0         0.0         0.0         0.0         0.0         2.0         2.0         2.0         0.0	Stock - U.S.						14.9		9.8	47.8	27.5	46.5		40.7	5.5	7.3
Stock - Emerging	Stock - EAFE	0.0		0.0	100.0	0.0	21.8		8.6	59.8	9.8	58.8		24.7	13.2	3.4
Stock - Global	Stock - ACWIxU.S.						67.4		0.0	32.5	0.1	63.1		36.4	0.5	0.0
Stock - Other	Stock - Emerging						49.6		7.3	15.8	27.3	80.7		11.1	3.1	5.2
Total Stock   0.0   0.0   100.0   0.0   23.8   7.2   51.5   17.5   60.1   26.6   8.6   4.7     Fixed Income - LSF   0.0   0.0   100.0   0.0   100.0   0.0   100.0   0.0   100.0   0.0   100.0   0.0   100.0   0.0   100.0   0.0   100.0   0.0   100.0   0.0   100.0   0.0   100.0   0.0   100.0   0.0   100.0   0.0   100.0   0.0   100.0   0.0   100.0   0.0   100.0   0.0	Stock - Global						31.4		0.0	67.7	1.0	68.7		16.4	12.9	2.0
Fixed Income - US	Stock - Other						7.3		0.0	58.8	33.9	72.6		8.1	12.5	6.8
Fixed Income - EAFE   0.0   0.0   10.0   10.0   0.0   1.8   0.0   1.8   0.0   40.2   5.5   8.7   40.1   30.4   2.4   5.5   5.5   8.7   5.5   8.7   5.5   5.5   8.7   5.5   5.5   8.7   5.5   5	Total Stock	0.0		0.0	100.0	0.0	23.8		7.2	51.5	17.5	60.1		26.6	8.6	4.7
Fixed Income - Emerging         54.3         0.0         40.2         5.5         88.7         0.2         10.3         0.8           Fixed Income - Global         5.6         16.3         0.0         49.0         34.7         59.7         5.9         30.1         4.4           Fixed Income - Inflation Indexed         8.2         0.0         7.8         28.2         2.0         32.6         18.5         27.9           Fixed Income - High Yield         8.2         45.9         0.0         54.1         0.0         76.9         4.3         18.3         0.0           Fixed Income - Mortgages         45.9         0.0         88.7         0.0         74.4         0.0         25.6         0.0           Fixed Income Other         10.5         4.8         83.0         1.6         75.7         12.0         9.3         3.0         4.6         75.7         12.0         9.3         3.0         4.5         1.0         75.0         12.0         9.3         3.0         5.0         4.0         9.0         45.5         9.0         45.5         9.0         45.5         9.0         45.5         9.0         45.5         9.0         45.5         9.0         45.5         9.0         45.	Fixed Income - US						10.2		4.6	84.5	0.7	67.6		15.4	13.3	3.6
Fixed Income - Global   16.3   0.0   49.0   34.7   59.7   5.9   30.1   4.4	Fixed Income - EAFE	0.0		0.0	100.0	0.0	1.8		0.0	82.7	15.5	27.1		40.1	30.4	2.4
Fixed Income - Inflation Indexed         0.0         0.0         7.0         7.1         28.2         21.0         32.6         18.5         27.9           Fixed Income - High Yield         82.7         0.0         17.3         0.0         93.2         1.4         5.5         0.0           Fixed Income - Mortgages         45.9         0.0         54.1         0.0         76.9         4.3         18.3         0.6           Fixed Income - Other         10.5         4.8         8.7         0.0         74.4         0.0         25.6         0.0           Gash         0.0         0.0         10.0         10.0         15.5         4.8         8.7         0.0         54.7         10.0         9.3         3.0           Cosh         0.0         0.0         10.0         0.0         15.5         1.9         73.6         9.1         65.8         1.2         1.0         45.8         1.0         0.0         1.0         0.0         0.0         1.0         0.0         0.0         1.0         0.0         0.0         1.0         0.0         0.0         0.0         1.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0 <td>Fixed Income - Emerging</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>54.3</td> <td></td> <td>0.0</td> <td>40.2</td> <td>5.5</td> <td>88.7</td> <td></td> <td>0.2</td> <td>10.3</td> <td>0.8</td>	Fixed Income - Emerging						54.3		0.0	40.2	5.5	88.7		0.2	10.3	0.8
Fixed Income - High Yield	Fixed Income - Global						16.3		0.0	49.0	34.7	59.7		5.9	30.1	4.4
Fixed Income - Mortgages         45.9         0.0         54.1         0.0         76.9         4.3         18.3         0.6           Fixed Income - Private Debt         11.3         0.0         88.7         0.0         74.4         0.0         25.6         0.0           Fixed Income - Other         10.5         4.8         83.0         1.6         75.7         12.0         9.3         3.0           Cash         6.3         0.0         93.7         0.0         54.7         0.0         45.3         0.0           Total Fixed Income         0.0         0.0         100.0         15.5         1.9         73.6         9.1         65.8         14.8         15.6         3.8           Commodities         n/a         n/a         10.0         36.5         0.0         63.5         65.2         12.6         18.0         4.3           Infrastructure         n/a         n/a         18.5         0.0         0.0         n/a         66.5         65.2         12.6         18.0         n/a           ReITS         n/a         n/a         18.5         0.0         0.0         17.7         63.8         66.9         0.0         21.2         9.6         2.4	Fixed Income - Inflation Indexed						0.0		0.0	71.8	28.2	21.0		32.6	18.5	27.9
Fixed Income - Private Debt         11.3         0.0         88.7         0.0         74.4         0.0         25.6         0.0           Fixed Income - Other         10.5         4.8         83.0         1.6         75.7         12.0         9.3         3.0           Cash         6.3         0.0         93.7         0.0         54.7         0.0         45.3         0.0           Total Fixed Income         0.0         0.0         100.0         0.0         15.5         1.9         73.6         9.1         65.8         14.8         15.6         3.8           Commodities         n/a         n/a         18.0         1.4         n/a         80.6         n/a         64.5         5.0         10.0         43.3           Infrastructure         n/a         n/a         18.0         1.4         n/a         80.6         n/a         64.5         5.0         n/a         30.5         n/a           REITS         n/a         n/a         18.5         0.0         0.0         17.7         63.8         66.9         0.0         21.2         9.6         2.4           Real Estate ex-REITS         n/a         n/a         47.5         0.0         n/a <t< td=""><td>Fixed Income - High Yield</td><td></td><td></td><td></td><td></td><td></td><td>82.7</td><td></td><td>0.0</td><td>17.3</td><td>0.0</td><td>93.2</td><td></td><td>1.4</td><td>5.5</td><td>0.0</td></t<>	Fixed Income - High Yield						82.7		0.0	17.3	0.0	93.2		1.4	5.5	0.0
Fixed Income - Other   10.5   4.8   83.0   1.6   75.7   12.0   9.3   3.0   0.5   0.5   0.0   0	Fixed Income - Mortgages						45.9		0.0	54.1	0.0	76.9		4.3	18.3	0.6
Cash         6.3         0.0         93.7         0.0         54.7         0.0         45.3         0.0           Total Fixed Income         0.0         100.0         100.0         15.5         1.9         73.6         9.1         65.8         14.8         15.6         3.8           Commodities         0.0         36.5         0.0         63.5         65.2         12.6         18.0         4.3           Infrastructure         n/a         n/a         18.0         1.4         n/a         80.6         n/a         64.5         5.0         n/a         30.5         n/a           Natural Resources         n/a         n/a         56.0         0.0         n/a         44.0         n/a         82.6         2.2         n/a         15.1         n/a           REITS         n/a         n/a         47.5         0.0         0.0         17.7         63.8         66.9         0.0         21.2         9.6         2.4           Real Estate ex-REITS         n/a         n/a         47.5         0.0         n/a         35.6         1.9         79.9         0.0         n/a         15.8         0.0           Other Real Assets         n/a         n/a	Fixed Income - Private Debt						11.3		0.0	88.7	0.0	74.4		0.0	25.6	0.0
Total Fixed Income         0.0         0.0         100.0         0.0         15.5         1.9         73.6         9.1         65.8         14.8         15.6         3.8           Commodities         0.0         36.5         0.0         63.5         65.2         12.6         18.0         4.3           Infrastructure         n/a         n/a         18.0         1.4         n/a         80.6         n/a         64.5         5.0         n/a         30.5         n/a           Natural Resources         n/a         n/a         56.0         0.0         n/a         44.0         n/a         82.6         2.2         n/a         15.1         n/a           REITS         18.5         0.0         0.0         17.7         63.8         66.9         0.0         21.2         9.6         2.4           Real Estate ex-REITs         n/a         n/a         47.5         0.0         n/a         52.5         0.0         79.5         4.6         n/a         15.8         0.0           Other Real Assets         n/a         n/a         n/a         89.1         10.9         n/a         36.8         n/a         92.5         0.0         n/a         75.5         n/a	Fixed Income - Other						10.5		4.8	83.0	1.6	75.7		12.0	9.3	3.0
Commodities         n/a         n/a         n/a         18.0         1.4         n/a         80.6         n/a         65.2         12.6         18.0         4.3           Infrastructure         n/a         n/a         18.0         1.4         n/a         80.6         n/a         64.5         5.0         n/a         30.5         n/a           Natural Resources         n/a         n/a         56.0         0.0         n/a         44.0         n/a         82.6         2.2         n/a         15.1         n/a           REITs         18.5         0.0         0.0         17.7         63.8         66.9         0.0         21.2         9.6         2.4           Real Estate ex-REITs         n/a         n/a         47.5         0.0         n/a         52.5         0.0         79.5         4.6         n/a         15.8         0.0           Other Real Assets         n/a         n/a         63.2         0.0         n/a         36.8         n/a         92.5         0.0         n/a         7.5         n/a           Total Real Assets         n/a         n/a         89.1         10.9         n/a         0.0         n/a         60.5         39.5	Cash						6.3		0.0	93.7	0.0	54.7		0.0	45.3	0.0
Natural Resources   n/a   n/a   18.0   1.4   n/a   80.6   n/a   64.5   5.0   n/a   30.5   n/a   Natural Resources   n/a   n/a   56.0   0.0   n/a   44.0   n/a   82.6   2.2   n/a   15.1   n/a   18.5   18.5   0.0   0.0   17.7   63.8   66.9   0.0   21.2   9.6   2.4   18.5   0.0   0.0   17.7   63.8   66.9   0.0   21.2   9.6   2.4   18.5   0.0   0.0   17.7   63.8   66.9   0.0   21.2   9.6   2.4   18.5   0.0	Total Fixed Income	0.0		0.0	100.0	0.0	15.5		1.9	73.6	9.1	65.8		14.8	15.6	3.8
Natural Resources         n/a         n/a         56.0         0.0         n/a         44.0         n/a         82.6         2.2         n/a         15.1         n/a           REITs         18.5         0.0         0.0         17.7         63.8         66.9         0.0         21.2         9.6         2.4           Real Estate ex-REITs         n/a         n/a         47.5         0.0         n/a         52.5         0.0         79.5         4.6         n/a         15.8         0.0           Other Real Assets         n/a         n/a         63.2         0.0         n/a         36.8         n/a         92.5         0.0         n/a         15.8         0.0           Total Real Assets         n/a         n/a         n/a         89.1         10.0         n/a         36.8         n/a         92.5         0.0         n/a         7.5         n/a           Hedge Funds         n/a         n/a         n/a         89.1         10.9         n/a         0.0         n/a         88.4         0.0         n/a         11.6         n/a           Global TAA         n/a         n/a         77.5         4.8         n/a         17.7         n/a	Commodities						0.0		36.5	0.0	63.5	65.2		12.6	18.0	4.3
REITS         18.5         0.0         0.0         17.7         63.8         66.9         0.0         21.2         9.6         2.4           Real Estate ex-REITS         n/a         n/a         47.5         0.0         n/a         52.5         0.0         79.5         4.6         n/a         15.8         0.0           Other Real Assets         n/a         n/a         63.2         0.0         n/a         36.8         n/a         92.5         0.0         n/a         7.5         n/a           Total Real Assets         44.1         0.0         0.3         53.6         1.9         79.9         0.0         2.3         17.5         0.4           Hedge Funds         n/a         n/a         89.1         10.9         n/a         0.0         n/a         60.5         39.5         n/a         0.0         n/a           Global TAA         n/a         n/a         8.7         0.0         n/a         91.3         n/a         88.4         0.0         n/a         11.6         n/a           Diversified Private Equity         n/a         n/a         77.5         4.8         n/a         17.7         n/a         66.1         29.0         n/a         11.6	Infrastructure			n/a		n/a	18.0	1.4	n/a	80.6	n/a	64.5	5.0	n/a	30.5	n/a
Real Estate ex-REITs         n/a         n/a         47.5         0.0         n/a         52.5         0.0         79.5         4.6         n/a         15.8         0.0           Other Real Assets         n/a         n/a         63.2         0.0         n/a         36.8         n/a         92.5         0.0         n/a         7.5         n/a           Total Real Assets         44.1         0.0         0.3         53.6         1.9         79.9         0.0         2.3         17.5         0.4           Hedge Funds         n/a         n/a         89.1         10.9         n/a         0.0         n/a         60.5         39.5         n/a         0.0         n/a           Global TAA         n/a         n/a         n/a         8.7         0.0         n/a         91.3         n/a         88.4         0.0         n/a         11.6         n/a           Diversified Private Equity         n/a         n/a         77.5         4.8         n/a         17.7         n/a         66.1         29.0         n/a         4.9         n/a           Venture Capital         n/a         n/a         94.7         5.3         n/a         0.0         n/a         89.7 </td <td>Natural Resources</td> <td></td> <td></td> <td>n/a</td> <td></td> <td>n/a</td> <td>56.0</td> <td>0.0</td> <td>n/a</td> <td>44.0</td> <td>n/a</td> <td>82.6</td> <td>2.2</td> <td>n/a</td> <td>15.1</td> <td>n/a</td>	Natural Resources			n/a		n/a	56.0	0.0	n/a	44.0	n/a	82.6	2.2	n/a	15.1	n/a
Other Real Assets         n/a         n/a         63.2         0.0         n/a         36.8         n/a         92.5         0.0         n/a         7.5         n/a           Total Real Assets         44.1         0.0         0.3         53.6         1.9         79.9         0.0         2.3         17.5         0.4           Hedge Funds         n/a         n/a         89.1         10.9         n/a         0.0         n/a         60.5         39.5         n/a         0.0         n/a           Global TAA         n/a         n/a         8.7         0.0         n/a         91.3         n/a         88.4         0.0         n/a         11.6         n/a           Diversified Private Equity         n/a         n/a         77.5         4.8         n/a         17.7         n/a         66.1         29.0         n/a         4.9         n/a           Venture Capital         n/a         n/a         64.1         24.1         n/a         11.8         n/a         60.7         38.2         n/a         1.1         n/a           LBO         n/a         n/a         94.7         5.3         n/a         0.0         n/a         87.4         0.0	REITs						18.5	0.0	0.0	17.7	63.8	66.9	0.0	21.2	9.6	2.4
Total Real Assets         44.1         0.0         0.3         53.6         1.9         79.9         0.0         2.3         17.5         0.4           Hedge Funds         n/a         n/a         89.1         10.9         n/a         0.0         n/a         60.5         39.5         n/a         0.0         n/a           Global TAA         n/a         n/a         8.7         0.0         n/a         91.3         n/a         88.4         0.0         n/a         11.6         n/a           Diversified Private Equity         n/a         n/a         77.5         4.8         n/a         17.7         n/a         66.1         29.0         n/a         4.9         n/a           Venture Capital         n/a         n/a         64.1         24.1         n/a         11.8         n/a         60.7         38.2         n/a         1.1         n/a           LBO         n/a         n/a         94.7         5.3         n/a         0.0         n/a         89.7         7.4         n/a         2.9         n/a           Other Private Equity         n/a         n/a         87.2         0.0         n/a         12.8         n/a         87.4         0.0         <	Real Estate ex-REITs			n/a		n/a	47.5	0.0	n/a	52.5	0.0	79.5	4.6	n/a	15.8	0.0
Hedge Funds         n/a         n/a         89.1         10.9         n/a         0.0         n/a         60.5         39.5         n/a         0.0         n/a           Global TAA         n/a         n/a         8.7         0.0         n/a         91.3         n/a         88.4         0.0         n/a         11.6         n/a           Diversified Private Equity         n/a         n/a         77.5         4.8         n/a         17.7         n/a         66.1         29.0         n/a         4.9         n/a           Venture Capital         n/a         n/a         64.1         24.1         n/a         11.8         n/a         60.7         38.2         n/a         1.1         n/a           LBO         n/a         n/a         94.7         5.3         n/a         0.0         n/a         89.7         7.4         n/a         2.9         n/a           Other Private Equity         n/a         n/a         87.2         0.0         n/a         12.8         n/a         87.4         0.0         n/a         12.6         n/a           Total Fund - Avg. Holdings         0.0         0.0         0.0         99.4         0.6         29.1         0.7	Other Real Assets			n/a		n/a	63.2	0.0	n/a	36.8	n/a	92.5	0.0	n/a	7.5	n/a
Global TAA         n/a         n/a         n/a         8.7         0.0         n/a         91.3         n/a         88.4         0.0         n/a         11.6         n/a           Diversified Private Equity         n/a         n/a         77.5         4.8         n/a         17.7         n/a         66.1         29.0         n/a         4.9         n/a           Venture Capital         n/a         n/a         64.1         24.1         n/a         11.8         n/a         60.7         38.2         n/a         1.1         n/a           LBO         n/a         n/a         94.7         5.3         n/a         0.0         n/a         89.7         7.4         n/a         2.9         n/a           Other Private Equity         n/a         n/a         87.2         0.0         n/a         12.8         n/a         87.4         0.0         n/a         12.6         n/a           Total Private Equity         n/a         n/a         82.1         5.4         n/a         12.5         n/a         76.2         20.0         n/a         3.8         n/a           Total Fund - Avg. Holdings         0.0         0.0         0.0         99.4         0.6         29	Total Real Assets						44.1	0.0	0.3	53.6	1.9	79.9	0.0	2.3	17.5	0.4
Diversified Private Equity         n/a         n/a         77.5         4.8         n/a         17.7         n/a         66.1         29.0         n/a         4.9         n/a           Venture Capital         n/a         n/a         64.1         24.1         n/a         11.8         n/a         60.7         38.2         n/a         1.1         n/a           LBO         n/a         n/a         94.7         5.3         n/a         0.0         n/a         89.7         7.4         n/a         2.9         n/a           Other Private Equity         n/a         n/a         87.2         0.0         n/a         12.8         n/a         87.4         0.0         n/a         12.6         n/a           Total Private Equity         n/a         n/a         82.1         5.4         n/a         12.5         n/a         76.2         20.0         n/a         3.8         n/a           Total Fund - Avg. Holdings         0.0         0.0         99.4         0.6         29.1         0.7         3.6         55.8         10.7         63.9         2.9         17.6         12.0         3.7	Hedge Funds			n/a		n/a	89.1	10.9	n/a	0.0	n/a	60.5	39.5	n/a	0.0	n/a
Venture Capital         n/a         n/a         64.1         24.1         n/a         11.8         n/a         60.7         38.2         n/a         1.1         n/a           LBO         n/a         n/a         94.7         5.3         n/a         0.0         n/a         89.7         7.4         n/a         2.9         n/a           Other Private Equity         n/a         n/a         87.2         0.0         n/a         12.8         n/a         87.4         0.0         n/a         12.6         n/a           Total Private Equity         n/a         n/a         82.1         5.4         n/a         12.5         n/a         76.2         20.0         n/a         3.8         n/a           Total Fund - Avg. Holdings         0.0         0.0         99.4         0.6         29.1         0.7         3.6         55.8         10.7         63.9         2.9         17.6         12.0         3.7	Global TAA			n/a		n/a	8.7	0.0	n/a	91.3	n/a	88.4	0.0	n/a	11.6	n/a
LBO         n/a         n/a         94.7         5.3         n/a         0.0         n/a         89.7         7.4         n/a         2.9         n/a           Other Private Equity         n/a         n/a         87.2         0.0         n/a         12.8         n/a         87.4         0.0         n/a         12.6         n/a           Total Private Equity         n/a         n/a         82.1         5.4         n/a         12.5         n/a         76.2         20.0         n/a         3.8         n/a           Total Fund - Avg. Holdings         0.0         0.0         99.4         0.6         29.1         0.7         3.6         55.8         10.7         63.9         2.9         17.6         12.0         3.7	Diversified Private Equity			n/a		n/a	77.5	4.8	n/a	17.7	n/a	66.1	29.0	n/a	4.9	n/a
Other Private Equity         n/a         n/a         87.2         0.0         n/a         12.8         n/a         87.4         0.0         n/a         12.6         n/a           Total Private Equity         n/a         n/a         82.1         5.4         n/a         12.5         n/a         76.2         20.0         n/a         3.8         n/a           Total Fund - Avg. Holdings         0.0         0.0         99.4         0.6         29.1         0.7         3.6         55.8         10.7         63.9         2.9         17.6         12.0         3.7	Venture Capital			n/a		n/a	64.1	24.1	n/a	11.8	n/a	60.7	38.2	n/a	1.1	n/a
Total Private Equity         n/a         n/a         82.1         5.4         n/a         12.5         n/a         76.2         20.0         n/a         3.8         n/a           Total Fund - Avg. Holdings         0.0         0.0         99.4         0.6         29.1         0.7         3.6         55.8         10.7         63.9         2.9         17.6         12.0         3.7	LBO			n/a		n/a	94.7	5.3	n/a	0.0	n/a	89.7	7.4	n/a	2.9	n/a
Total Fund - Avg. Holdings 0.0 0.0 0.0 99.4 0.6 29.1 0.7 3.6 55.8 10.7 63.9 2.9 17.6 12.0 3.7	Other Private Equity			n/a		n/a	87.2	0.0	n/a	12.8	n/a	87.4	0.0	n/a	12.6	n/a
	Total Private Equity			n/a		n/a	82.1	5.4	n/a	12.5	n/a	76.2	20.0	n/a	3.8	n/a
Total Fund - YrEnd Holdings 0.0 0.0 0.0 99.5 0.5 28.9 0.9 3.6 56.1 10.5 64.4 3.0 17.3 11.7 3.6	Total Fund - Avg. Holdings	0.0	0.0	0.0	99.4	0.6	29.1	0.7	3.6	55.8	10.7	63.9	2.9	17.6	12.0	3.7
	Total Fund - YrEnd Holdings	0.0	0.0	0.0	99.5	0.5	28.9	0.9	3.6	56.1	10.5	64.4	3.0	17.3	11.7	3.6

## **Actual mix**

### Actual asset mix - 2011 to 2015

(as a % of year-end assets)

	Your fund %					Peer average %					Global average %				
	2015	2014	2013	2012	2011	2015	2014	2013	2012	2011	2015	2014	2013	2012	2011
Stock - U.S.						13.5	13.9	13.8	14.4	15.4	14.7	12.9	14.4	15.0	17.6
Stock - EAFE	59.2	57.7	10.0	9.4	9.1	14.2	14.4	11.7	11.8	12.7	6.5	10.0	10.9	11.0	8.0
Stock - ACWIxU.S.						0.9	1.0	1.0	0.9	1.0	3.2	2.4	2.6	2.4	2.4
Stock - Emerging						3.9	4.2	4.4	4.4	3.9	2.9	3.0	2.9	2.9	2.6
Stock - Global						4.9	5.1	5.2	5.1	5.2	9.7	13.3	12.2	11.3	6.9
Stock - Other			52.7	53.1	51.6	1.8	1.9	5.2	5.6	5.7	4.6	4.3	4.5	4.7	5.4
Total Stock	59.2	57.7	62.6	62.5	60.7	39.1	40.4	41.4	42.3	44.1	41.5	45.9	47.6	47.3	42.9
Fixed Income - US						8.5	8.8	8.4	8.8	8.7	7.5	5.5	5.9	6.7	8.1
Fixed Income - EAFE	40.2	41.6	6.0	5.6	6.1	9.1	9.3	7.1	7.0	7.4	4.4	4.8	5.1	4.0	5.5
Fixed Income - Emerging						2.6	2.9	2.6	2.5	2.0	1.3	1.0	1.1	0.8	0.9
Fixed Income - Global						2.2	1.9	1.7	1.9	1.4	2.4	3.3	3.3	3.6	3.2
Fixed Income - Inflation Indexed						1.9	1.9	2.0	2.1	2.3	1.6	2.0	2.0	2.3	2.5
Fixed Income - High Yield						1.7	1.7	1.6	1.7	1.8	1.4	1.1	1.3	1.2	1.4
Fixed Income - Mortgages						0.5	0.5	0.6	0.7	0.9	0.5	0.3	0.3	0.3	0.4
Fixed Income - Private Debt						0.3	0.3	0.2	0.1		0.6	0.4	0.2	0.1	0.0
Fixed Income - Other			30.8	30.8	33.2	5.1	5.1	7.0	8.7	9.2	18.0	14.8	13.2	13.8	16.6
Cash	0.5	0.7	0.5	1.2		2.4	2.2	3.7	4.0	2.9	2.3	2.4	2.4	2.6	2.5
Total Fixed Income	40.8	42.3	37.4	37.5	39.3	34.3	34.5	34.8	37.5	36.8	40.0	35.7	34.8	35.6	41.1
Commodities						0.1	0.1	0.3	0.2	0.4	0.4	0.4	0.5	0.5	0.6
Infrastructure						1.6	1.4	1.4	1.4	1.3	1.4	1.0	0.8	0.8	0.8
Natural Resources						0.5	0.4	0.4	0.3	0.2	0.3	0.3	0.2	0.2	0.3
REITs						0.2	0.2	0.2	0.3	0.3	0.7	0.6	0.5	0.5	0.6
Real Estate ex-REITs						8.1	7.6	7.6	7.3	6.9	5.4	5.3	5.0	4.9	4.5
Other Real Assets						0.9	0.4	1.0	0.1	0.2	0.3	0.3	0.3	0.3	0.3
Total Real Assets						11.5	10.2	10.9	9.5	9.1	8.4	7.7	7.3	7.2	7.1
Hedge Funds						4.2	4.3	3.4	2.7	2.3	4.0	3.6	3.6	3.3	3.4
Global TAA						3.9	3.6	2.7	0.8	0.5	1.7	3.2	2.9	2.6	1.3
Div. Private Equity						4.9	5.2	5.2	5.4	5.9	3.3	3.0	3.1	3.2	3.4
Venture Capital						0.4	0.3	0.2	0.2	0.2	0.3	0.2	0.2	0.2	0.2
LBO						1.5	1.1	1.1	1.3	1.1	0.5	0.4	0.4	0.4	0.4
Other Private Equity						0.3	0.3	0.3	0.3	0.1	0.2	0.2	0.2	0.2	0.2
Total Private Equity						7.1	6.9	6.9	7.2	7.4	4.4	3.9	3.8	3.9	4.2
Total Fund	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Count	1	1	1	1	1	16	16	16	16	16	293	414	438	445	382
Median Assets (€ billions)	20.8	20.6	20.1	19.8	16.7	65.6	63.2	58.2	52.8	49.5	6.4	3.8	3.3	3.1	4.1

# **Policy mix**

### Policy asset mix - 2011 to 2015

(as a % of average assets)

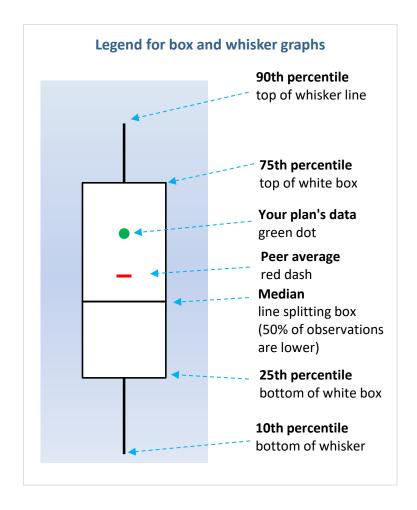
	Your fund %					Peer	averag	ge %		Global average %					
	2015	2014	2013	2012	2011	2015	2014	2013	2012	2011	2015	2014	2013	2012	2011
Stock - U.S.						12.9	12.9	14.2	15.8	16.6	13.6	11.6	12.9	14.6	17.0
Stock - EAFE	59.5	58.1	10.0	9.4	9.1	12.9	13.8	11.7	11.4	11.2	5.6	9.3	10.0	10.6	7.8
Stock - ACWIxU.S.						1.2	0.6	0.7	1.5	1.6	3.6	2.7	2.5	2.6	3.1
Stock - Emerging						3.0	3.6	4.2	3.3	3.1	2.6	2.6	2.7	2.5	2.4
Stock - Global						8.5	8.1	5.8	6.3	6.2	11.8	14.8	13.6	12.6	8.8
Stock - Other			52.8	53.0	51.6	2.6	2.6	5.9	6.8	6.6	4.8	4.2	4.5	4.8	5.6
Total Stock	59.5	58.1	62.8	62.4	60.7	41.1	41.6	42.6	45.1	45.2	42.0	45.2	46.1	47.7	44.6
Fixed Income - US						8.2	8.5	8.9	8.9	9.5	7.9	5.9	6.7	7.2	8.7
Fixed Income - EAFE	40.5	41.9	6.0	5.6	6.1	9.7	9.0	6.7	6.8	6.4	4.6	4.7	5.2	4.0	5.3
Fixed Income - Emerging						2.6	2.6	2.4	2.3	2.0	1.2	1.0	1.1	0.8	0.8
Fixed Income - Global						3.8	3.8	3.8	3.8	4.2	2.5	3.6	3.5	3.9	3.3
Fixed Income - Inflation Indexed						2.3	2.3	2.5	2.6	2.6	1.8	2.1	2.1	2.2	2.5
Fixed Income - High Yield						2.0	1.8	2.0	1.7	1.9	1.5	1.2	1.3	1.1	1.2
Fixed Income - Mortgages						0.4	0.5	0.5	0.5	0.6	0.5	0.2	0.2	0.3	0.3
Fixed Income - Private Debt						0.4	0.4	0.1	0.0		0.6	0.4	0.2	0.1	0.0
Fixed Income - Other			31.2	32.0	33.2	5.1	5.1	7.0	8.6	8.9	18.8	15.8	14.5	14.4	16.8
Cash						0.1	0.8	1.5	1.9	1.5	0.6	0.7	0.7	0.8	1.2
Total Fixed Income	40.5	41.9	37.2	37.6	39.3	34.6	34.7	35.4	37.1	37.5	39.9	35.5	35.6	34.9	40.1
Commodities						0.2	0.2	0.3	0.2	0.5	0.5	0.5	0.6	0.6	0.7
Infrastructure						1.3	1.3	1.3	1.5	1.3	1.5	1.3	1.0	0.9	0.8
Natural Resources						0.3	0.2	0.2	0.2	0.1	0.2	0.2	0.2	0.2	0.2
REITs						0.2	0.2	0.2	0.3	0.2	0.6	0.5	0.5	0.4	0.4
Real Estate ex-REITs						7.5	7.6	7.3	7.1	7.2	5.3	5.8	5.5	5.4	4.8
Other Real Assets						0.8	0.1	0.1	0.1	0.1	0.4	0.3	0.3	0.3	0.2
Total Real Assets						10.4	9.7	9.5	9.4	9.4	8.5	8.7	8.2	7.9	7.1
Hedge Funds						2.3	2.7	1.8	1.5	1.2	3.3	3.4	3.3	3.1	3.1
Global TAA						4.6	4.3	4.0	0.2	0.4	1.6	2.9	2.5	2.3	1.1
Div. Private Equity						5.2	6.0	5.9	5.7	5.5	4.0	3.6	3.5	3.4	3.5
Venture Capital						0.0	0.1	0.1	0.0	0.0	0.2	0.2	0.2	0.2	0.1
LBO						1.8	0.8	0.8	0.9	1.0	0.3	0.2	0.2	0.2	0.2
Other Private Equity											0.1	0.2	0.1	0.1	0.1
Total Private Equity						7.0	7.0	6.8	6.6	6.5	4.6	4.2	4.0	3.9	4.0
Total Fund	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Count	1	1	1	1	1	16	16	16	16	16	293	414	438	445	382

# **Returns, Benchmarks and Value Added**

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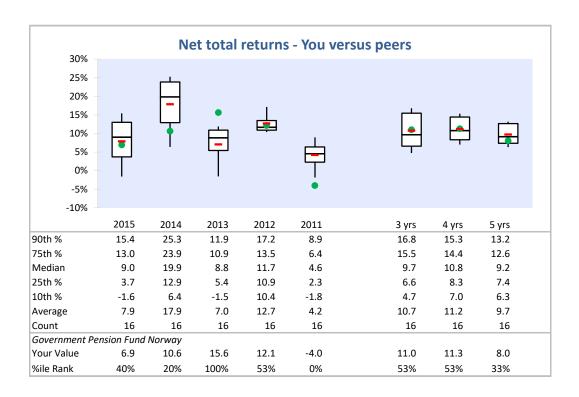
### Interpreting box and whisker graphs

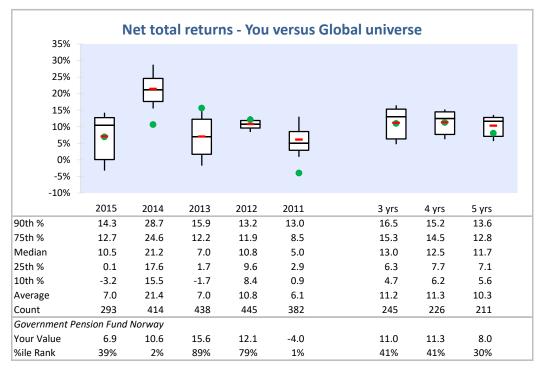
Box and whisker graphs are used extensively in this report because they show visually where you rank relative to all observations. At a glance you can see which quartile your data falls in.



#### Net total returns

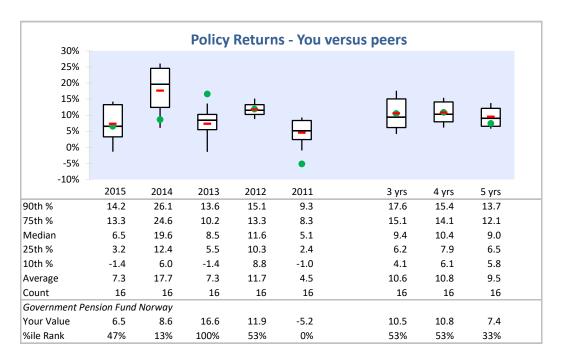
Your 5-year net total return of 8.0% was below the peer median and below the median of the Global universe. Comparisons of total return do not help you understand the reasons behind relative performance. To understand the relative contributions from policy asset mix decisions and implementation decisions we separate total return into its more meaningful components - policy return and implementation value added.

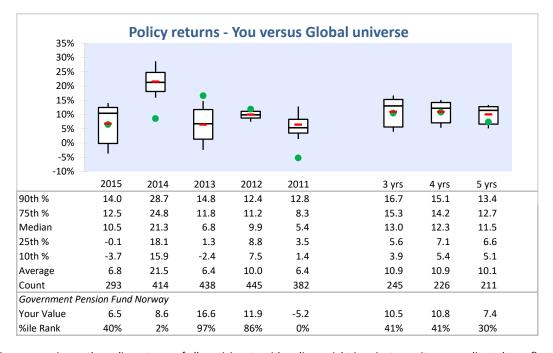




### **Policy returns**

Your 5-year policy return of 7.4% was below the peer median and below the median of the Global universe. Policy return is the return you would have earned had you passively implemented your policy asset mix decision through your benchmark portfolios.

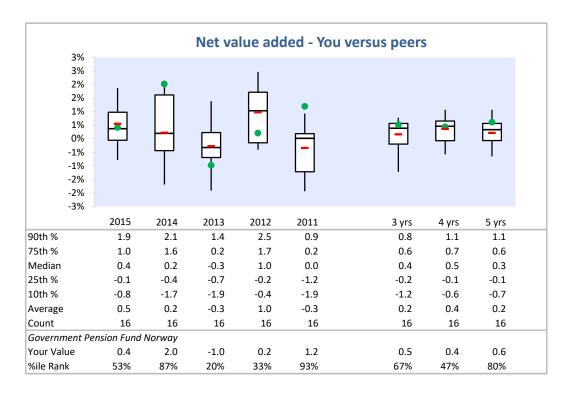


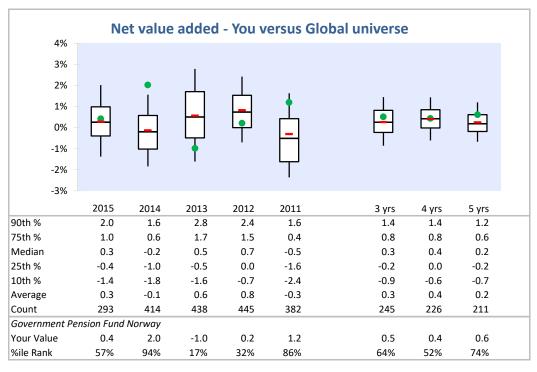


To enable fairer comparisons, the policy returns of all participants with policy weight in private equity were adjusted to reflect private equity benchmarks based on lagged, investable, public-market indices. Refer to the Research section pages 6-7 for details.

#### Net value added

Your 5-year net value added of 0.6% was among the highest in your peer group and above the median of the Global universe. Net value added is the difference between your net total return and your policy return.





# Net returns by asset class

	Your fund %					Pe	eer av	erage	%		Global average %							
Asset class	2015	2014	2013	2012	2011	5-yr	2015		2013	_		5-yr	2015			2012		5-yr
Stock - U.S.							9.3	25.4	26.7	13.9	4.5	15.6	11.2	27.5	27.9	14.0	3.3	16.4
Stock - EAFE	9.8	10.6	39.6	15.6	-17.6	10.1	13.0	10.9	20.9	17.2	-10.9	9.6	11.1	10.3	19.1	15.8	-9.7	8.8
Stock - Emerging							-2.9	12.2	-6.0	17.5	-15.8	0.3	-4.1	13.1	-5.5	15.8	-16.3	-0.1
Stock - ACWIxU.S.							11.0	14.7	13.5	15.0	-10.9	8.2	10.3	11.8	13.2	15.3	-10.1	7.7
Stock - Global							9.6	19.0	22.2	15.4	-3.3	12.2	10.0	19.7	19.8	13.5	-4.1	11.4
Stock - Other			21.5	14.6	-10.9		-10.2	17.3	8.3	10.6	-8.9	2.8	-6.3	16.3	8.7	9.8	-7.0	3.9
Stock - Total	9.8	10.6	24.3	14.8	-11.9	8.8	7.6	17.6	17.8	15.3	-5.0	10.3	7.7	18.9	19.1	14.3	-4.1	10.8
Fixed Income - US							12.7	19.9	-3.2	6.4	10.6	9.0	12.1	22.9	-5.8	5.3	11.7	8.8
Fixed Income - EAFE	2.8	9.7	12.2	2.1	7.8	6.9	2.1	7.1	0.6	6.8	7.0	4.7	1.4	22.9	-1.4	8.2	9.2	7.7
Fixed Income - Emerging							4.9	13.1	-9.6	16.2	3.8	5.3	3.3	12.8	-10.2	14.4	4.9	4.6
Fixed Income - Global							3.7	10.9	-1.4	4.8	2.5	4.0	5.0	17.1	-2.3	7.7	8.2	7.0
Fixed Income - Inflation Indexed							4.9	17.9	-13.2	6.3	13.6	5.3	3.8	22.3	-8.9	5.4	12.4	6.5
Fixed Income - High Yield							7.3	9.2	4.3	13.5	5.6	7.9	6.4	14.9	3.2	12.9	6.0	8.6
Fixed Income - Mortgages							5.2	14.8	0.7	7.0	8.8	7.2	4.6	15.0	-2.6	7.3	7.5	6.2
Fixed Income - Private Debt							9.9	19.5	-1.5	6.8			7.8	14.1	1.8	7.8	4.0	7.0
Fixed Income - Other			1.4	9.0	7.7		6.1	14.1	-2.9	5.5	5.6	5.6	3.4	25.8	-8.9	7.3	15.9	8.1
Cash							7.6	8.3	-3.8	-0.2	2.6	2.8	5.3	9.4	-4.0	-0.2	3.2	2.7
Fixed Income - Total	2.8	9.7	3.1	8.0	7.7	6.2	6.4	16.2	-5.1	6.8	9.2	6.5	5.4	21.8	-6.4	6.6	13.7	7.8
Commodities							-27.1	-16.0	-6.3	-0.2	0.2	-10.5	-15.4	-5.1	-8.8	-1.2	-3.3	-6.9
Infrastructure							12.8	21.4	2.1	7.7	8.7	10.4	12.1	20.3	2.9	5.9	7.9	9.7
REITs							16.1	47.3	-3.6	20.4	5.2	15.9	11.5	34.3	0.0	17.7	4.1	12.9
Natural Resources							5.4	10.9	-0.2	-4.5	-13.2	-0.7	6.0	24.2	1.5	2.6	5.8	7.7
Real Estate ex-REITs							17.1	19.9	6.2	10.7	15.9	13.9	17.4	23.1	5.3	6.3	13.5	12.9
Other Real Assets							-2.5	6.0	-3.3	-3.0	-18.0	-4.5	0.6	18.5	-1.9	-0.1	1.4	3.4
Real Assets - Total							15.1	19.5	5.1	10.2	14.1	12.7	14.5	22.2	3.7	6.5	10.6	11.3
Hedge Funds							4.0	12.5	5.7	5.9	1.8	5.9	9.7	18.3	4.1	4.3	3.0	7.7
Global TAA							9.2	17.2	3.0	7.1	5.3	8.3	7.7	17.7	2.4	6.2	4.9	7.7
Diversified Private Equity							17.5	26.3	11.2	12.3	11.3	15.6	19.7	28.6	10.7	8.9	14.2	16.2
LBO							17.9	20.2	16.4	12.1	10.5	15.3	16.3	30.0	11.1	10.5	15.0	16.4
Venture Capital							13.0	31.1	10.1	10.4	13.4	15.4	22.2	29.8	9.9	5.2	18.5	16.8
Other Private Equity							19.2	23.3	17.4	13.7	8.4	16.3	15.5	24.6	10.5	5.5	8.8	12.8
Private Equity - Total							17.3	26.3	11.4	12.3	11.6	15.6	19.3	28.6	10.5	8.6	14.4	16.1
Total Fund Return	6.9	10.6	15.6	12.1	-4.0	8.0	7.9	17.9	7.0	12.7	4.2	9.8	7.0	21.4	7.0	10.8	6.1	10.3

# Benchmark returns by asset class

	Your fund %					Pe	er av	erage	%		Global average %							
Asset class	2015	2014	2013	2012	2011	5-yr	2015	2014	2013	2012	2011	5-yr	2015	2014	2013	2012	2011	5-yr
Stock - U.S.							9.3	25.5	26.5	14.4	3.9	15.6	11.4	28.4	27.1	14.0	4.1	16.6
Stock - EAFE	9.2	7.4	42.3	15.2	-16.7	9.9	10.2	10.8	20.8	16.4	-10.4	9.0	10.5	10.5	18.4	14.9	-9.6	8.5
Stock - Emerging							-4.7	12.5	-6.8	15.8	-15.5	-0.4	-4.3	13.2	-5.8	15.3	-15.5	-0.1
Stock - ACWIxU.S.							10.7	13.9	10.5	15.0	-11.3	7.3	8.2	11.5	11.4	14.9	-10.9	6.6
Stock - Global							9.9	17.7	20.7	15.6	-4.0	11.6	9.3	19.9	19.0	13.3	-3.7	11.2
Stock - Other			23.6	15.4	-12.5		-9.7	19.5	17.0	10.5	-8.4	5.0	-7.3	17.7	8.4	9.7	-5.9	4.1
Stock - Total	9.2	7.4	26.6	15.4	-13.1	8.3	6.1	15.9	18.7	15.2	-4.8	9.9	7.1	19.2	17.9	13.7	-3.7	10.5
Fixed Income - US							9.9	19.3	-4.9	4.5	12.9	8.0	11.8	22.3	-6.6	3.3	13.3	8.4
Fixed Income - EAFE	2.7	9.2	11.7	1.1	7.8	6.4	1.8	8.0	-0.5	6.4	8.2	4.7	1.5	23.9	-1.8	7.3	9.1	7.6
Fixed Income - Emerging							4.3	15.2	-10.0	15.7	5.5	5.7	4.3	14.5	-9.6	14.2	6.4	5.6
Fixed Income - Global							5.8	10.0	-4.9	6.0	4.3	4.1	5.8	17.3	-2.7	5.1	8.4	6.6
Fixed Income - Inflation Indexed							4.2	16.6	-10.6	7.4	14.4	5.9	4.3	23.8	-9.0	4.7	11.9	6.6
Fixed Income - High Yield							4.7	10.0	4.2	13.6	4.8	7.4	5.4	15.0	3.0	13.3	6.7	8.6
Fixed Income - Mortgages							2.6	10.1	-4.7	5.7	6.9	4.0	3.3	13.6	-4.9	4.6	8.2	4.8
Fixed Income - Private Debt							7.3	16.9	-3.6	8.8			5.9	14.7	0.2	5.6	5.3	6.2
Fixed Income - Other			0.7	7.7	6.3		6.6	15.5	-1.9	5.8	5.5	6.2	3.4	27.1	-9.2	6.2	16.9	8.2
Cash							4.9	8.8	-2.7	0.3	3.0	2.8	5.6	11.0	-4.0	-0.3	3.0	2.9
Fixed Income - Total	2.7	9.2	2.5	6.7	6.5	5.5	5.5	15.0	-5.7	6.3	10.1	6.0	5.4	23.3	-7.0	5.7	14.7	8.0
Commodities							-23.4	-8.8	-6.8	-1.1	-2.4	-8.9	-16.4	-5.8	-7.9	-1.4	-3.7	-7.2
Infrastructure							12.1	17.9	3.8	7.1	9.4	10.0	5.9	17.4	2.1	6.5	8.4	7.9
REITs							15.9	45.8	-3.4	20.5	5.5	15.7	11.8	33.9	0.5	18.1	6.3	13.6
Natural Resources							12.3	14.5	2.2	7.8	7.8	8.8	11.2	20.5	3.7	5.1	7.5	9.4
Real Estate ex-REITs							17.9	17.6	4.9	9.6	14.0	12.7	17.3	22.8	5.0	6.9	14.0	13.0
Other Real Assets							3.8	8.2	8.9	12.6	1.7	7.0	3.3	17.5	3.2	6.1	6.0	7.1
Real Assets - Total							14.9	16.5	4.6	9.6	12.5	11.5	13.2	20.9	3.3	6.7	10.9	10.8
Hedge Funds							4.2	11.6	6.2	7.3	2.6	6.3	10.0	16.4	2.2	3.5	2.9	6.9
Global TAA							10.9	14.8	6.4	9.9	3.3	9.0	10.8	16.6	3.9	6.0	2.9	7.9
Diversified Private Equity <sup>1</sup>							14.9	31.0	19.6	9.0	17.3	18.2	16.1	31.3	21.7	6.9	16.5	18.2
LBO <sup>1</sup>							17.7	19.0	26.0	5.7	12.2	15.9	14.6	28.6	22.5	9.8	15.2	17.9
Venture Capital <sup>1</sup>							16.5	26.7	25.6	10.7	13.4	18.4	15.8	29.6	21.9	9.5	14.4	18.0
Other Private Equity <sup>1</sup>							13.1	27.4	24.7	12.8	7.0	16.8	15.6	28.1	22.6	9.3	15.3	18.0
Private Equity¹ - Total							15.2	30.5	20.1	8.3	17.2	18.0	16.2	31.1	21.6	7.0	16.6	18.2
Total Policy Return	6.5	8.6	16.6	11.9	-5.2	7.4	7.3	17.7	7.3	11.7	4.5	9.6	6.8	21.5	6.4	10.0	6.4	10.1

<sup>1.</sup> To enable fairer comparisons, the policy returns of all participants with policy weight in private equity were adjusted to reflect private equity benchmarks based on lagged, investable, public-market indices. Refer to the Research section pages 6-7 for details.

### Net value added by asset class

	Your fund %					Pe	er av	erage	%		Global average %							
Asset class	2015	2014	2013	2012	2011	5-yr	2015	2014	2013	2012	2011	5-yr	2015	2014	2013	2012	2011	5-yr
Stock - U.S.							0.0	-0.1	0.2	-0.5	0.6	0.0	-0.2	-0.7	0.9	0.0	-0.8	-0.2
Stock - EAFE	0.6	3.2	-2.7	0.4	-0.9	0.2	2.9	0.2	0.1	0.8	-0.4	0.7	0.6	-0.1	0.8	0.9	-0.1	0.4
Stock - Emerging							1.8	-0.4	0.8	1.7	-0.3	0.7	0.2	-0.1	0.4	0.4	-0.8	0.0
Stock - ACWIxU.S.							0.3	0.8	3.0	0.1	0.4	0.9	2.1	0.3	2.0	0.5	0.8	1.1
Stock - Global							-0.3	-0.8	1.8	0.6	0.9	0.6	0.7	-0.2	0.9	0.3	-0.4	0.2
Stock - Other			-2.1	-0.8	1.6		-0.6	-2.2	-8.7	0.2	-0.5	-2.2	1.0	-1.2	0.6	0.1	-1.0	-0.2
Stock - Total	0.6	3.2	-2.2	-0.6	1.2	0.6	1.5	1.7	-0.9	0.1	-0.2	0.4	0.6	-0.2	1.2	0.5	-0.4	0.3
Fixed Income - US							2.8	0.6	1.7	2.3	-1.5	1.0	0.3	0.3	0.8	2.1	-0.8	0.5
Fixed Income - EAFE	0.1	0.5	0.5	1.0	0.0	0.4	0.2	-0.9	1.1	0.4	-1.2	-0.1	0.0	-0.8	0.4	0.9	0.3	0.1
Fixed Income - Emerging							0.7	-2.1	0.3	0.5	-1.7	-0.4	-1.0	-1.8	-0.6	0.2	-1.6	-0.9
Fixed Income - Global							-2.2	-2.7	3.9	-0.7	-1.4	-0.1	-0.8	-0.2	0.4	2.6	-0.2	0.4
Fixed Income - Inflation Indexed							0.8	1.3	-2.6	-1.1	-0.8	-0.6	-0.4	-1.4	-0.1	0.7	0.7	-0.1
Fixed Income - High Yield							2.6	-0.8	0.1	-0.1	0.8	0.5	1.2	-0.1	0.2	-0.4	-0.7	0.0
Fixed Income - Mortgages							2.6	4.7	5.4	1.3	2.0	3.2	1.3	2.1	2.3	2.9	-0.9	1.4
Fixed Income - Private Debt							2.6	2.6	2.1	-2.0			2.2	-0.2	1.9	2.4	-0.5	0.8
Fixed Income - Other			0.7	1.3	1.4		-0.4	-1.4	0.2	0.3	0.4	-0.6	0.0	-0.2	0.4	1.1	-1.0	-0.1
Cash							2.7	0.1	-0.1	0.1	-0.2	0.0	-0.1	-1.5	0.0	0.2	0.2	-0.3
Fixed Income - Total	0.1	0.5	0.7	1.2	1.2	0.7	0.5	0.2	0.6	0.5	-0.9	0.4	-0.1	-1.5	0.5	0.9	-0.9	-0.1
Commodities							0.2	-4.5	0.5	1.4	2.5	-1.6	1.5	2.2	-1.1	0.2	0.3	0.3
Infrastructure							0.7	3.4	-1.7	0.6	-0.7	0.4	6.2	3.0	0.9	-0.4	-0.5	1.7
REITs							0.2	1.5	-0.2	0.0	-0.3	0.2	-0.3	0.8	-0.5	-0.2	-2.2	-0.7
Natural Resources							-6.9	-3.7	-2.4	-12.3	-20.9	-9.5	-4.8	4.1	-2.2	-2.5	-1.7	-1.7
Real Estate ex-REITs							-0.7	2.2	1.3	1.1	1.9	1.2	0.3	0.5	0.3	-0.5	-0.4	-0.1
Other Real Assets							-6.3	-2.2	-12.2	-15.6	-19.7	-11.4	-3.0	0.0	-5.5	-6.5	-3.9	-3.7
Real Assets - Total							0.3	2.9	0.4	0.6	1.7	1.2	1.4	1.4	0.4	-0.2	-0.3	0.5
Hedge Funds							-0.2	1.0	-0.5	-1.4	-0.8	-0.4	-0.3	1.9	1.9	0.8	0.2	0.9
Global TAA							-1.7	2.4	-3.5	-2.8	2.1	-0.7	-3.0	1.3	-1.4	0.2	1.5	-0.2
Diversified Private Equity <sup>1</sup>							2.5	-4.7	-8.5	3.3	-6.0	-2.6	3.6	-2.7	-10.9	2.1	-2.5	-2.0
LBO <sup>1</sup>							0.1	1.2	-9.6	6.4	-1.7	-0.6	1.7	1.4	-11.1	0.8	-0.2	-1.6
Venture Capital <sup>1</sup>							-3.5	4.4	-15.5	-0.3	0.0	-3.1	6.4	0.6	-11.8	-4.2	4.1	-1.3
Other Private Equity <sup>1</sup>							6.0	-4.0	-7.3	0.9	1.4	-0.4	-0.2	-2.9	-11.9	-3.4	-6.3	-5.2
Private Equity¹ - Total							2.1	-4.2	-8.7	4.0	-5.6	-2.4	3.1	-2.5	-11.0	1.7	-2.2	-2.1
Total fund	0.4	2.0	-1.0	0.2	1.2	0.6	0.5	0.2	-0.3	1.0	-0.3	0.2	0.3	-0.1	0.6	0.8	-0.3	0.2

Total net value add is determined by both actual and policy allocation. It is the outcome of total net return (page 6) minus total benchmark return (page 7). Aggregate net returns are an asset weighted average of all categories that the fund has an actual allocation to. Aggregate benchmark returns are a policy weighted average and includes only those categories that are part of your policy fund's mix.

<sup>1.</sup> To enable fairer comparisons, the policy returns of all participants with policy weight in private equity were adjusted to reflect private equity benchmarks based on lagged, investable, public-market indices. Refer to the Research section pages 6-7 for details.

# Your policy return and value added calculation - 2015

### 2015 Policy Return and Value Added

	Policy	Benchmark		Net	Value
Asset class	weight	Description	Return	return	added
Stock - EAFE	59.5%	CMVINXBXINN - Custom Index - OSEBX	9.2%	9.8%	0.6%
Fixed Income - EAFE	40.5%	Barclays Capital Global Aggregate Nordic ex Norway	2.7%	2.8%	0.1%
Total	100.0%				
Net Actual Return (reported by you)					6.9%
Calculated Policy Return = sum of	(policy w	eights X benchmark returns)		6.6%	
Adjustment to reflect rebalancing	g and overl	ay impacts		<u>-0.1%</u>	
Policy Return					<u>6.5%</u>
Net Value Added (Net Return - Police	y Return)				0.4%

## Your policy return and value added calculations - 2011 to 2014

#### 2014 Policy Return and Value Added

	Policy	Benchmarl	<	Net	Value
Asset class	weight	Description	Return	return	added
Stock - EAFE	58.1%	CMVINXBXINN - (	7.4%	10.6%	3.2%
Fixed Income - EAFE	41.9%	Barclays Capital 6	9.2%	9.7%	0.5%
Total	100.0%				
Net Return (reported by you	)				10.6%
Calculated policy return (su	m: Policy weigh	nts x benchmarks)		8.2%	
Adjustment to reflect rebal	ancing and ove	rlay impacts		0.4%	
Policy Return					8.6%
Net Value Added (Net Return	n - Policy Retur	n)			2.0%

#### 2012 Policy Return and Value Added

	Policy	Benchmark	(	Net	Value
Asset class	weight	Description	Return	return	added
Stock - EAFE	9.4%	CMVINXBXINN - (	15.2%	15.6%	0.4%
Stock - Other	53.0%	OSEBX	15.4%	14.6%	-0.8%
Fixed Income - EAFE	5.6%	Barclays Capital 6	1.1%	2.1%	1.0%
Fixed Income - Other	32.0%	70% Barclays Cap	7.7%	9.0%	1.3%
Total	100.0%				
Net Return (reported by you)					12.1%
Calculated policy return (sum: I	Policy weigh	nts x benchmarks)		12.1%	
Adjustment to reflect rebalance	ing and ove	rlay impacts		-0.2%	
Policy Return					11.9%
Net Value Added (Net Return - P	olicy Retur	n)			0.2%

#### 2013 Policy Return and Value Added

	Policy	Benchmarl	<	Net	Value
Asset class	weight	Description	Return	return	added
Stock - EAFE	10.0%	CMVINXBXINN - (	42.3%	39.6%	-2.7%
Fixed Income - EAFE	6.0%	Barclays Capital 6	11.7%	12.2%	0.5%
Total	100.0%				
Net Return (reported by you)					15.6%
Calculated policy return (sum: Po	olicy weigh	nts x benchmarks)		4.9%	
Adjustment to reflect rebalancin	g and ove	rlay impacts		11.7%	
Policy Return					16.6%
Net Value Added (Net Return - Po	licy Retur	n)			-1.0%

#### 2011 Policy Return and Value Added

	Policy	Benchmark	(	Net	Value
Asset class	weight	Description	Return	return	added
Stock - EAFE	9.1%	CMVINXBXINN - (	-16.7%	-17.6%	-0.9%
Stock - Other	51.6%	OSEBX	-12.5%	-10.9%	1.6%
Fixed Income - EAFE	6.1%	Barclays Capital G	7.8%	7.8%	0.0%
Fixed Income - Other	33.2%	70% Barclays Cap	6.3%	7.7%	1.4%
Total	100.0%				
Net Return (reported by you)					-4.0%
Calculated policy return (sum: P	olicy weigh	nts x benchmarks)		-5.4%	
Adjustment to reflect rebalanci	ng and ove	rlay impacts		0.2%	
Policy Return					<u>-5.2%</u>
Net Value Added (Net Return - P	olicy Returi	n)			1.2%

# Profit/Loss on overlay programs

	Your	F	eer	median				al median		
	2015	2014	20	15	201	14	20:	15	20	14
Overlay type	bps	bps	bps	#	bps	#	bps	#	bps	#
Int. Discretionary Currency			1	4	3	4	2	10	3	12
Ext. Discretionary Currency							1	7	4	9
Internal Global TAA			45	2	111	2	13	6	8	7
External Global TAA							13	2	30	2
Internal PolicyTilt TAA			-5	3	-1	3	-2	6	0	5
External PolicyTilt TAA							-5	3	-3	2
Internal Commodities							-6	1	-1	1
External Commodities							-455	1	0	2
Internal Long/Short			-4	3	2	4	-4	9	3	8
External Long/Short							-5	1	0	1
Internal Other			1	2	0	1	1	10	0	11
External Other			-9	1			0	7	4	8
Total Profit/Loss			4	6	7	6	1	38	4	44

Profit/loss in basis points was calculated using total fund average holdings. This was done to measure the impact of the program at the total fund level.

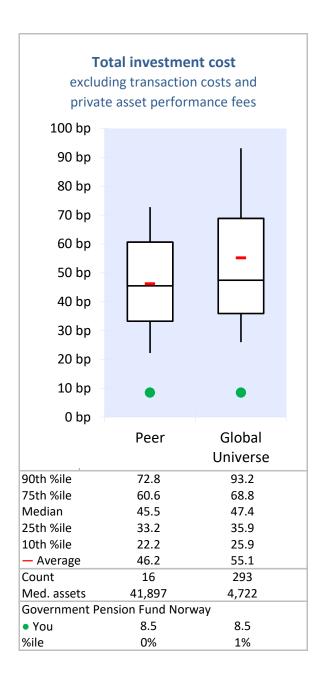
# **Total cost and benchmark cost**

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### **Comparisons of total investment cost**

Your total investment cost, excluding transaction costs and private asset performance fees, of 8.5 bps was below the peer median of 45.5 bps.

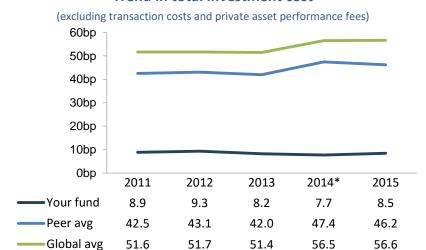
Differences in total investment cost are often caused by two factors that are usually outside of management's control: asset mix and fund size. Therefore, to assess whether your fund's total investment cost is high or low given your unique asset mix and size, CEM calculates a benchmark cost for your fund. Benchmark cost analysis begins on page 7 of this section.



### **Trend in total investment cost**

Your total investment cost, excluding transaction costs and private asset performance fees, decreased from 8.9 bps in 2011 to 8.5 bps in 2015.

#### Trend in total investment cost



Trend analysis is based on the 211 Global funds and the 16 peer funds with 5 or more consecutive years of data.

<sup>\*</sup> Starting in 2014 hedge fund performance fees are being included for all participants. This is one reason for the uptick in costs relative to 2013.

### Types of costs included in your total investment cost

The table below outlines the types of costs included in your total investment cost.

	Inte	<u>ernal</u>		Exte	<u>ernal</u>	
Asset class	In-house total cost	Transaction costs	Manager base fees	Monitoring & other costs	Perform. fees (active only)	Transaction costs
Public (Stock, Fixed income, commodities, REITs)	<b>✓</b>	×	✓	✓	✓	×
Derivatives/Overlays	✓	×	✓	✓	✓	×
Hedge funds & Global TAA Hedge Funds Global TAA	n/a ✓	n/a ×	<b>√</b> ✓	<b>√ √</b>	<b>√</b>	x x
Private equity (Diversified private equity, venture capital, LBO, other private equity)	✓	×	<b>√</b> *	✓	×	×
Private real assets (Infrastructure, natural resources, real estate ex-REITs, other real assets)	✓	*	<b>√</b> *	✓	*	×

<sup>\*</sup>For limited partnerships, external manager base fees represent gross contractual management fees.

- ✓ indicates cost is included.
- \* indicates cost is excluded.
- Green shading indicates that the cost type has been newly added for the 2014 data year.
- CEM currently excludes external private asset performance fees and all transaction costs from your total cost because only a limited number of participants are currently able to provide complete data.

### Detailed breakdown of your total investment cost

Your 2015 total investment cost, excluding transaction costs and private asset performance fees, was 8.5 bp or €17.5 million.

#### **Your investment costs**

	Inte	nternal External Passive External Active					Т	otal		
				Monitoring	Base	Perform.	Monitoring			% of
	Passive	Active	Fees	& Other	Fees	Fees <sup>1</sup>	& Other	€000s	bps	Total
Asset management										
Stock - Aggregate		7,910						7,910		45%
Fixed Income - Aggregate		6,353						6,353		36%
Total asset management costs excluding private asset performance fees 14,263										
Oversight, custodial & other ass	set related	costs								
Oversight of the Fund								1,721		10%
Trustee & Custodial								763		4%
Consulting and Performance Me	easuremei	nt						71		0%
Audit								267		2%
Other								400		2%
Total oversight, custodial & oth	er costs							3,222	1.6bp	18%
Total investment costs excludin	g transact	ion costs	and pri	vate asset pe	rformand	ce fees		17,485	8.5bp	100%

<sup>&</sup>lt;sup>1</sup> Starting in 2014, CEM changed its methodology to include performance fees on hedge funds in total cost used for comparison and benchmarking. Performance fees for real estate, infrastructure, natural resources and private equity are excluded.

### **Changes in your investment costs**

The table below shows how your investment costs have changed from year to year by asset class.

### Change in your investment costs (2015 - 2011)

	Investment costs (€000s)					Change (€000s)				Change (%)			
	2015	2014	2013	2012	2011	2015	2014	2013	2012	2015	2014	2013	2012
Asset management													
Stock - Aggregate	7,910	7,120	7,001	7,402	5,876	790	119	-401	1,526	11%	2%	-5%	26%
Fixed Income - Aggregate	6,353	5,657	5,948	6,153	5,066	696	-291	-205	1,087	12%	-5%	-3%	21%
Total excl. private asset perf. fees	14,263	12,777	12,949	13,555	10,942	1,486	-172	-606	2,613	12%	-1%	-4%	24%
Oversight, custodial & other asset	related o	costs											
Oversight of the Fund	1,721	1,480	1,868	1,948	1,705	241	-388	-80	243	16%	-21%	-4%	14%
Trustee & Custodial	763	721	731	704	614	42	-10	27	90	6%	-1%	4%	15%
Consulting and Performance Meas	71	59	86	86	92	12	-27		-6	20%	-31%	0%	-7%
Audit	267	283	311	286	217	-16	-28	25	69	-6%	-9%	9%	32%
Other	400	336	489	486	1,481	64	-153	3	-995	19%	-31%	1%	-67%
Total oversight, custodial & other	3,222	2,880	3,487	3,512	4,111	342	-606	-25	-599	12%	-17%	-1%	-15%
Total investment costs <sup>1</sup>	17,485	15,664	16,442	17,074	15,060	1,821	-779	-632	2,014	12%	-5%	-4%	13%
Total in basis points	8.5bp	7.7bp	8.2bp	9.3bp	8.9bp								

<sup>&</sup>lt;sup>1</sup> Starting in 2014, CEM changed its methodology to include performance fees on hedge funds in total cost used for comparison and benchmarking. Performance fees for real estate, infrastructure, natural resources and private equity are excluded.

### **Total cost versus benchmark cost**

Your fund's total investment cost, excluding transaction costs and private asset performance fees, was 7.6 bps below your benchmark cost of 16.0 bps. This implies that your fund was low cost by 7.6 bps compared to the peer median, after adjusting for your fund's asset mix.

#### Your cost versus benchmark

	€000s	bps
Your fund's total investment cost excluding transaction costs and illiquid asset performance fees	17,485	8.5 bp
- Your fund's benchmark	33,143	16.0 bp
= Your fund's cost savings	-15,658	-7.6 bp

Your benchmark cost is an estimate of your total costs assuming that you paid the peer median cost for each of your investment mandates and fund oversight. The calculation of your benchmark cost is shown on the following page.

The reasons why your fund's total cost was below your benchmark are summarized in the table below. Details of each of the impacts below are provided on pages 9 to 12.

#### Reasons why your fund was low cost

	Cost/-Sa impa	· ·
	€000s	bps
Differences in implementation style:		
External active vs. low cost styles	-14,914	-7.2 bp
Fund of funds vs. external direct	0	0.0 bp
Mix of internal and passive styles	1,961	0.9 bp
Style impact of overlays	-1,177	-0.6 bp
Total style impact	-14,131	-6.8 bp
Paying more/-less for similar services:		
External investment management		0.0 bp
Private asset performance fees	0	0.0 bp
Internal investment management	-483	-0.2 bp
Oversight, custodial and other	-1,045	-0.5 bp
Total impact of paying more /-less	-1,527	-0.7 bp
Total savings	-15,658	-7.6 bp

### **Benchmark cost calculation**

Your 2015 benchmark cost was 16.0 basis points or €33.1 million. It equals your holdings for each asset class multiplied by the peer median cost for the asset class. The peer median cost is the style weighted average for all implementation styles (i.e., internal passive, internal active, external passive, external active).

### Calculation of your 2015 benchmark cost

	Your average	Weighted peer median	Benchmark
Asset class	assets	cost <sup>1</sup>	€000s
	(A)	(B)	(A X B)
Asset management costs			
Stock - Aggregate	12,088	14.7 bp	17,826
Fixed Income - Aggregate	8,464	10.5 bp	8,928
Overlay Programs <sup>2</sup>	20,678	1.0 bp	2,123
Benchmark for asset management	20,678	14.0 bp	28,877
Oversight, custody and other costs			
Oversight of the Fund	20,678	1.1 bp	2,173
Trustee & Custodial	20,678	0.6 bp	1,155
Consulting	20,678	0.3 bp	554
Audit	20,678	0.0 bp	58
Other	20,678	0.2 bp	327
Benchmark for oversight, custody & other	r	2.1 bp	4,267
Total benchmark cost		16.0 bp	33,143

<sup>1.</sup> The weighted peer median cost for asset management is the style-weighted average of the peer median costs for all implementation styles (i.e., internal passive, internal active, external passive, external active, fund of fund). It excludes performance fees on private assets. The style weights by asset class for your fund and the peers are shown on page 17 of this section.

<sup>2.</sup> Total fund average holdings is used as the base when calculating the relative cost impact of the overlay programs.

### Cost impact of differences in implementation style

Differences in implementation style (i.e., external active management versus lower cost indexed and internal management, fund of funds versus lower cost direct LPs, and overlay usage) relative to your peers saved you 6.8 bps.

### Calculation of the cost impact of differences in implementation style

	Your avg holdings	Peer More/ internal and		Cost -Savin	,					
	(mils)	You	average	-Less	passive <sup>1 2</sup>	€000s	bps			
	(A)									
				(B)	(C)	(A X B X C)				
Stock - Aggregate	12,088	0%	24%	-24%	37 bp	-10,520				
Fixed Income - Aggregate	8,464	0%	15%	-15%	34 bp	-4,395				
Total impact of differences in exter	nal active m	anager	nent usage	!		-14,914	-7.2 bp			
Impact of lower use of portfolio lev	vel overlays (		<i>Overlay usa</i> ge 10)	ige		-1,177	-0.6 bp			
Mix of low cost styles  Impact of mix of internal indexed, internal active, external indexed (see page 11)										
Total						-14,131	-6.8 bp			

<sup>1.</sup> The external active cost 'premium vs internal and passive' is the additional cost of external active management and fund of funds relative to the average of the other lower cost implementation styles: internal passive, internal active and external passive. These calculations are specific to your peer group.

<sup>2. &#</sup>x27;Insufficient' indicates there is insufficient peer data to determine the cost premium.

### **Cost impact of overlays**

As summarized on the previous page, the style impact of overlays saved you 0.6 bps. If you use more overlays than your peers, or more expensive types of overlays, then it increases your relative cost.

### Calculation of the cost impact of differences in the use of portfolio level overlays

	Your avg	Overlay i	notional an	nounts as	Median	Your cost	Average	Cost/
	total		avg total h		cost as a	as a % of	cost as a %	-Savings
	holdings		Peer	More/	% of	total	of total	Impact
	(mils)	You	Average	-Less	notional	holdings <sup>1</sup>	holdings	(000s)
	(A)			(B)	(C)			(A X B X C)
Internal Overlays				,				
Currency - Hedge	20,678	0.0%	n/a			N/A	0.0 bp	-34
Currency - Discretionary	20,678	0.0%	n/a			N/A	0.1 bp	-162
Passive Beta - Hedge	20,678	0.0%	n/a			N/A	0.0 bp	-51
Duration - Hedge	20,678	41.3%	3.9%	37.4%	1.1 bp			855
Global TAA - Discretionary	20,678	0.0%	n/a			N/A	0.3 bp	-576
Policy Tilt TAA - Discretionary	20,678	0.0%	n/a			N/A	0.1 bp	-288
Long/Short - Discretionary	20,678	0.0%	n/a			N/A	0.3 bp	-718
Other - Discretionary	20,678	0.0%	0.0%	0.0%	6.6 bp			-2
External Overlays								
Currency - Hedge	20,678	0.0%	0.5%	-0.5%	1.9 bp			-20
Currency - Discretionary	20,678	0.0%	0.0%	0.0%	12.8 bp			0
Passive Beta - Hedge	20,678	0.0%	0.5%	-0.5%	8.2 bp			-78
Duration - Hedge	20,678	0.0%	0.0%	0.0%	3.9 bp			0
Dur. Mgmt Swaption - Hedge	20,678	0.0%	0.0%	0.0%	3.7 bp			0
Global TAA - Discretionary	20,678	0.0%	0.0%	0.0%	76.1 bp			0
Policy Tilt TAA - Discretionary	20,678	0.0%	0.0%	0.0%	0.6 bp			0
Commodity Futures - Discretionary	20,678	0.0%	0.0%	0.0%	5.7 bp			0
Long/Short - Discretionary	20,678	0.0%	0.0%	0.0%	2.3 bp			0
Other - Discretionary	20,678	0.0%	n/a			N/A	0.1 bp	-104
Total impact in 000s								-1,177
Total impact in basis points								-0.6 bp

<sup>1.</sup> For overlay programs (primarily certain internal, profit seeking programs) where no clear notional value is defined or provided, these types of overlays are compared in terms of cost relative to total holdings.

### Cost impact of lower cost styles

As summarized on page 9, your mix of 'lower-cost' internal and passive styles cost you 0.9 bps. Details are shown below.

### Cost impact of differences in your mix of 'lower-cost' implementation styles

	Your non-		Percent holdings (of non-external-active)							
	external active	Internal pa	assive	Internal a	ctive	External pa	-Savings <sup>1</sup>			
	holdings (mils)	You	Peers	You	Peers	You	Peers	(000s)		
Stock - Aggregate	12,088	0%	23%	100%	68%	0%	9%	2,003		
Fixed Income - Aggregate	8,464	0%	11%	100%	87%	0%	2%	-43		
Total impact in 000s								1,961		
Total impact in basis point	:S							0.9 bp		

<sup>1.</sup> Cost/-savings for each asset class equals non-external active holdings within each asset class X cumulative impact from the three lower cost styles. By formula: [ (peer median cost for the style - peer weighted average cost of lower cost styles) X (your weight for the style - peer weight for the style) ]. Peer median costs for each style are shown on page 18.

## Cost impact of paying more/-less for similar services

Differences in what you paid relative to your peers for similar asset management and related oversight and support services saved you 0.7 bps.

### Calculation of the cost impact of paying more/-less

		Your avg		Cost in bps		Cos	t/
		holdings		Peer	More/	-Savi	ngs
	Style	(mils)	Your	median	-less	€000s	bps
		(A)			(B)	(A X B)	
External asset management							
Total for external management							
Internal asset management							
Stock - Aggregate	active	12,088	6.5	7.7	-1.2	-1,400	
Fixed Income - Aggregate	active	8,464	7.5	5.3	2.2	1,863	
35 5		Notional					
Derivatives/Overlays - Currency	Hedge	1,287	0.0				
Derivatives/Overlays - Duration	Hedge	8,547	0.0	1.1*	-1.1	-945	
Total for internal asset manageme	ent					-483	-0.2 bp
Oversight, custodial, other							
Oversight of the Fund		20,678	0.8	1.1	-0.2	-452	
Consulting and Performance Meas	surement	20,678	0.0	0.3	-0.2	-483	
Trustee & Custodial		20,678	0.4	0.6	-0.2	-392	
Audit		20,678	0.1	0.0	0.1	209	
Other		20,678	0.2	0.2	0.0	73	
Total for oversight, custodial, other	er					-1,045	-0.5 bp
Total						-1,527	-0.7 bp

<sup>\*</sup>Universe median used as peer data was insufficient.

### Summary of why you are high or low cost by asset class

The table below summarizes where you are high and low cost by asset class. It also quantifies how much is due to differences in implementation style (i.e., differences in the mix of external active, external passive, internal active, internal passive and fund of fund usage) and how much is due to paying more or less for similar services (i.e., same asset class and style).

### Summary of why you are high or low cost by asset class

	Your cost <sup>1</sup> (A)	Benchmark = peer weighted median cost <sup>1</sup> (B)	More/ -less (C = A - B)	Your average assets (D)	More/ -less (€000s)	Due to Impl. style (€000s)	Due to paying more/less (€000s)
Asset management costs							
Stock - Aggregate	6.5 bp	14.7 bp	-8.2 bp	12,088	-9,916	-8,516	-1,400
Fixed Income - Aggregate	7.5 bp	10.5 bp	-3.0 bp	8,464	-2,575	-4,437	1,863
Overlay Programs <sup>2</sup>	0.0 bp	1.0 bp	-1.0 bp	20,678	-2,123	-1,177	-945
Total asset management	6.9 bp	14.0 bp	-7.1 bp	20,678	-14,614	-14,131	-483
Oversight, custody and other costs							
Oversight of the Fund	0.8 bp	1.1 bp	-0.2 bp	20,678	-452	n/a	-452
Trustee & Custodial	0.4 bp	0.6 bp	-0.2 bp	20,678	-392	n/a	-392
Consulting	0.0 bp	0.3 bp	-0.2 bp	20,678	-483	n/a	-483
Audit	0.1 bp	0.0 bp	0.1 bp	20,678	209	n/a	209
Other	0.2 bp	0.2 bp	0.0 bp	20,678	73	n/a	73
Total oversight, custody & other	1.6 bp	2.1 bp	-0.5 bp	20,678	-1,045	n/a	-1,045
Total	8.5 bp	16.0 bp	-7.6 bp	20,678	-15,658	-14,131	-1,527

<sup>1.</sup> The weighted peer median cost for asset management is the style-weighted average of the peer median costs for all implementation styles (i.e., internal passive, internal active, external passive, external active, fund of fund). It excludes performance fees on private assets. The style weights by asset class for your fund and the peers are shown on page 17 of this section.

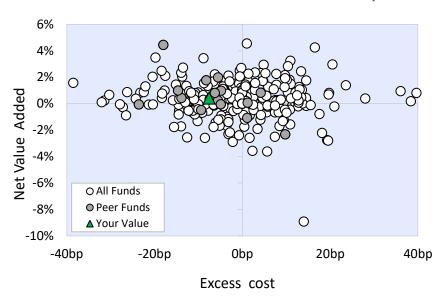
<sup>2.</sup> Total fund average holdings is used as the base when calculating the relative cost impact of the overlay programs.

### Your cost effectiveness ranking

Being high or low cost is neither good nor bad. The more important question is, are you receiving sufficient value for your excess cost? At the total fund level, we provide insight into this question by combining your value added and your excess cost to create a snapshot your cost effectiveness performance relative to that of the survey universe.

For the 2015 year, your fund ranked in the positive value added, low cost quadrant.

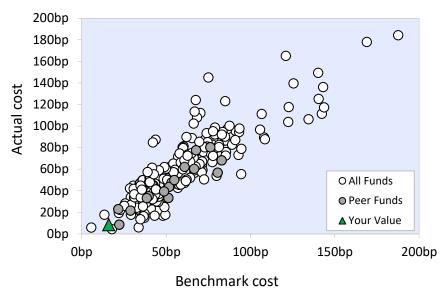
2015 Net Value Added vs Excess Cost<sup>1</sup>: Your Net Value Added 0.4% versus excess cost -8 bps



<sup>1</sup> Benchmark cost and excess cost calculations are based on regression analysis (see Appendix B in this section) for all funds except your fund. Your fund's benchmark cost is based on peer-median costs (per page 7 of this section).

### **Actual cost versus benchmark cost**





<sup>1</sup> Benchmark cost calculations are based on regression analysis (see Appendix B in this section) for all funds except your fund. Your fund's benchmark cost is based on peer-median costs (per page 7 of this section).

### Appendix A: Benchmarking methodology formulas and data

#### a) Formulas

Example calculations are for Stock - Aggregate unless otherwise indicated.

#### Asset class peer cost

- = Weighted average by peer average style of peer median costs for asset class
- $= [(0.18 \times 1.2 \text{bp}) + (0.52 \times 7.7 \text{bp}) + (0.07 \times 6.0 \text{bp}) + (0.24 \times 42.7 \text{bp})] / (0.18 + 0.52 + 0.07 + 0.24) = 14.7 \text{bp}$

#### Peer average low cost (by asset class)

- = Weighted average by peer average style of peer median costs for internal passive, internal active and external passive management for asset class
- $= [(0.18 \times 1.2 \text{bp}) + (0.52 \times 7.7 \text{bp}) + (0.07 \times 6.0 \text{bp})] / (0.18 + 0.52 + 0.07) = 6.0 \text{bp}$

#### External active cost premium (by asset class)

- = Peer median external active cost peer average low cost
- = 42.7bp 6.0bp = 36.6bp

#### Fund of funds premium (by asset class)

- = Peer median fund-of-funds cost peer median external active cost
- = (For private equity) 233.1bp 168.7bp = 64.4bp

#### Impact from other differences in implementation style (by Asset Class)=

- = [ (Your int. pass. % average peer int. pass. %) X (peer median int. pass. cost peer average low cost)
  - + (your int. act. % peer average int. act. %) X (peer median int. act. cost peer average low cost)
- + (your ext. pass. % average peer ext. pass. %) X (median peer ext. pass. cost peer average low cost) ] X your average holdings

#### b) Insufficient peer data

All peer data is adjusted to ensure comparisons are made only when sufficient data is available. When too few peers have the asset class or style in question, peer costs are replaced with your fund's cost, neutralizing the effect of your cost. Major implementation styles (external active, fund of funds and combined "low cost") that you do not hold are ignored if they have insufficient data to draw major style impact conclusions. Throughout this section, 'peer median' and 'average peer style' always refer to these adjusted values. The following page shows the adjusted data used in this section.

### Appendix A: Benchmarking methodology formulas and data (page 2 of 2)

### c) 2015 cost data used to calculate weighted peer median costs and impact of mix differences.

Asset Class	Your costs (basis points)						Peer median costs (basis points)						
	Internal Passive	Internal Active	External Passive	External Active	Limited Parner.	Fund of Funds	Internal Passive	Internal Active	External Passive	External Active	Limited Partner.	Fund of Funds	Weighted Median
Stock - Aggregate		6.5					1.2	7.7	6.0	42.7			14.7
Fixed Income - Aggregate		7.5					5.3	5.3	7.5	38.9			10.5

### d) 2015 Style weights used to calculate the weighted peer median costs and impact of mix differences.

Style Weights		You (%)				Peer average (%)						
	Internal Passive	Internal Active	External Passive	External Active	Limited Partner.	Fund of Funds	Internal Passive	Internal Active	External Passive	External Active	Limited Partner.	Fund of Funds
Stock - Aggregate	0.0%	100.0%	0.0%	0.0%		, and	17.5%	51.5%	7.2%	23.8%	T di circi i	1 01100
Fixed Income - Aggregate	0.0%	100.0%	0.0%	0.0%			9.1%	73.6%	1.9%	15.5%		

The above data was adjusted as noted when there were insufficient peers, or for other reasons where direct comparisons were inappropriate.

### **Appendix B: Regression based benchmarks**

#### **Regression Benchmark Cost Equations**

	2015		2014		2013		2012		2011	
	Coeff.	"t"								
Constant	76.5	17.4	84.4	19.2	76.8	18.2	73.2	18.9	72.5	18.8
Size in millions (Log 10)	-13.7	-12.8	-15.7	-14.6	-14.2	-13.3	-13.7	-13.8	-13.3	-13.8
Percentage of assets in:										
Stocks	11.1	2.8	14.3	3.3	19.6	4.5	19.0	4.6	14.8	3.6
Real estate	47.1	3.5	56.7	3.7	56.9	3.8	55.1	4.2	50.8	3.9
Private equity & hedge funds	208.1	28.2	205.2	27.4	203.3	26.9	208.1	30.5	210.4	31.5
Country variable (1 if Cdn)	-2.9	-1.7	-6.9	-4.0	-8.1	-4.7	-6.4	-4.1	-4.9	-3.3
	All		All		All		All		All	
Standard error	14.5		14.5		14.6		13.1		0.7	
R-squared	65%		67%		65%		71%		0%	
F statistic	184.1		185.9		175.1		219.0		0.0	
Sample size	486		449		466		454		487	

In order to compare your fund's cost effectiveness to the survey universe, a benchmark cost for all participants is required.

The benchmark operating cost for all other funds is determined using regression analysis. The regression equation coefficients and "t statistics" are shown in the table above. An absolute "t" of greater than 2 indicates that the coefficient is statistically significant in predicting the dependent variable, in this case, the benchmark cost.

The benchmark equations have been remarkably robust. Although the coefficients change every year, primarily because of changes in the composition of the survey universe, they remain similar in relative magnitude and direction.

Most importantly, the R-squareds have been high. In 2015, the R-squared was 65% which means that fund size, asset mix and nationality explain more than 65% of the differences in costs between funds. This is good explanatory power.

Below is a description of the coefficients:

- Size = Log10 (fund size in millions)
- % Stocks = proportion in stocks (coefficient changed in 2011)
- % Domestic stocks = proportion in domestic stocks
- % Foreign stocks = proportion in foreign stocks.
- % Real estate = proportion directly invested in real estate and infrastructure.
- % Private equity = proportion in direct and fund-of-funds venture capital, other private equity and hedge funds.
- Country variable = 1 if your country of origin is Canada, otherwise 0.

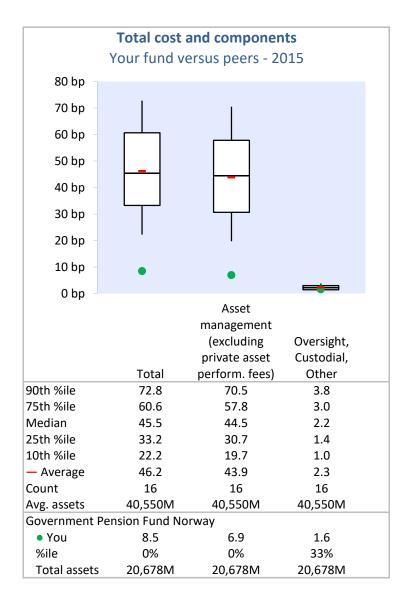
# **Cost comparisons**

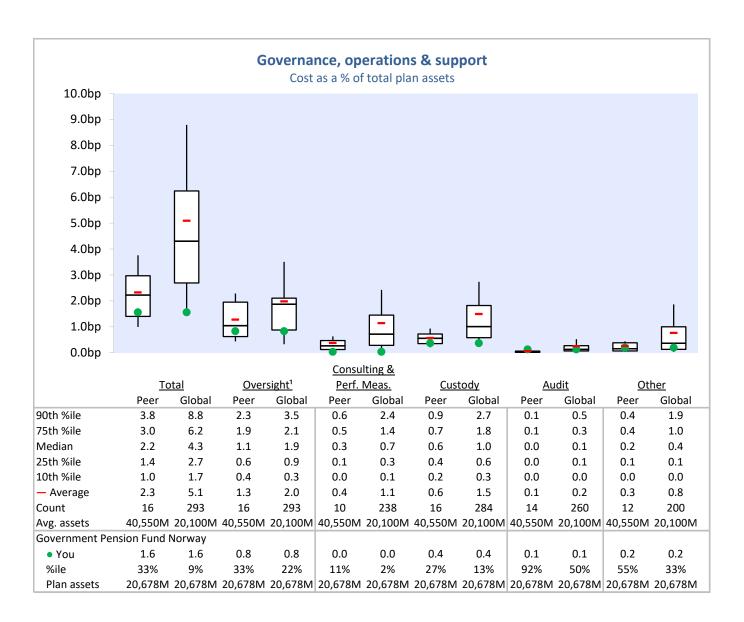
lotal fund cost	2
Governance, operations & support	3
Public asset classes	
- Stock	4
- Fixed Income	10
- Commodities	19
- REITs	20
Real asset classes	
- Real estate ex-REITs	21
- Infrastructure	22
- Natural resources	23
- Other real assets	24
Private equity	
- Diversified private equity	25
- LBO	26
- Venture capital	27
- Other private equity	28
Global TAA	29
Hedge Funds	30
Overlays	31

#### **Total fund cost**

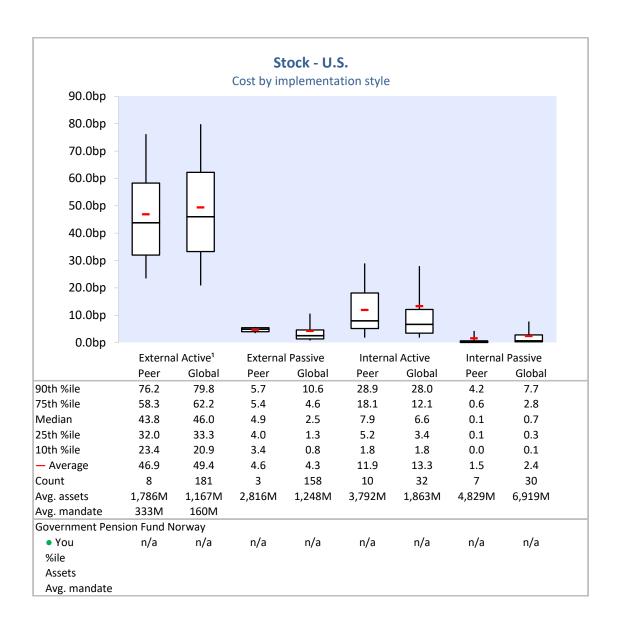
Total costs are benchmarked in the previous section. In this section, your fund's costs are compared on a lineitem basis to your peers. This enables you to understand better why you may be a high or low cost fund and it also identifies and quantifies major cost differences that may warrant further investigation.

The 25th to 75th percentile range is the most relevant since higher and lower values may include outliers caused by unusual circumstances, such as performance-based fees. Count refers to the number of funds in your peer group that have costs in this category. It enables you to gauge the statistical significance.





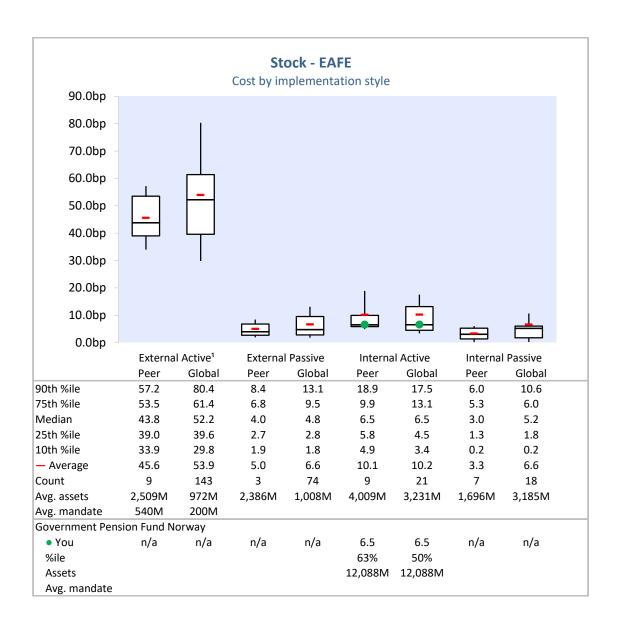
<sup>1.</sup> Oversight costs include the salaries and benefits of executives and their staff responsible for overseeing the entire fund or multiple asset classes and the fees/salaries of the Board or Investment Committee. All costs associated with the above including fees/salaries, travel, director's insurance and attributed overhead are included. Given fiduciary obligations, having the lowest oversight costs is not necessarily optimal. Some sponsors with lower-than-average executive and administration costs compensate by having-higher-than average consulting costs.



#### 1. Breakdown of external active fees

		Peer	Global
	You	Average	Average
Base fees	n/a	44.1	44.8
Performance fees*	n/a	1.6	4.2
Internal and other	<u>n/a</u>	<u>1.2</u>	<u>0.4</u>
Total	n/a	46.9	49.4

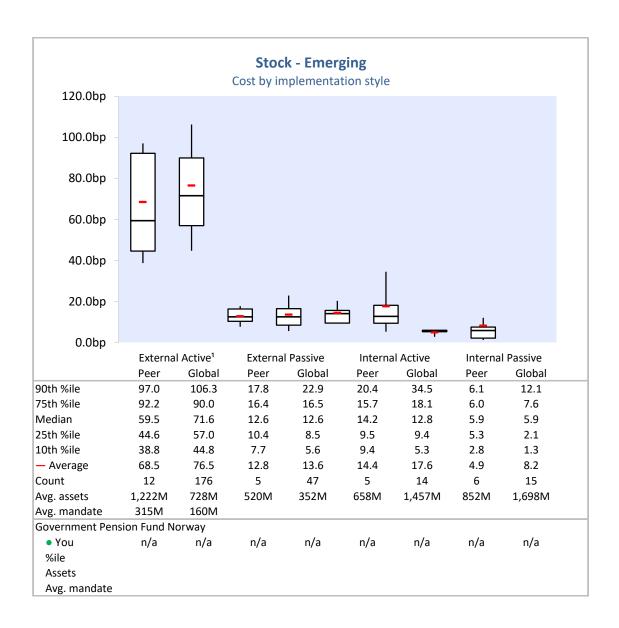
<sup>\*</sup> For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for only those funds that reported a performance fee is 6.2 bps for peers (2 funds) and 15.9 bps for Global participants (48 funds).



#### 1. Breakdown of external active fees

		Peer	Global
	You	Average	Average
Base fees	n/a	41.4	49.4
Performance fees*	n/a	3.0	4.0
Internal and other	<u>n/a</u>	<u>1.2</u>	<u>0.6</u>
Total	n/a	45.6	53.9

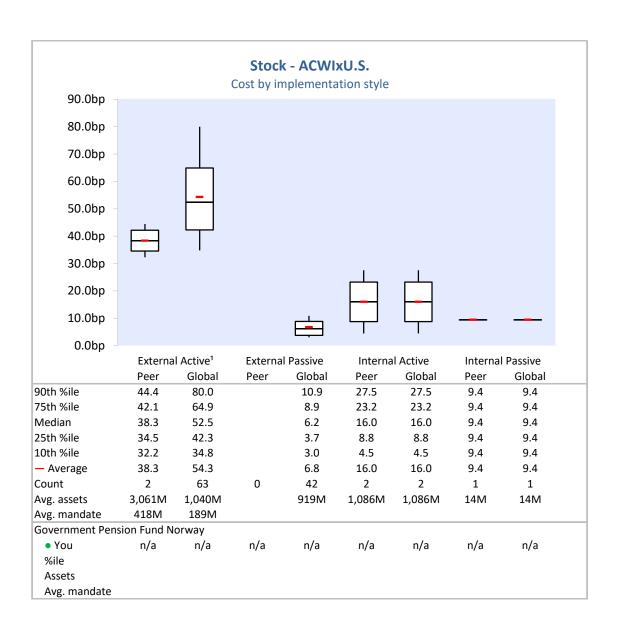
<sup>\*</sup> For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for only those funds that reported a performance fee is 13.7 bps for peers (2 funds) and 16.3 bps for Global participants (35 funds).



#### 1. Breakdown of external active fees

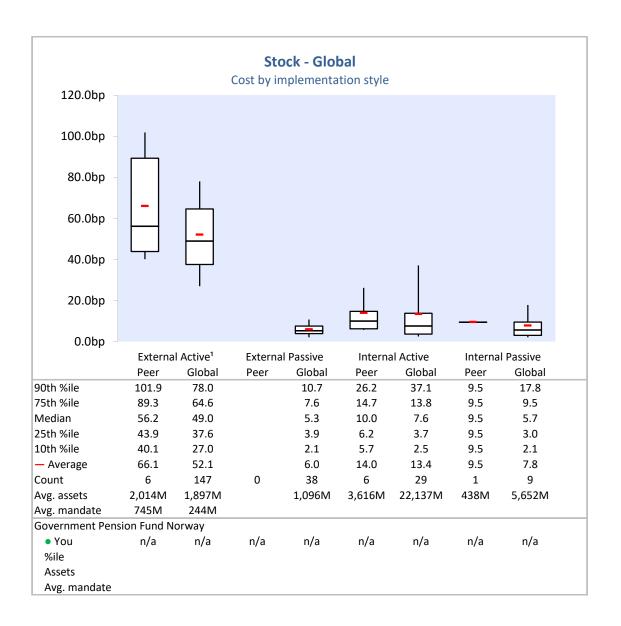
		Peer	Global
	You	Average	Average
Base fees	n/a	59.2	70.9
Performance fees*	n/a	5.5	4.0
Internal and other	<u>n/a</u>	<u>3.8</u>	<u>1.7</u>
Total	n/a	68.5	76.5

<sup>\*</sup> For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for only those funds that reported a performance fee is 22.0 bps for peers (3 funds) and 20.5 bps for Global participants (34 funds).



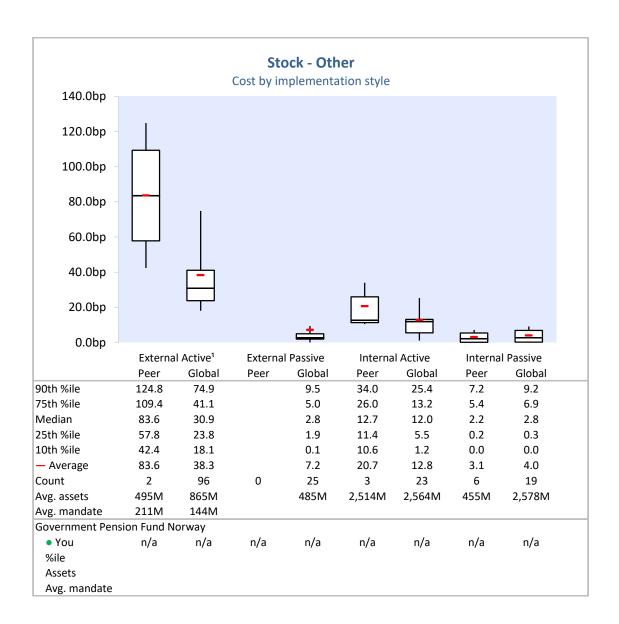
		Peer	Global
	You	Average	Average
Base fees	n/a	37.9	51.5
Performance fees*	n/a	0.0	2.3
Internal and other	<u>n/a</u>	<u>0.5</u>	<u>0.5</u>
Total	n/a	38.3	54.3

<sup>\*</sup> For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for only those funds that reported a performance fee is 10.3 bps for Global participants (14 funds).



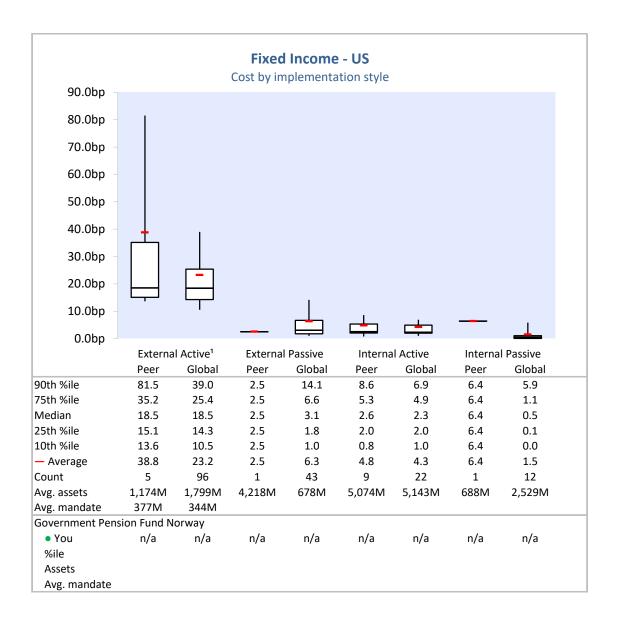
		Peer	Global
	You	Average	Average
Base fees	n/a	48.9	46.8
Performance fees*	n/a	12.2	4.2
Internal and other	<u>n/a</u>	<u>5.1</u>	<u>1.1</u>
Total	n/a	66.1	52.1

<sup>\*</sup> For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for only those funds that reported a performance fee is 24.3 bps for peers (3 funds) and 12.5 bps for Global participants (49 funds).



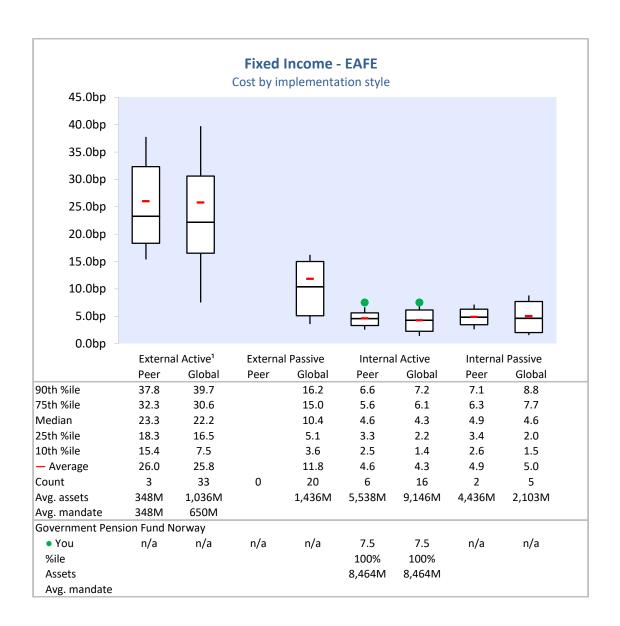
		Peer	Global
	You	Average	Average
Base fees	n/a	78.7	35.2
Performance fees*	n/a	0.0	2.6
Internal and other	<u>n/a</u>	<u>4.9</u>	<u>0.5</u>
Total	n/a	83.6	38.3

<sup>\*</sup> For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for only those funds that reported a performance fee is 11.4 bps for Global participants (22 funds).



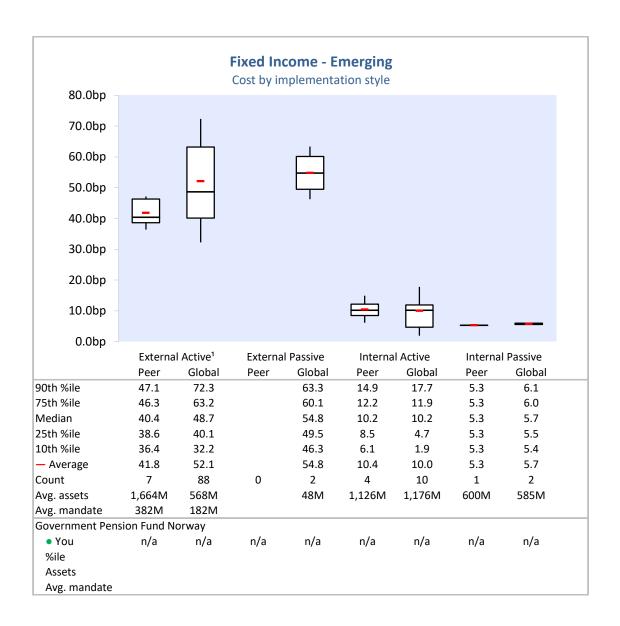
		Peer	Global
	You	Average	Average
Base fees	n/a		
Performance fees*	n/a		
Internal and other	<u>n/a</u>	<u>2.7</u>	<u>0.5</u>
Total	n/a	38.8	23.2

<sup>\*</sup> For funds that did not report a performance fee, a value of 'zero' was used.



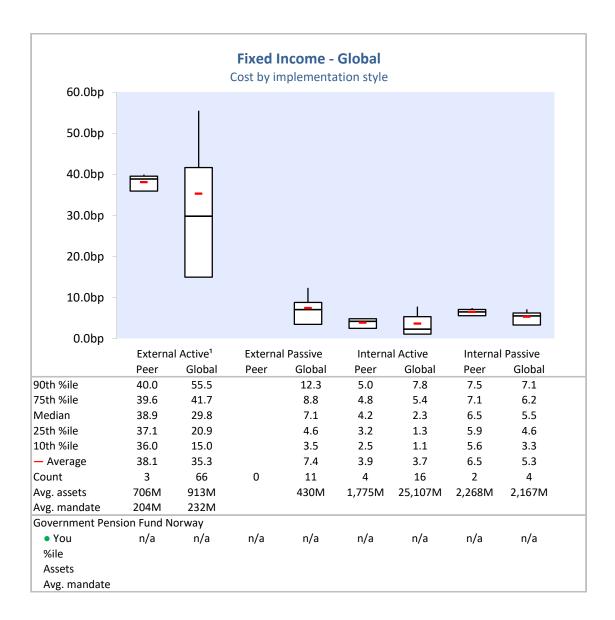
		Peer	Global
	You	Average	Average
Base fees	n/a	18.2	21.4
Performance fees*	n/a	0.0	0.6
Internal and other	<u>n/a</u>	<u>7.8</u>	<u>3.8</u>
Total	n/a	26.0	25.8

<sup>\*</sup> For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for only those funds that reported a performance fee is 2.4 bps for Global participants (8 funds).



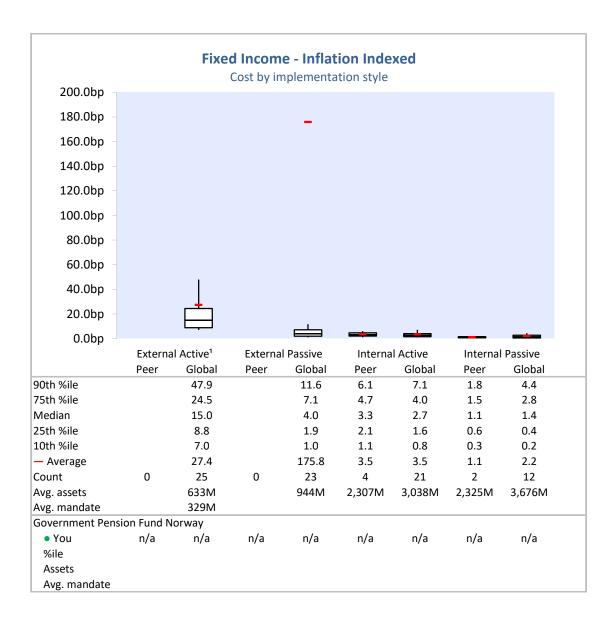
		Peer	Global
	You	Average	Average
Base fees	n/a	39.7	49.6
Performance fees*	n/a	0.0	0.7
Internal and other	<u>n/a</u>	<u>2.1</u>	<u>1.8</u>
Total	n/a	41.8	52.1

<sup>\*</sup> For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for only those funds that reported a performance fee is 3.8 bps for Global participants (17 funds).



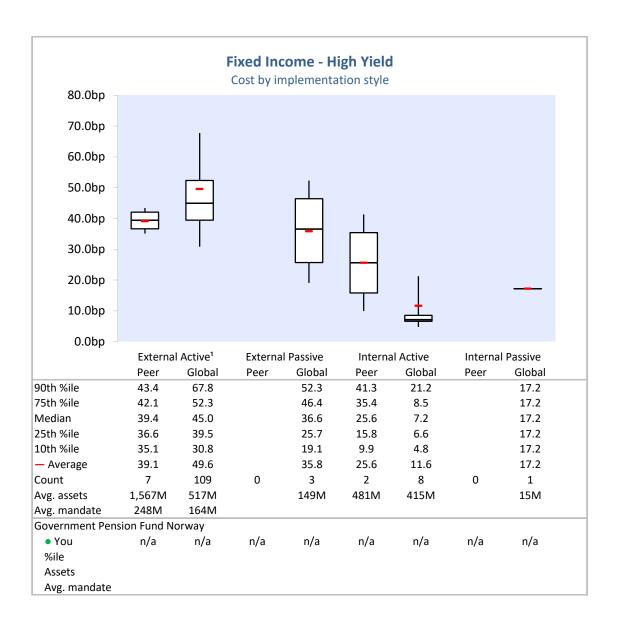
		Peer	Global
	You	Average	Average
Base fees	n/a	36.9	32.0
Performance fees*	n/a	0.0	2.4
Internal and other	<u>n/a</u>	<u>1.2</u>	<u>0.9</u>
Total	n/a	38.1	35.3

<sup>\*</sup> For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for only those funds that reported a performance fee is 0.0 bps for peers (1 fund) and 9.4 bps for Global participants (17 funds).



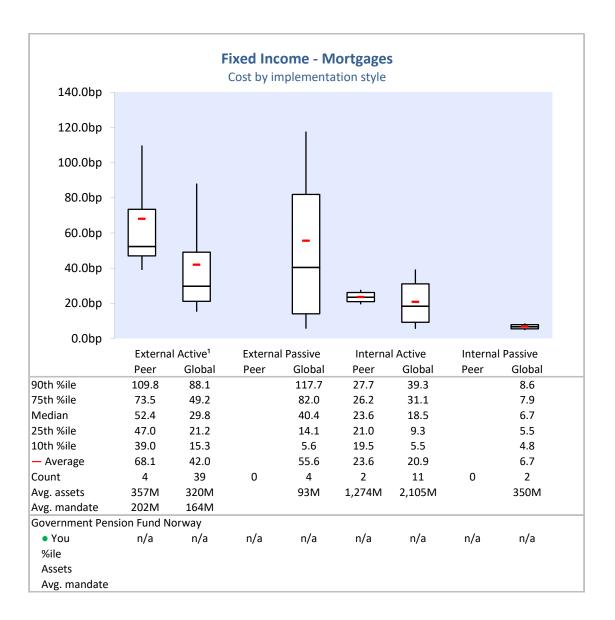
		Peer	Global
	You	Average	Average
Base fees	n/a	n/a	21.4
Performance fees*	n/a	n/a	5.7
Internal and other	<u>n/a</u>	<u>n/a</u>	<u>0.3</u>
Total	n/a	n/a	27.4

<sup>\*</sup> For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for only those funds that reported a performance fee is 71.1 bps for Global participants (2 funds).



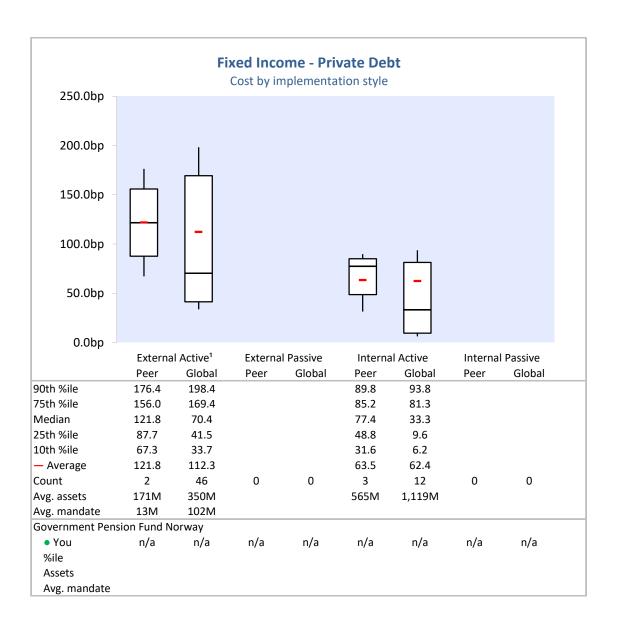
		Peer	Global
	You	Average	Average
Base fees	n/a	36.6	45.7
Performance fees*	n/a	0.0	2.2
Internal and other	<u>n/a</u>	<u>2.5</u>	<u>1.7</u>
Total	n/a	39.1	49.6

<sup>\*</sup> For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for only those funds that reported a performance fee is 0.0 bps for peers (1 fund) and 14.4 bps for Global participants (17 funds).



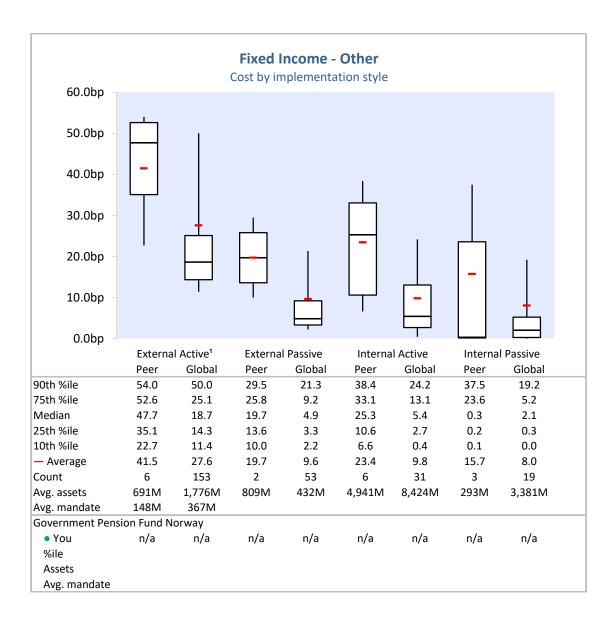
		Peer	Global
	You	Average	Average
Base fees	n/a	61.1	38.7
Performance fees*	n/a	0.0	0.3
Internal and other	<u>n/a</u>	<u>7.0</u>	<u>3.1</u>
Total	n/a	68.1	42.0

<sup>\*</sup> For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for only those funds that reported a performance fee is 5.4 bps for Global participants (2 funds).



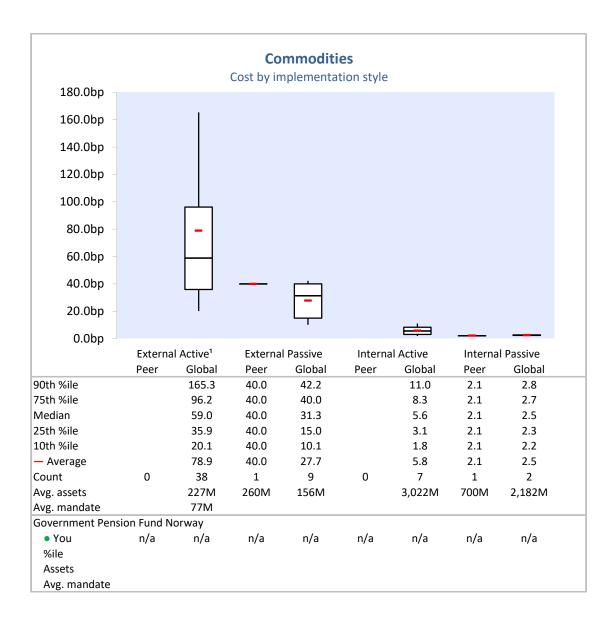
		Peer	Global
	You	Average	Average
Base fees	n/a	87.6	102.2
Performance fees*	n/a	0.0	5.5
Internal and other	<u>n/a</u>	<u>34.3</u>	<u>4.7</u>
Total	n/a	121.8	112.3

<sup>\*</sup> For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for only those funds that reported a performance fee is 25.2 bps for Global participants (10 funds).



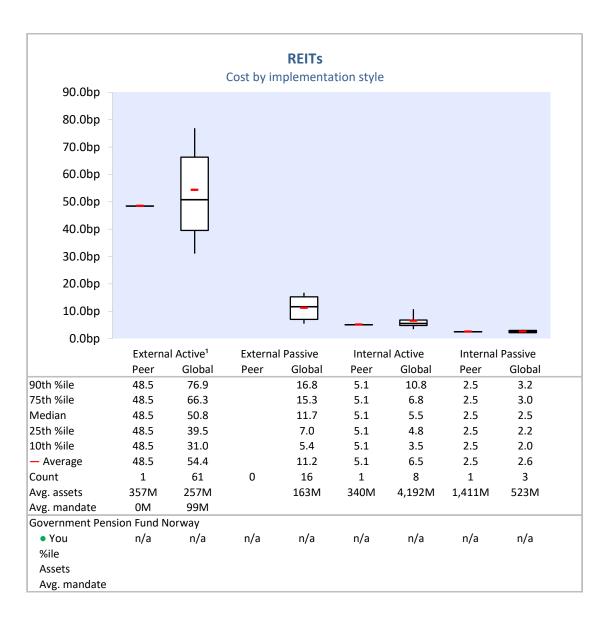
		Peer	Global
	You	Average	Average
Base fees	n/a	40.3	23.2
Performance fees*	n/a	0.0	3.9
Internal and other	<u>n/a</u>	<u>1.2</u>	<u>0.5</u>
Total	n/a	41.5	27.6

<sup>\*</sup> For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for only those funds that reported a performance fee is 23.9 bps for Global participants (25 funds).



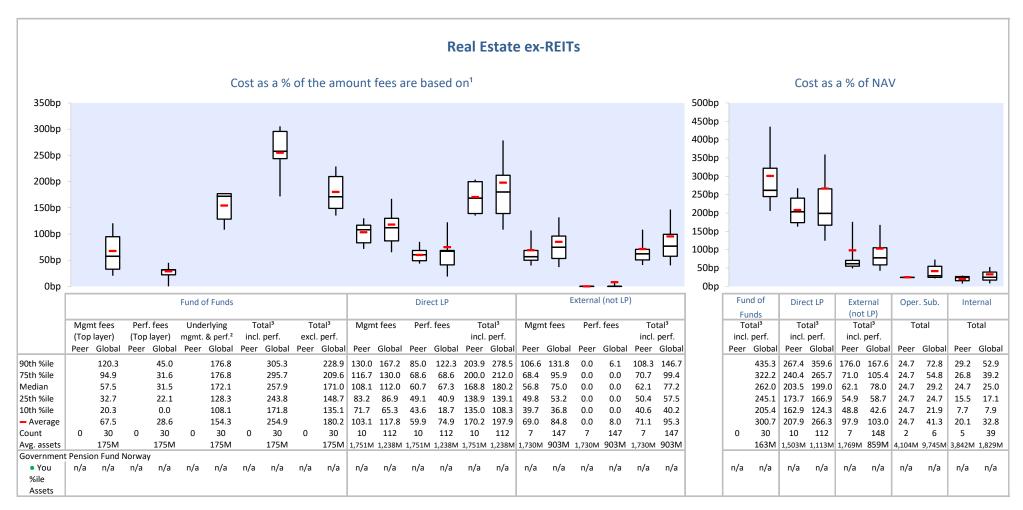
		Peer	Global
	You	Average	Average
Base fees	n/a	n/a	70.5
Performance fees*	n/a	n/a	4.3
Internal and other	<u>n/a</u>	<u>n/a</u>	<u>4.1</u>
Total	n/a	n/a	78.9

<sup>\*</sup> For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for only those funds that reported a performance fee is 12.6 bps for Global participants (13 funds).

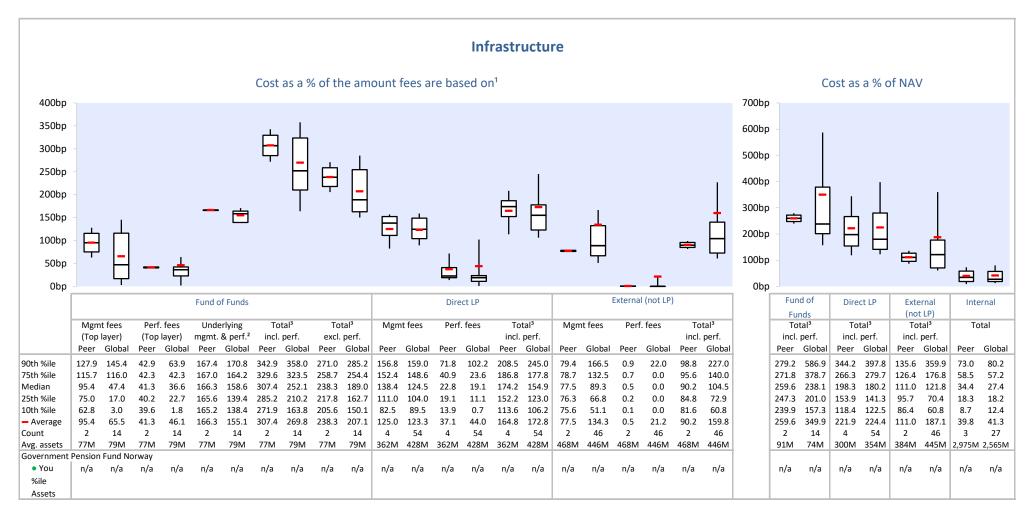


		Peer	Global
	You	Average	Average
Base fees	n/a	48.2	52.5
Performance fees*	n/a	0.0	1.4
Internal and other	<u>n/a</u>	0.3	<u>0.5</u>
Total	n/a	48.5	54.4

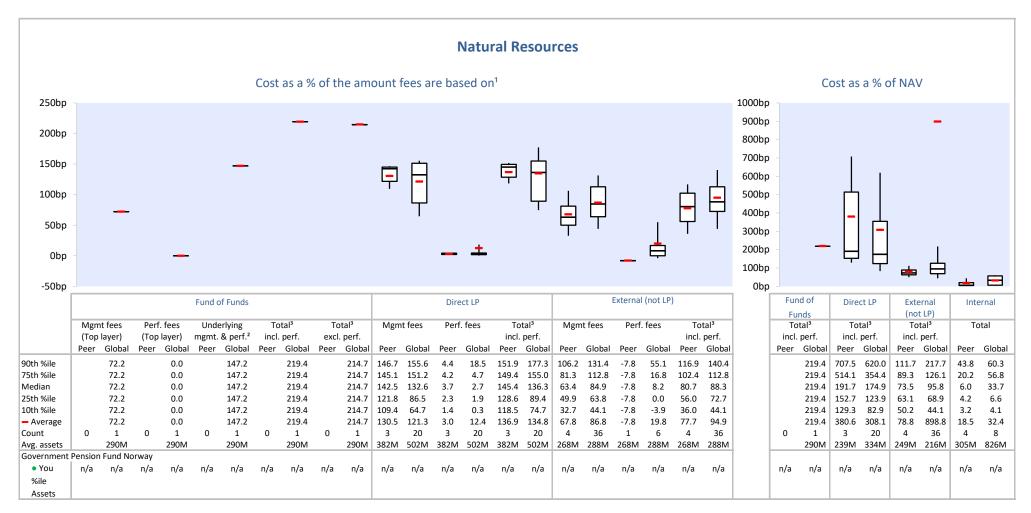
<sup>\*</sup> For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for only those funds that reported a performance fee is 7.7 bps for Global participants (11 funds).



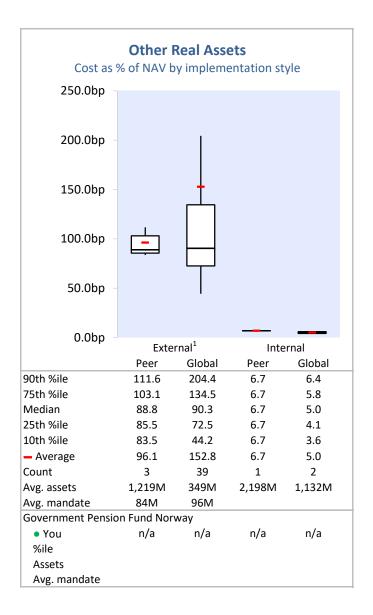
- 1. The base for fees is usually the committed amount during the commitment period, and unreturned invested capital afterwards.
- 2. The fees of fund of funds include both the top layer fees paid to the fund of funds manager and the underlying fees paid to the 'underlying partnerships' held by the fund of funds. Most funds were unable to provide the underlying fees so defaults of 108 bps (on amount fees are based on) for underlying management fees and 69 bps (on NAV) for underlying performance fees were used.
- 3. The total cost also includes the internal cost of monitoring and selecting real estate investments. The peer average cost of monitoring and selecting was 7.2 bps for LPs and 2.1 bps for external (not LPs).



- 1. The base for fees is usually the committed amount during the commitment period, and unreturned invested capital afterwards.
- 2. The fees of fund of funds include both the top layer fees paid to the fund of funds manager and the underlying fees paid to the 'underlying partnerships' held by the fund of funds. Most funds were unable to provide the underlying fees so defaults of 138 bps (on amount fees are based on) for underlying management fees and 24 bps (on NAV) for underlying performance fees were used.
- 3. The total cost also includes the internal cost of monitoring and selecting infrastructure investments. The peer average cost of monitoring and selecting was 4.5 bps for fund of funds, 2.7 bps for LPs and 12.2 bps for external (not LPs).



- 1. The base for fees is usually the committed amount during the commitment period, and unreturned invested capital afterwards.
- 2. The fees of fund of funds include both the top layer fees paid to the fund of funds manager and the underlying fees paid to the 'underlying partnerships' held by the fund of funds. Most funds were unable to provide the underlying fees so defaults of 143 bps (on amount fees are based on) for underlying management fees and 5 bps (on NAV) for underlying performance fees were used.
- 3. The total cost also includes the internal cost of monitoring and selecting natural resources investments. The peer average cost of monitoring and selecting was 3.4 bps for LPs and 11.9 bps for external (not LPs).

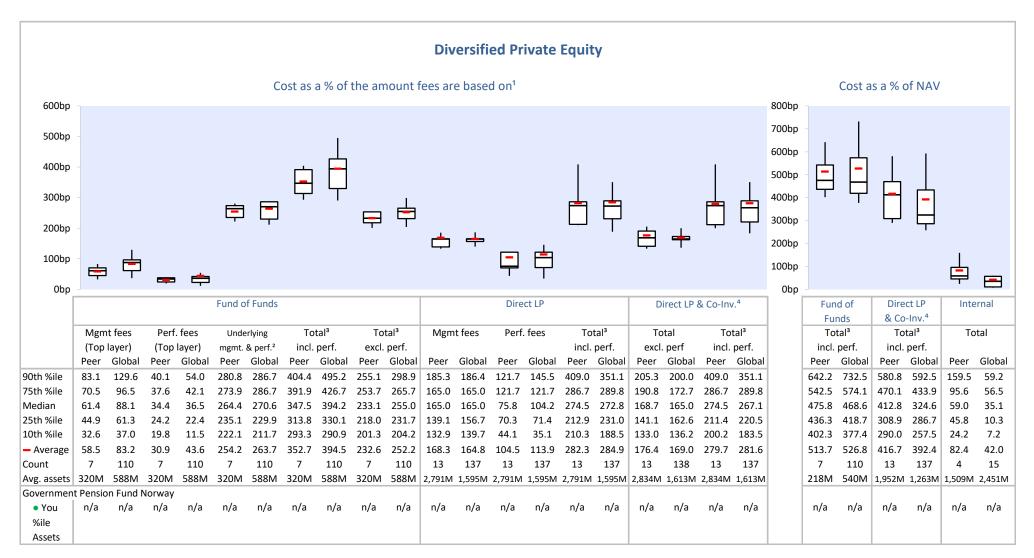


### 1. Breakdown of external fees

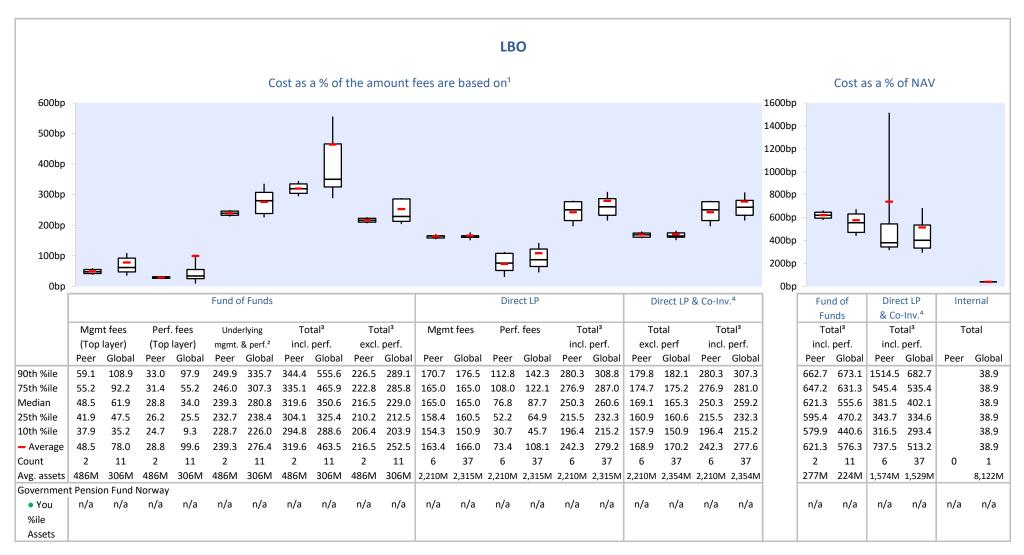
	Your	Peer	Global
	Plan	Average	Average
Base fees	n/a	94.1	143.7
Internal and other	<u>n/a</u>	2.0	<u>9.1</u>
Total†	n/a	96.1	152.8
Performance fees*	n/a	0.0	-4.2

<sup>†</sup> Total cost excludes performance fees because most participants did not provide performance fees for other real assets.

<sup>\*</sup> For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for only those funds that reported a performance fee is 0.0 bps for peers (3 funds) and -4.2 bps for Global participants (39 funds).



- 1. The base for fees is usually the committed amount during the commitment period, and unreturned invested capital afterwards.
- 2. The fees of fund of funds include both the top layer fees paid to the fund of funds manager and the underlying fees paid to the 'underlying partnerships' held by the fund of funds. Most funds were unable to provide the underlying fees so defaults of 165 bps (on amount fees are based on) for underlying management fees and 122 bps (on NAV) for underlying performance fees were used.
- 3. The total cost also includes the internal cost of monitoring and selecting private equity investments. The peer average cost of monitoring and selecting was 9.1 bps for fund of funds and 9.4 bps for LPs.
- 4. Co-investment is included with direct LPs because it can only be done alongside direct LPs. CEM uses this combined style in its benchmark cost analysis to ensure funds that reduce their costs by using co-investment receive benchmark credit. Co-investment is done by 1 of your peers and 11 of the Global funds.

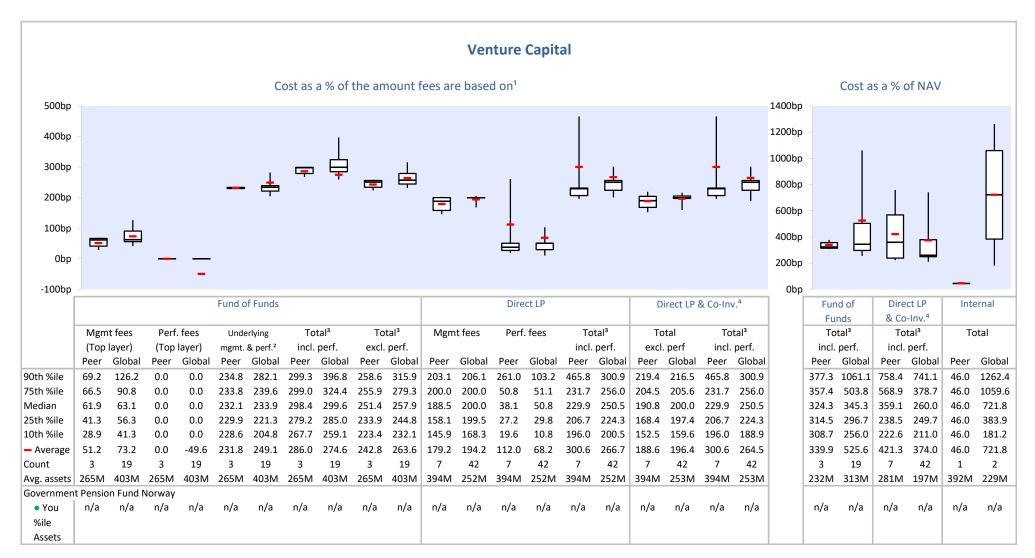


<sup>1.</sup> The base for fees is usually the committed amount during the commitment period, and unreturned invested capital afterwards.

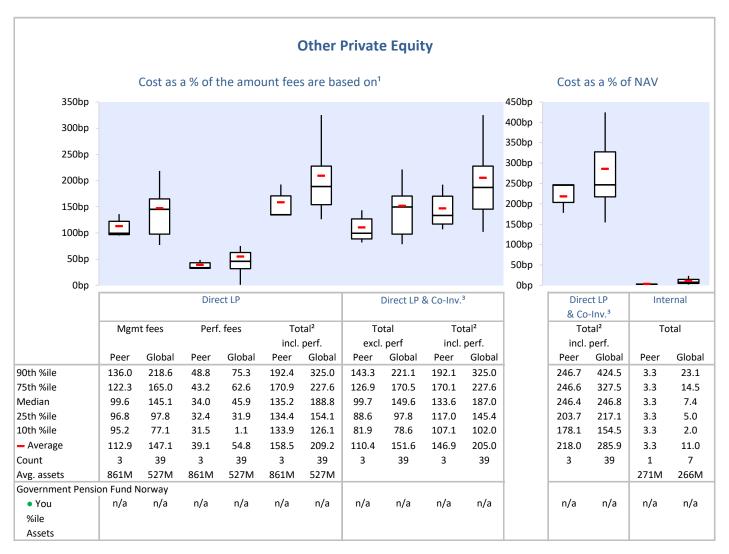
<sup>2.</sup> The fees of fund of funds include both the top layer fees paid to the fund of funds manager and the underlying fees paid to the 'underlying partnerships' held by the fund of funds. Most funds were unable to provide the underlying fees so defaults of 165 bps (on amount fees are based on) for underlying management fees and 142 bps (on NAV) for underlying performance fees were used.

<sup>3.</sup> The total cost also includes the internal cost of monitoring and selecting private equity investments. The peer average cost of monitoring and selecting was 3.0 bps for fund of funds and 5.6 bps for LPs.

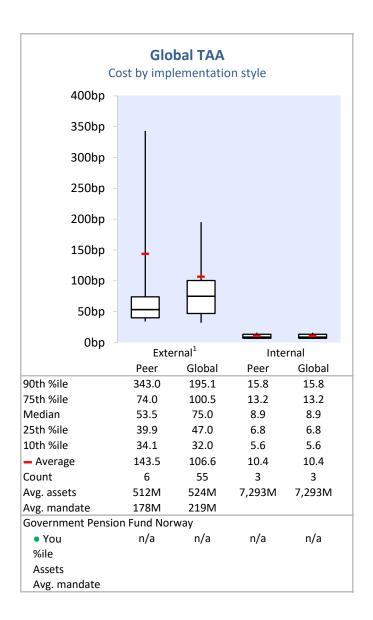
<sup>4.</sup> Co-investment is included with direct LPs because it can only be done alongside direct LPs. CEM uses this combined style in its benchmark cost analysis to ensure funds that reduce their costs by using co-investment receive benchmark credit. Co-investment is done by none of your peers and 1 of the Global funds.



- 1. The base for fees is usually the committed amount during the commitment period, and unreturned invested capital afterwards.
- 2. The fees of fund of funds include both the top layer fees paid to the fund of funds manager and the underlying fees paid to the 'underlying partnerships' held by the fund of funds. Most funds were unable to provide the underlying fees so defaults of 189 bps (on amount fees are based on) for underlying management fees and 51 bps (on NAV) for underlying performance fees were used.
- 3. The total cost also includes the internal cost of monitoring and selecting private equity investments. The peer average cost of monitoring and selecting was 3.0 bps for fund of funds and 9.4 bps for LPs.
- 4. Co-investment is included with direct LPs because it can only be done alongside direct LPs. CEM uses this combined style in its benchmark cost analysis to ensure funds that reduce their costs by using co-investment receive benchmark credit. Co-investment is done by none of your peers and none of the Global funds.



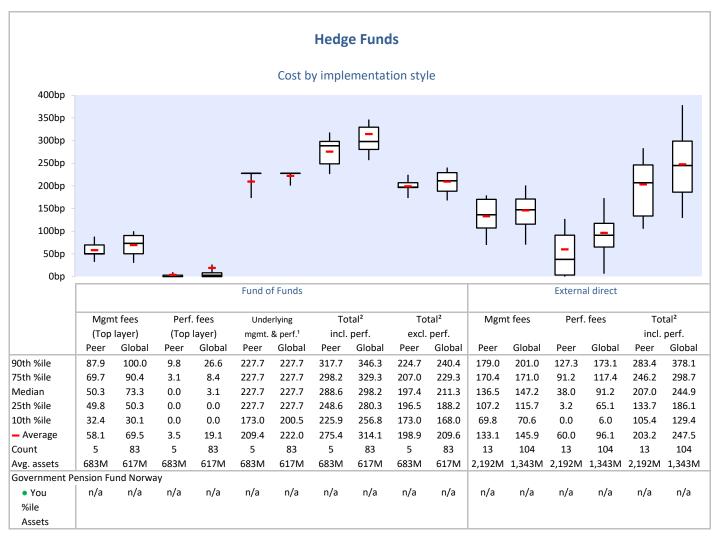
- 1. The base for fees is usually the committed amount during the commitment period, and unreturned invested capital afterwards.
- 2. The total cost also includes the internal cost of monitoring and selecting private equity investments. The peer average cost of monitoring and selecting was 6.5 bps for
- 3. Co-investment is included with direct LPs in CEM's benchmark cost analysis because it reduces the cost of investing in direct LPs. Co-investment is done by 1 of your peers and 1 of the Global funds.



### 1. Breakdown of External fees

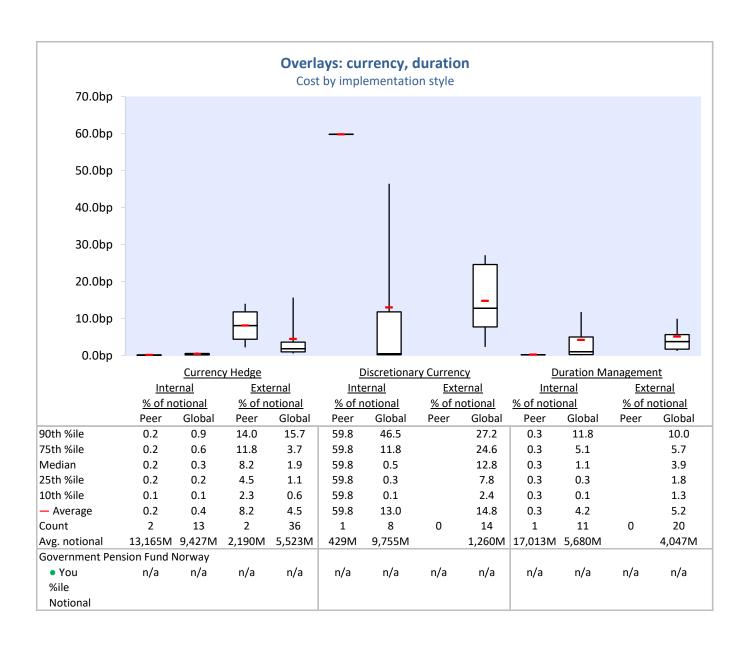
	Your	Peer	Global
	Plan	Average	Average
Base fees	n/a	69.1	77.3
Performance fees*	n/a	71.9	27.8
Internal and other	<u>n/a</u>	<u>2.6</u>	<u>1.6</u>
Total	n/a	143.5	106.6

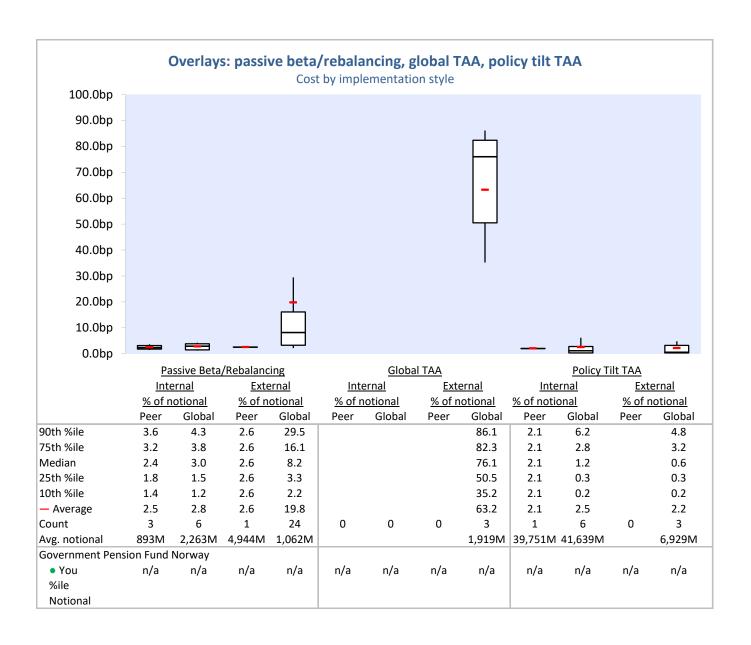
<sup>\*</sup> For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for only those funds that reported a performance fee is 86.3 bps for peers (5 funds) and 43.6 bps for Global participants (35 funds).

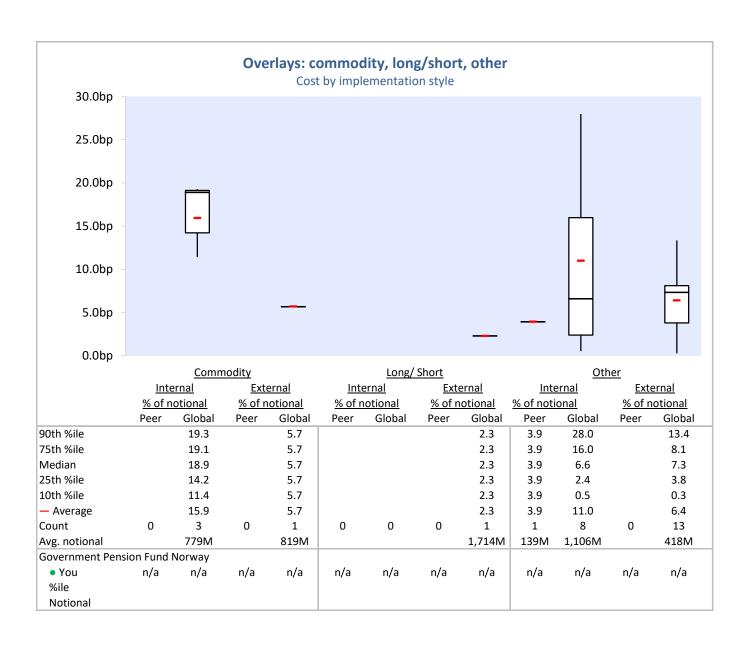


<sup>1.</sup> The fees of fund of funds include both the top layer fees paid to the fund of funds manager and the underlying fees paid to the 'underlying partnerships' held by the fund of funds. Most funds were unable to provide the underlying fees so defaults of 136 bps (on NAV) for underlying management fees and 91 bps (on NAV) for underlying performance fees were used.

<sup>2.</sup> The total cost also includes the internal cost of monitoring and selecting hedge fund investments. The peer average cost of monitoring and selecting was 4.3 bps for fund of funds and 10.1 bps for external direct.







## 8

# **Appendices**

Appendix A - Data Summary

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# **Appendix A - Data Summary**

Plan Info	2015	2014	2013
Contact	Jørn Nilsen	Jørn Nilsen	Jørn Nilsen
Type of fund (corporate, public, other)	Public	Public	Public
Total fund size (mils) as at December 31	20,638.0	20,465.0	20,068.0
	Ya sa Fa d	Wasan Frank	Wasa Ford
Asset-class level holdings provided on survey are: year end or average?	Year End	Year End	Year End
Total return for year ended	7.00%	10.70%	15.70%
Is the return net or gross?	Gross	Gross	Gross
Total fund policy or benchmark return	6.50%	8.60%	16.60%

Ancillary Data	2015	2014	2013
What is your hedging policy for:			
Foreign non-U.S. Holdings?			
What were your actuarial fees in 000s?	88	13	12
How many plan members/beneficiaries do you have:			
Active?			
Active (no-accrual)?			
Retired?			
Other?			
What type of plan(s) do you have?			
To what extent are your retired members' benefits indexed to inflation?			
Contractual %			
Ad hoc %			
If the indexation is subject to a cap, describe the cap			
What % of the plan's liabilities pertain to retired members?			
Actuarial valuation assumptions for funding purposes:			
Liability discount rate	2.7	2.3	4.0
Salary progression rate	2.5	2.8	3.8
What was your actuarial assumption for expected rate of return?	2.7	2.3	4.0

# **Appendix A - Data Summary: Policy Weights and Benchmarks**

Asset Class		Policy	Benchmark								
		Weight	Description	Return							
Stock - Europe	2015	59.5	CMVINXBXINN - Custom Index - OSEBX	9.2							
	2014	58.1	CMVINXBXINN - Custom Index - OSEBX	7.4							
	2013	10.0	CMVINXBXINN - Custom Index	42.3							
Stock - Other	2015										
	2014										
	2013	52.8	OSEBX	23.6							
Fixed Income - Euro	2015	40.5	Barclays Capital Global Aggregate Nordic ex Norway Custom Index 30% 70% Barclays Capital Clobal Agreegated Norway ex. treasuries Barclays Capital Treasuries Norway	2.7							
	2014	41.9	Barclays Capital Global Aggregate Nordic ex Norway Custom Index - 70% Barclays Capital Clobal Agreegated Norway ex. treasuries - 30% Barclays Capital Treasuries Norway	9.2							
	2013	6.0	Barclays Capital Global Aggregate Nordic ex Norway Custom Index	11.7							
Fixed Income -	2015										
Other	2014										
	2013	31.2	70% Barclays Capital Clobal Agreegated Norway ex. treasuries 30% Barclays Capital Treasuries Norway	0.7							

# **Appendix A - Data Summary: Assets, Returns and Costs**

Asset Class	A	Assets (	(millions)		Fee	s/Cos	ts in 000	)s	
		Inte	rnally		Internally				
		Inde	exed	Acti	ve	Inde	xed	Active	
		Assets	Return	Assets	Return	000s	bps <sup>1</sup>	000s	bps <sup>1</sup>
Stock - Europe	2015			12,288.0	9.9			7,910.0	6.5
	2014			11,887.0	10.7			7,120.0	5.8
	2013			1,998.0	39.7			1,589.0	8.2
Stock - Other	2015								
	2014								
	2013			10,566.0	21.6			5,412.0	5.1
Fixed Income - Euro	2015			8,350.0	2.9			6,353.0	7.5
	2014			8,578.0	9.8			5,657.0	7.1
	2013			1,214.0	12.3			1,617.0	14.0
Fixed Income - Other	2015								
	2014								
	2013			6,190.0	1.5			4,331.0	7.1

<sup>1.</sup> Cost in basis points = total cost / average of beginning and end of year holdings

# Appendix A: Assets, Returns and Costs (cont.)

**Government Pension Fund Norway** 

Asset Class	,	nillions) and al Returns		In	vestment	: Fees / C	osts in 0	00s <sup>1</sup>
	Ex	#			External			
	Amt fees		Ext	Base	Perform	Internal	Total <sup>1</sup>	bps (% of
	based on	Assets Return	Mgrs	Fees	Fees	& Other	000s	fee basis)

Your fund does not have private equity assets.

# **Appendix A - Data Summary: Oversight, Custodial and Other Costs**

Oversight, Custodial and	d Othe	r Costs	
		000s	bps
Oversight of the fund assets <sup>1</sup>	2015	1,721.0	0.8bp
	2014	1,480.0	0.7bp
	2013	1,868.0	0.9bp
Custodial total	2015	763.0	0.4bp
	2014	721.0	0.4bp
	2013	731.0	0.4bp
Custodial foreign (if available)	2015		
	2014		
	2013		
Custodial domestic (if available)	2015		
	2014		
	2013		
Consulting / performance measurement	2015	71.0	0.0bp
	2014	59.0	0.0bp
	2013	86.0	0.0bp
Audit	2015	267.0	0.1bp
	2014	283.0	0.1bp
	2013	311.0	0.2bp
Other (legal etc)	2015	400.0	0.2bp
	2014	336.0	0.2bp
	2013	489.0	0.2bp
Total	2015	3,222.0	1.6bp
	2014	2,879.0	1.4bp
	2013	3,485.0	1.7bp

Summary of All Asset Management Costs											
		000s	bps								
Investment Management Costs	2015	14,263.0	6.9bp								
	2014	12,777.0	6.3bp								
	2013	12,949.0	6.5bp								
Overlay Costs	2015										
	2014										
	2013										
Oversight, Custodial & Other Costs	2015	3,222.0	1.6bp								
	2014	2,879.0	1.4bp								
	2013	3,485.0	1.7bp								
Total	2015	17,485.0	8.5bp								
	2014	15,656.0	7.7bp								
	2013	16,434.0	8.2bp								

<sup>1.</sup> Oversight includes the salaries and benefits of executives and their staff responsible for overseeing the entire fund or multiple asset classes and the fees / salaries of the board or investment committee. All costs associated with the above including fees / salaries, travel, director's insurance and attributed overhead should be included.

# **Appendix A - Data Summary: Overlays**

Overlays Internal							External									
		Notional	Market	Profit/		% of		Notional	Market	Profit/	Base	Perf.	Over-		% of	
		amount	value	Loss	Cost	Notion.	Duration	amount	value	Loss	fees	fees	sight	Total	Notion.	Duration
		(mils)	(mils)	(000s)	(000s)	(bps)	(years)	(mils)	(mils)	(000s)	(000s)	(000s)	(000s)	(000s)	(bps)	(years)
Currency Hedge	2015	1,287.0	-26.0													
	2014	724.0	-6.0													
	2013	946.0	9.0													
Duration	2015	8,547.0	140.0													
Management	2014	8,265.0	144.0													
	2013	6,986.0	91.0													

### **Appendix B - Currency conversion**

**Government Pension Fund Norway** 

All currency amounts have been converted to Euros using Purchasing Power Parity figures per the OECD. The table below shows the foreign exchange rates for the past 5 years.

Currency conversion table					
	2015	2014	2013	2012	2011
United States Dollars - USD*	0.761	0.777	0.773	0.806	0.801
Canada Dollars - CAD	0.624	0.619	0.626	0.660	0.650
Euro - EUR*	1.000	1.000	1.000	1.000	1.000
Sweden Kronor - SEK	0.084	0.088	0.090	0.091	0.090
Swiss Franc - CHF	0.589		0.556		
United Kingdom Pounds - GBP	1.086	1.109	1.114	1.185	1.181
Australia Dollars - AUD	0.527	0.518	0.525	0.552	0.513
New Zealand Dollars - NZD	0.536	0.528	0.528	0.545	0.523
South African Rand - ZAR					

<sup>1.</sup> Source OECD website.

<sup>\*</sup> USD - Some participating Asia-Pacific funds report holdings and performance in USD.

EUR - Participating funds from Denmark and Norway report holdings and performance in Euros.

### **Appendix C - Data quality**

The value of the information contained in these reports is only as good as the quality of the data received. CEM's procedures for checking and improving the data include the following.

### Improved survey clarity

Twenty years of feedback from survey participants has led to improved definitions and survey clarity. In addition to immediate feedback from participants, CEM has hosted user workshops to solicit additional feedback and to resolve issues, such as trade-offs between more information and effort on the part of participants.

### Computer and desktop verification

Survey responses are compared to norms for the survey universe and to each sponsor's prior year data when available. This typically results in questions generated by our online survey engine as well as additional follow-up to clarify responses or with additional questions.

In addition to these procedures, data quality continues to improve for the following reasons:

### Learning curve -

This is CEMs 25th year of gathering this data and experience is teaching the firm and the participants how to do a better job.

### Growing universe -

As our universe of respondents continues to increase in size, so does our confidence in the results as unbiased errors tend to average themselves out.

Any suggestions on how to futher improve data quality are welcome.

### **Currency Conversions**

For reports where either the peer group or report universe includes funds from multiple countries, we have converted the returns back to the base currency of the fund we prepared the report for. For example, for a Euro zone fund with peers from the U.S. we converted U.S. returns to Euro based on the currency return for the year using December 31 spot rates.

### **Appendix D - Glossary of terms**

### Average cost

- Calculated by dividing actual annual costs by the average of beginning and end-of-year holdings. If beginning-of-year holdings are not available, they are estimated using end-of-year holdings before the effect of this year's return on investment.

### Benchmark return

- Rate of return on a portfolio of investable assets (such as the S&P500) designated as the benchmark portfolio against which the fund measures its own performance for that asset class.

#### F statistics

- Measure of the statistical significance of the regression coefficients taken as a group. Generally, regression equations with 5 coefficients and sample sizes greater than 20 are statistically significant if its F statistic is greater than 3.

### **Global TAA**

- Fully funded segregated asset pool dedicated to active asset allocation.

### Impact coefficient

- Estimate of the impact on the dependent variable in a regression of a change in the value of a given explanatory variable

### Level of significance

- Degree to which sample data explains the universe from which they are extracted.

### N-year peers

- Subset of peer group that have participated in our study for at least the consecutive n years.

### Oversight of the fund

- Resources devoted to the oversight of the fund.

### **Overlay**

- Derivative based program (unfunded other than margin requirements), designed to enhance total portfolio return (such as a tactical asset allocation program) or to achieve some specific mandate such as currency hedging.

### **Passive proportion**

- Proportion of assets managed passively, i.e., indexed to broad capital market benchmarks or dedicated to replicate market benchmarks.

#### **Policy mix**

- Reflects long-term policy or target asset weights. Policy asset mix is often established by a fund's investment committee or board and is determined by such long term considerations as liability structure, risk tolerance and long term capital markets prospects.

### **Policy return**

- The return you would have earned if you had passively implemented your policy mix decision through your benchmark portfolios. Your policy return equals the sum of your policy weights multiplied by your asset class benchmarks for each asset class.

### R squared (coefficient of determination)

- The percentage of the differences in the dependent variable explained by the regression equation. For example, an R squared of 1 means 100% of the differences are explained and an R squared of 0 means that none of the differences are explained.

### Value added

- the difference between your total actual return and your policy return. It is a measure of actual value produced over what could have been earned passively.